

BUILDING WITH THE COMMUNITY IN MIND: LAGUNA III SEPTEMBER 2025

LAGUNA HOUSING DEVELOPMENT AND MANAGEMENT ENTERPRISE

Mission Statement

"Building strong, sustainable communities by developing and preserving quality, affordable housing and helping families obtain and maintain housing through education, advocacy, and support services for our Laguna People"

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Janice Faustine, Receptionist

Edward Bautista, Maintenance

Eric Pedro, Maintenance

Gregory Poncho, Maintenance

Blanche Leon, Custodian

LHDME LAGUNA III PROJECT

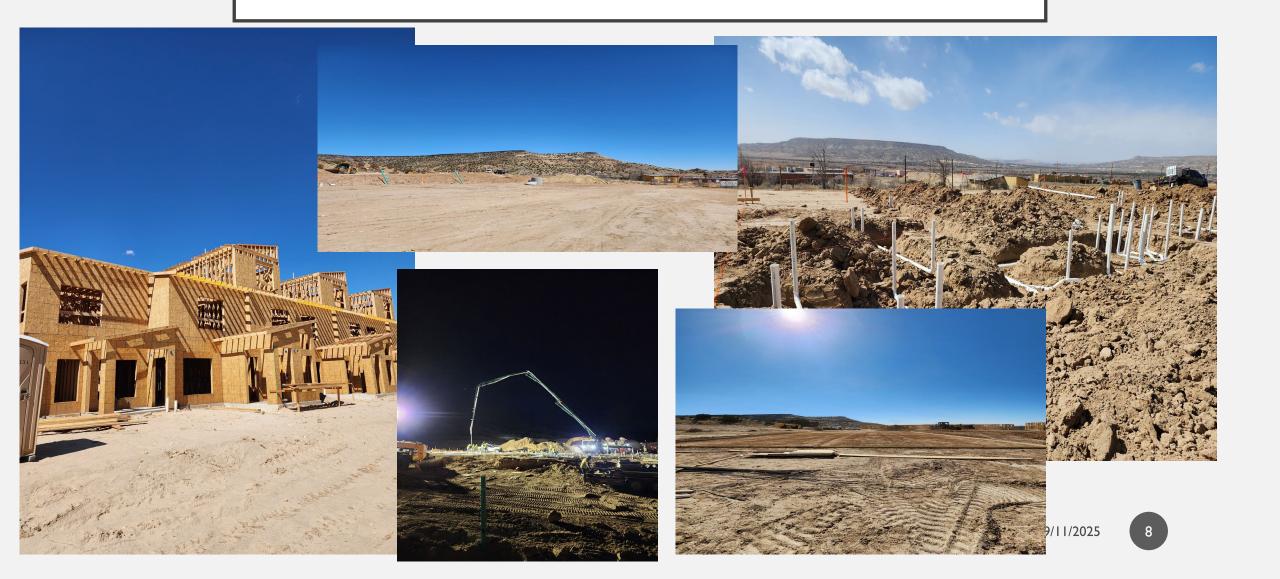
GROUNDBREAKING



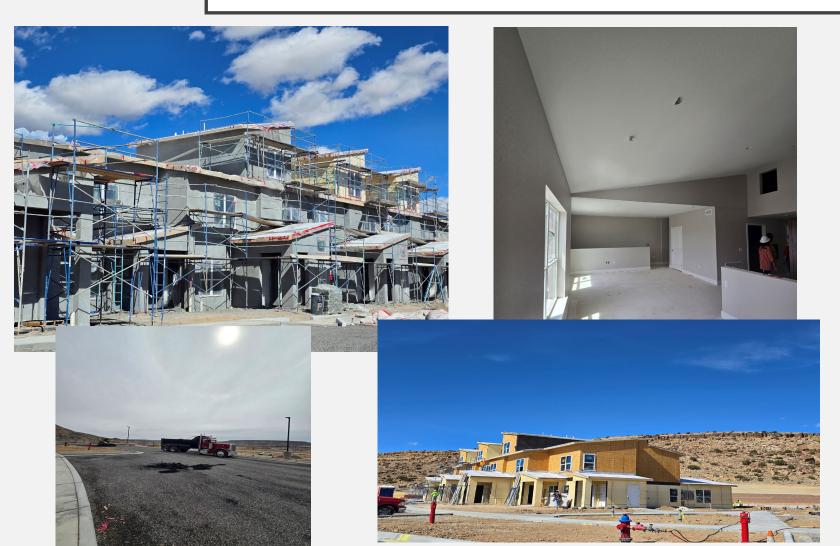
GROUNDBREAKING



CONSTRUCTION IN PROGRESS

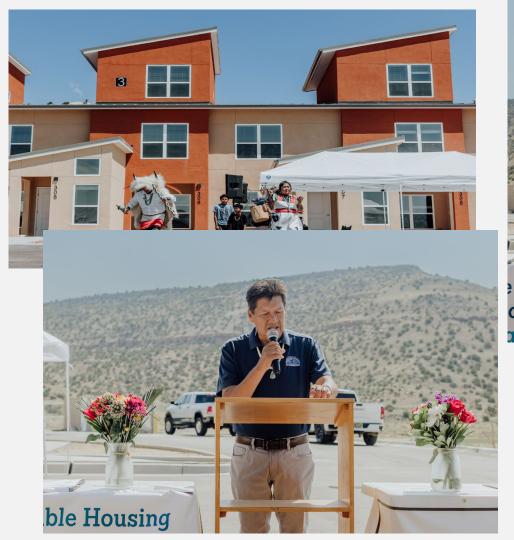


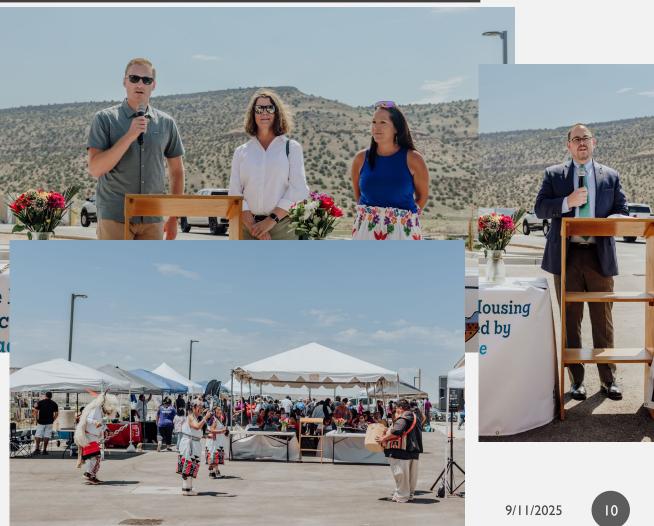
CONSTRUCTION IN PROGRESS





GRAND OPENING





GRAND OPENING



LAGUNA III - EAST PARAJE APARTMENTS





BUILDING WITH COMMUNITY IN MIND

PAH! HILAND PLAZA



LISA MCNIVEN, DEPUTY DIRECTOR | NM GOVERNOR'S COMMISSION ON DISABILITY MIRIAM HICKS, DIRECTOR OF HOUSING DEVELOPMENT | SOL HOUSING KETAN BHARATIYA, PRINCIPAL/ARCHITECT | HARTMAN+MAJEWSKI DESIGN GROUP



LISA MCNIVEN

NM GOVERNOR'S COMMISSION ON DISABILITY, DEPUTY DIRECTOR

DEAF CULTURE CENTER OF NEW MEXICO, PRESIDENT

STATISTICS

Approximately 145,000 in our community - 8.6% of the total population of New Mexico!

WHO ARE WE?

- Communication methods (ASL, oral, low vision signing, tactile and other signing systems).
- Deaf terms (Handicapped, Disability vs Deaf, etc.)
- Access to information is our primary barrier
- Physical venue and living space (accessible needs)
- Receive education, employment, social support and socialization opportunities
