

Indian Health Service

Opening General Session

RAHO ORTIZ

DIRECTOR, DIVISION OF BUSINESS

OFFICE ENHANCEMENT

OFFICE OF RESOURCE ACCESS AND PARTNERSHIPS

AUGUST 22, 2023



Good Morning!

Yá'át'ééh abiní & Guu'waa'dzi hauba

(Navajo)

(Acoma)

IHS FY 2022 Third Party Collections Total



TOTAL THIRD PARTY REVENUE
\$1,685,660,408.17

TOTAL Medicaid
\$1,206,302,011.76

TOTAL Medicare
\$253,618,588.52

TOTAL Private Insurance
\$210,496,803.11

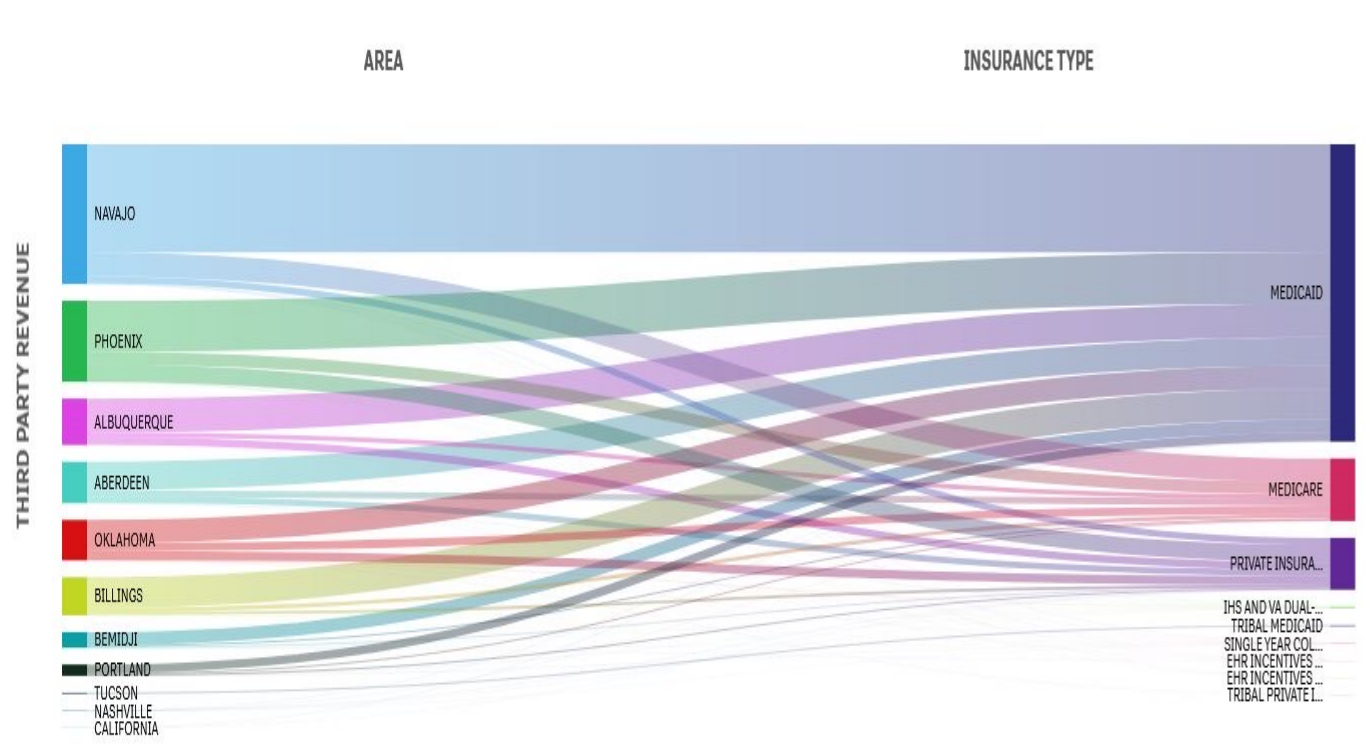
TOTAL VA
\$7,201,505.73

FISCAL YEAR	UFMS_LOCATION.Description
AREA	INSURANCE TYPE

Third Party Revenue by Fiscal Year



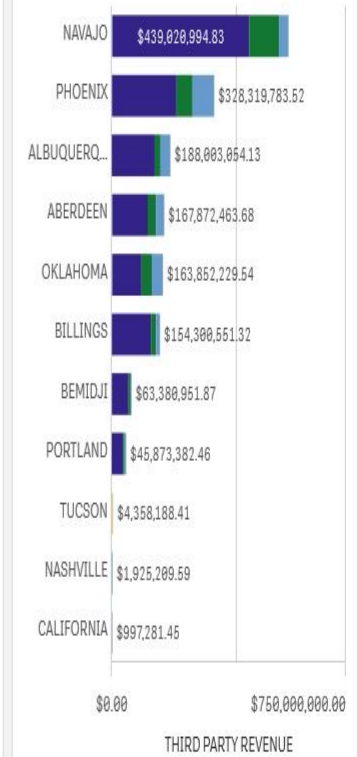
Sankey Chart - 3rd Party Revenue By Area



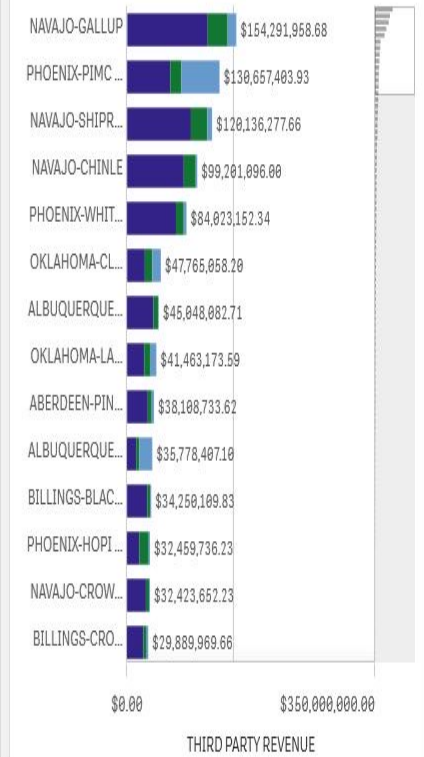
Third Party Revenue by Month



Third Party Revenue by Area



Third Party Revenue by Location Description



IHS FY 2023 Third Party Collections (through July 2023)

