

Mohammed Ali

Baghdad, Iraq
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QUALIFICATION SUMMARY

Qualified Sales Representative with more than 10 years experience in Sales and Marketing. Management, and direct sales experience in areas such as automobiles and mechanical equipment, professional lubricants, and agricultural hardware.

EXPERIENCE

- 02/08 – Present **BAGHDAD COMPANY FOR CAR TRADING** Baghdad, Iraq
Sales Manager
Manage a team of 3 Sales Associates, set and drive sales goals, and coordinate marketing plan with General Manager.
- Engage customers in the store to facilitate sales of high performance automobiles.
 - Conceptualize and coordinate sales targets to inspire team to meet monthly sales goals.
 - Develop marketing strategies with General Manager and coordinate tactical execution through staff.
- 10/05 – 02/07 **MAZRAA FOR AGRICULTURAL TRADE.** Nassriya, Iraq
Sales Representative
Sales Rep for Southern governorates including Basrah, Missan, and ThiQar for sales of Agricultural Machines.
- Managed 20 large accounts in target region, realizing \$4,000,000 in sales annually.
 - Coordinated and managed relationship with Iraqi Ministry of Agriculture and USAID INMA project.
 - Traveled to sites with team to conduct business deals.
- 01/00-07/05 **ABU ALI'S AUTO PARTS** Nassriya, Iraq
Sales Associate
- Responsible for tracking and maintaining inventory, including balancing incoming orders with external supplier schedules.
 - Maintaining Cash Register.
 - Negotiating sales with daily customers.

EDUCATION

- 12/99 **MANSOUR UNIVERSITY** Baghdad, Iraq
Bachelor's Degree - Business

SKILLS

- Microsoft Office: Word, Excel, PowerPoint, Outlook – Advanced User for all Software.
- Medium English

ACTIVITIES&INTERESTS

- Guest speaker at Chamber of Commerce annual dinner.
- Play piano