























CONFERENCE AGENDA OCTOBER 21ST – 23RD BRUSSELS

DAY

1

MONDAY,
OCTOBER 21

Travel to Brussels

Check-in, Pick Up Welcome Package Evening

Networking Reception + Dinner

DAY
2
TUESDAY,
OCTOBER 22

Opening General Session with Keynote Speaker

Concurrent Sessions:

Building Strategic Sales Capability

Workshop 1 Workshop 2 Workshop 3

Networking Lunch

Concurrent Sessions:

Designing Compelling Value Propositions

Workshop 4 Workshop 5 Workshop 6

Closing Session and Olympics Trophy Presentations Evening

Networking Reception Dinner & Entertainment

DAY

3
WEDNESDAY,
OCTOBER 23

Opening General Session with Keynote Speaker

Concurrent Sessions:

Greenovation: Innovation in Sustainability

Workshop 7 Workshop 8 Workshop 9

Networking Lunch

Executive Q&A Panel + Global Marketing & Sales Awards Conference

Wrap-up

End by 3pm for early Travel Home

ORGANIZING COMMITTEE:

Graham Leith

| Corine Lokhorst

| Tom Van de Walle

| Pascal Mouton

| Stella Slinn

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| Mathilde Godard

| Marc Mulligan

| Kyra Coots