TOTAL THIRD PARTY REVENUE

\$1,433,718,119.76

TOTAL Medicaid

\$1,013,242,608.92

TOTAL Medicare

\$222,562,716.87

TOTAL Private Insurance

\$185,837,226.49

TOTAL VA

\$5,890,501.49

FISCAL YEAR

UFMS_LOCATION.Description

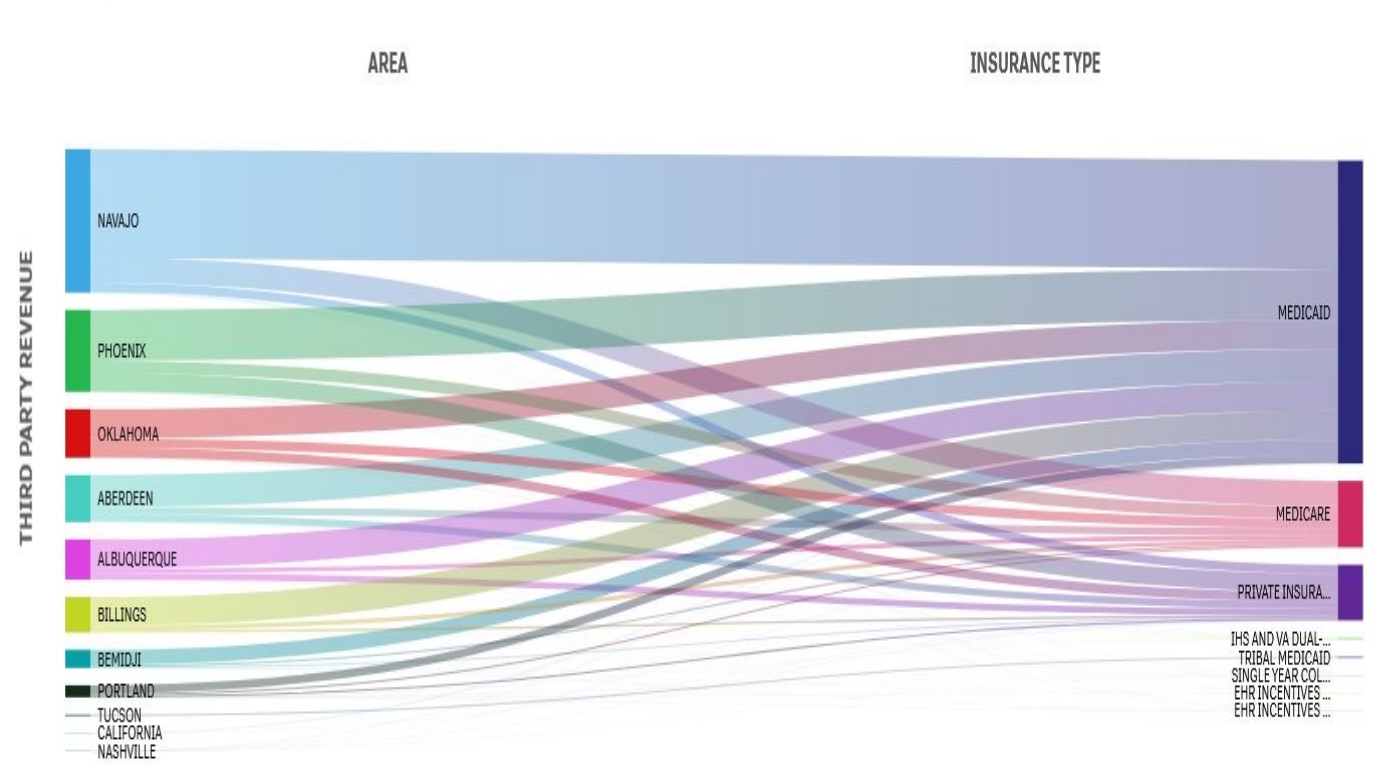
AREA

INSURANCE TYPE

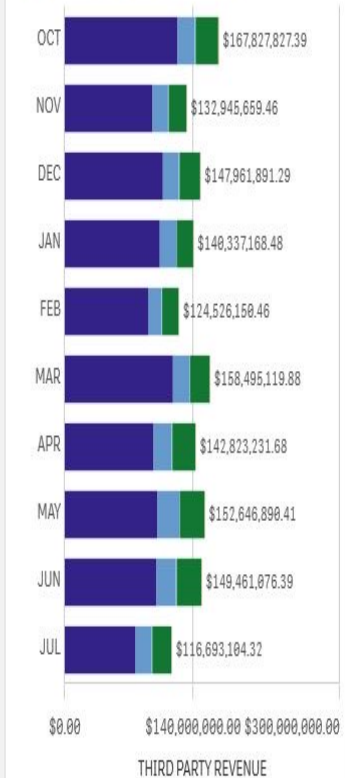
Third Party Revenue by Fiscal Year



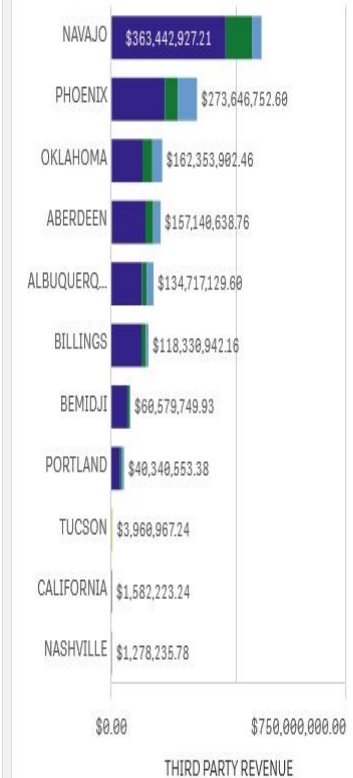
Sankey Chart - 3rd Party Revenue By Area