- We have had a variety of organizations and agencies involved in the story of PAH! DCCNM was the primary leader of this story. (NMAD, NMRID, DSCGA, HLAA, Zia DB, DIC as well as the NMCDHH, COPD, RGCA and more.)



Deaf Culture Center (DCCNM) of New Mexico

We are a nonprofit that promotes our society's cultural, economic, educational, and social wellbeing of the Deaf, Hard of Hearing, and DeafBlind Community in New Mexico.

Our purpose is to support and celebrate the culture, language and arts of the Deaf Community, and promote leadership and social opportunities for community members.



- Founded in 1994 and incorporated in 2007.
- We worked with two different development team, over a span of 15 years.
- Focus: A residential apartment building with our community in mind, with the DCCNM housed there also.
- Focus: Creation of a centralized housing designed for Deaf Seniors, DeafBlind, Deaf with other disabilities who are low income or very low income.

HOW DID WE GET TO PAH?

2007 to 2010: Feasibility Study

2009: Signed agreement with our first Development/contractor team from out of state. We worked together over 10 years!

- HUD Barrier (Fair Housing vs. Disability discrimination
- Looking for Land (Sawmill, Barelas, Railyard and Mont/I-25 area then finally on Central and Tramway land was purchased).
- Red T-Shirt Ladies of Central/Tramway area.

Fundraising: Capital Outlay through the legislature. Received over \$560K (100k for feasibility study, \$220K had to return as no land was found in time, \$369K used for PAH facility through Sol Housing). We did continuous community fundraisers yearly, in addition to obtaining grants.\$269K raised from DCCNM supporters.

2020: Partnership with Sol Housing

We asked for four things from Sol Housing:



Priority Jobs for the Deaf, HH & DB at PAH Facility.