Third Party Revenue by Month



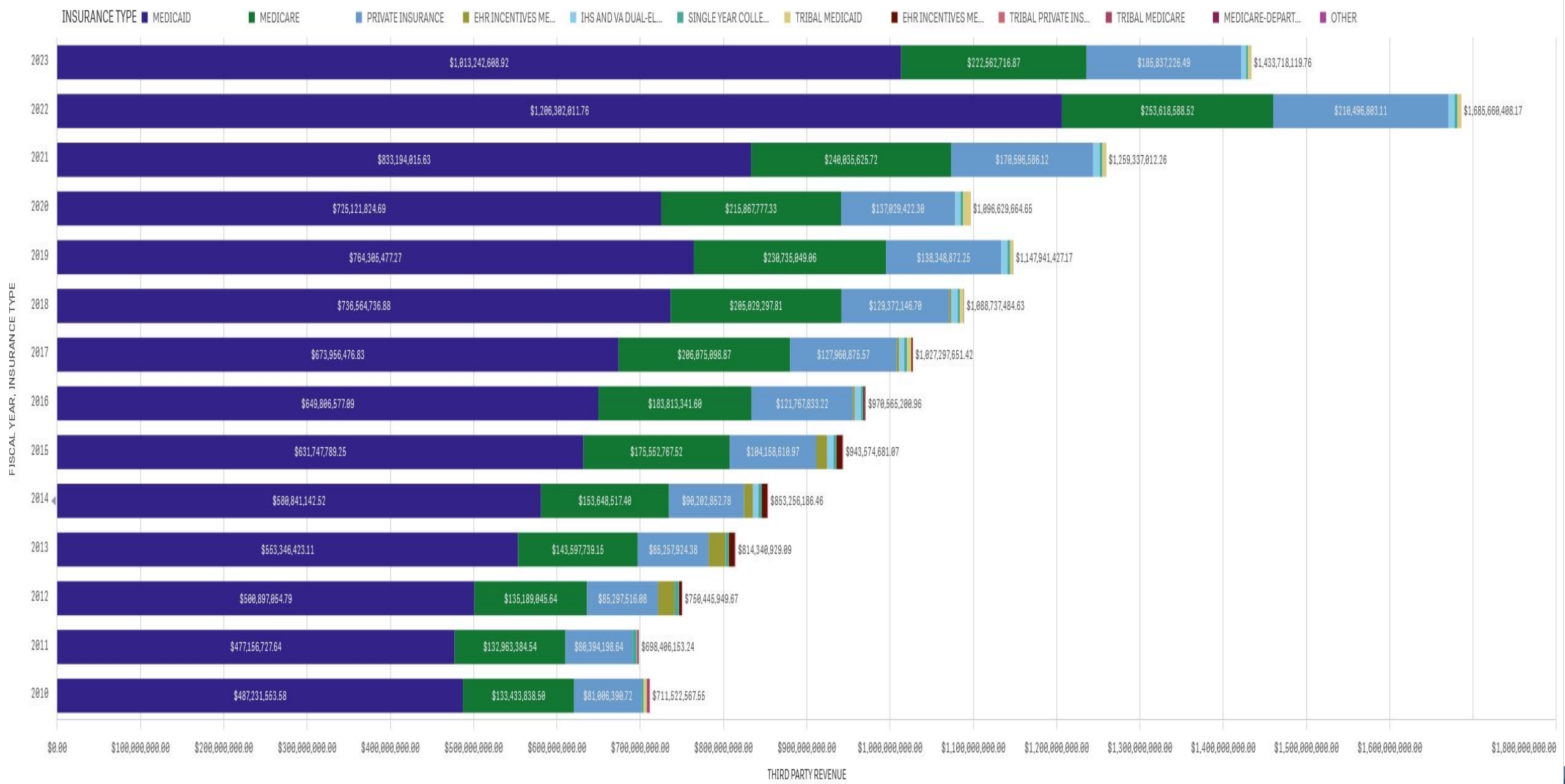
Third Party Revenue by Area



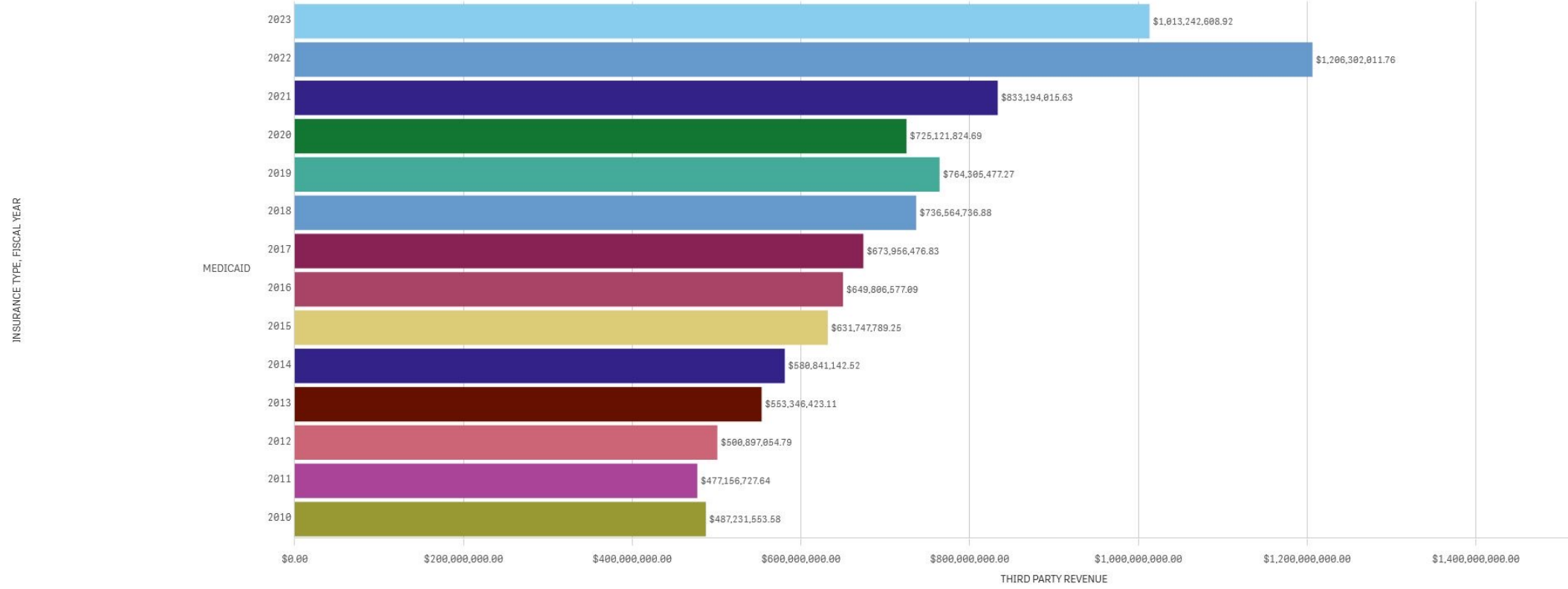
Third Party Revenue by Location Description



IHS Collections Comparison FY 2010 – FY 2023



Third Party Revenue by Fiscal Year



INSURANCE TYPE, FISCAL YEAR

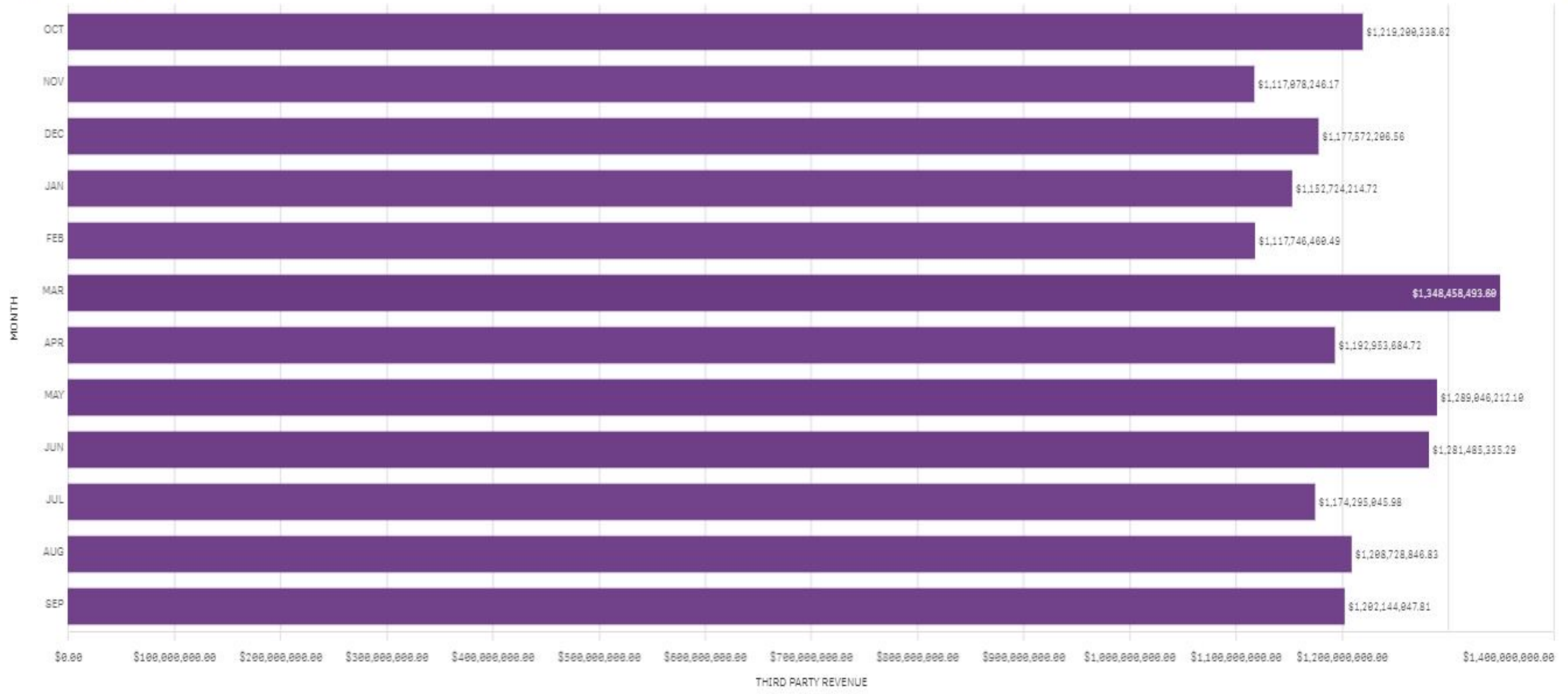
MEDICAID

THIRD PARTY REVENUE

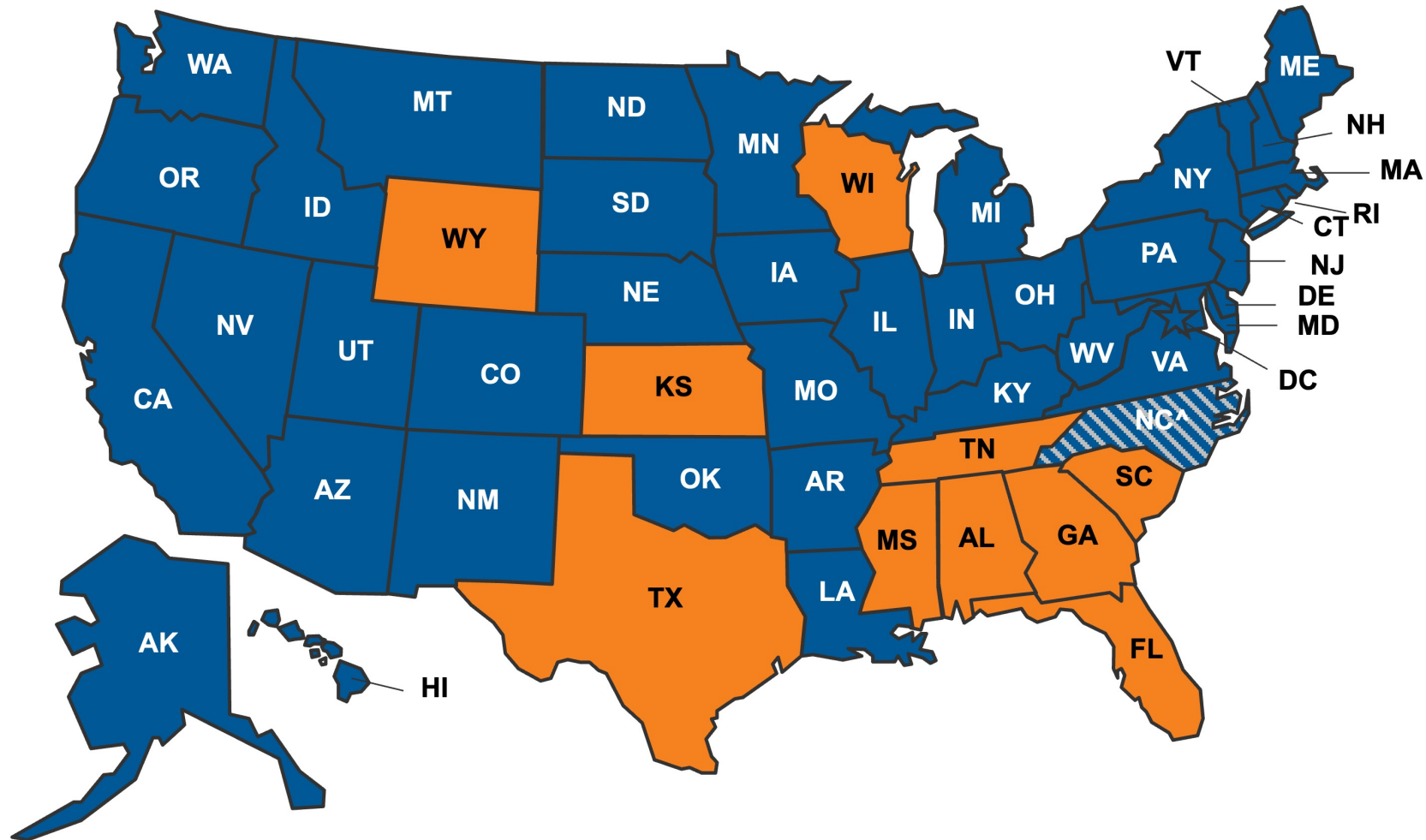
Historical Collections by Month FY 2010- 2023



Third Party Revenue by Month



Status of State Medicaid Expansion Decisions



NOTES: Current status for each state is based on KFF tracking and analysis of state activity. ^Implementation of Medicaid expansion is contingent on enactment of the SFY 2023-2024 budget in NC. See link below for additional state-specific notes.

SOURCE: "Status of State Medicaid Expansion Decisions," <https://www.kff.org/medicaid/issue-brief/status-of-state-medicaid-expansion-decisions-interactive-map/>

Concurrent Session Highlights

IHS Business Office Sessions

Medicare/Medicaid Unwinding/Outreach & Education

Accounts Receivable/Accounts Management/Debt Management

Billing Basics/Roundtable

Rebranding/BO Management

Patient Registration/Benefits Coordination/Roundtables

Practice Management Application Suite

Digital Insurance Cards

Revenue Cycle Collaboration

CMS Division of Tribal Affairs Update

Customer Service – 2 sessions

Pharmacy POS

Your Role in Revenue Generation

Eligibility

Rainbow Book Times to Now, SOGI, Social Media, Revenue Projection

VA-IHS Reimbursement Agreement Training

Thank you!

RAHO ORTIZ

DIRECTOR, DIVISION OF BUSINESS OFFICE ENHANCEMENT

OFFICE OF RESOURCE ACCESS AND PARTNERSHIPS

RAHO.ORTIZ@IHS.GOV