Have the Deaf Culture Center space on the first floor. Sol Housing included the Deaf Community in the decision -making process. A welcome surprise!







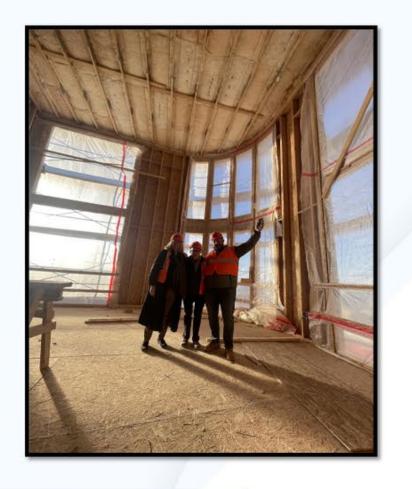




DEVELOPMENT OF THE BUILDING



















NEXT PROJECT: THE COFFEE SHOP AND MORE!

DEcAF Coffee Shop



ENTREPRENEURIAL PROGRAM

AMERICAN SIGN LANGUAGE CLASSES







NEW MEXICO GOVERNOR'S COMMISSION ON DISABILITY'S NEXT PROJECT:

Brain Injury Community - Affordable and Accessible Housing





MIRIAM HICKS

DIRECTOR OF HOUSING DEVELOPMENT SOL HOUSING

ABOUT SOL HOUSING

Sol Housing is a 501(c)(3) nonprofit organization specializing in the planning, design, construction, and management of multifamily housing communities that people can afford. Founded in 1993, we create beautiful, stable, comfortable environments where residents don't just survive, but flourish. In addition to creating exceptional communities, we provide enrichment services to our residents such as Food Pantry, Tutoring, Fitness Classes, Health and Wellness opportunities, and Computer and Financial Literacy education.



Sol Housing's mission is to create exceptional housing that promotes household stability and vibrant communities.



ABOUT PAH! HILAND PLAZA

92 Units for Households with Children

Lease preference for the Deaf, DeafBlind, and Hard-of-Hearing

Timeline: >Purchased land August 2020

>Closed Financing April 2022

>Notice to Proceed April 2022

>Certificate of Occupancy August 2023

>Fully Occupied December 2023

Funding Sources:

- 9% LIHTC/Equity \$14.3M Raymond James
- Mortgage/Hard Debt \$3.9M Bank of Albuquerque
- HOME/Soft Debt \$4.2M City of Albuquerque pass-thru
- CDBG/Soft Debt \$473K City of Albuquerque pass-thru
- Soft Debt \$1.45M Deferred Developer Fee
- Donation \$269K Deaf Culture Center of NM
- \$396K State of NM Capital Outlay

Total Development Cost: \$23.8M Total Construction Cost: \$18.47M





Theater.







Sustainability:

- Certified LEED-H Platinum
- Energy Star Whole Building certified
- 45L Tax Credit recipient
- NM Sustainable tax credits
- Utility rebate recipient

ABOUT PAH! HILAND PLAZA

Mixed-Use Building:

- 80,000 sf, 4-story building consists of one-, two-, and threebedroom mixed income units
- 2,100 sf commercial space leased by DCCNM
- All 92 units include Universal Design and provisions for non-verbal communication, 10% are ADA Type A Accessible

Affordability:

- 30%, 50%, 60% and 80% Area Median Income (AMI) utilizing Average Income Test
- 30% of units at 30% AMI utilizing 27 Project Based Vouchers from the Albuquerque Housing Authority
- 35 year extended Affordability Period

LEASE PREFERENCE

Preference given to households with at least one member who is Deaf, DeafBlind or Hard-of-Hearing.

If no applicants meet the preference, the apartment will be leased to the next qualified applicant.

Thus, allowing us to meet the community's housing needs without apartments sitting vacant.







MULTIMODAL MOBILITY

- Less than ¼ mile walk to public transit
- On Bike Boulevard

- On-site Public EV car share
- On-site Resident EV charging
- Accessible paths connecting to



EQUITABLE HIRING AND COLLABORATION

With support from Lisa and her team, we hired a Deaf consultant architect, gathered other resources he suggested and met regularly with the DCC Building committee.

"After about the first month, I started hearing from residents saying how nice it is to live in a building with staff that they can interact with, without being forced to adapt communicate with us....they are especially grateful to live in a building they can interact with their where neighbors, sharing the same language that used to isolate them when they lived somewhere else. They are more relaxed and more joyful." ~ Chad LeBlanc

Sol's third party property management company, Monarch Properties, supported our influence of their hiring process - ensuring staff was brought on from the Deaf community.

This was new for us and brought along challenges, but the process worked out amazing.

- Chad LeBlanc Full-time Property Manager
- Daniel Maintenance
- Kenzie Enrichment Services Coordinator



AWARDS AND ACCOLADES

Successes:

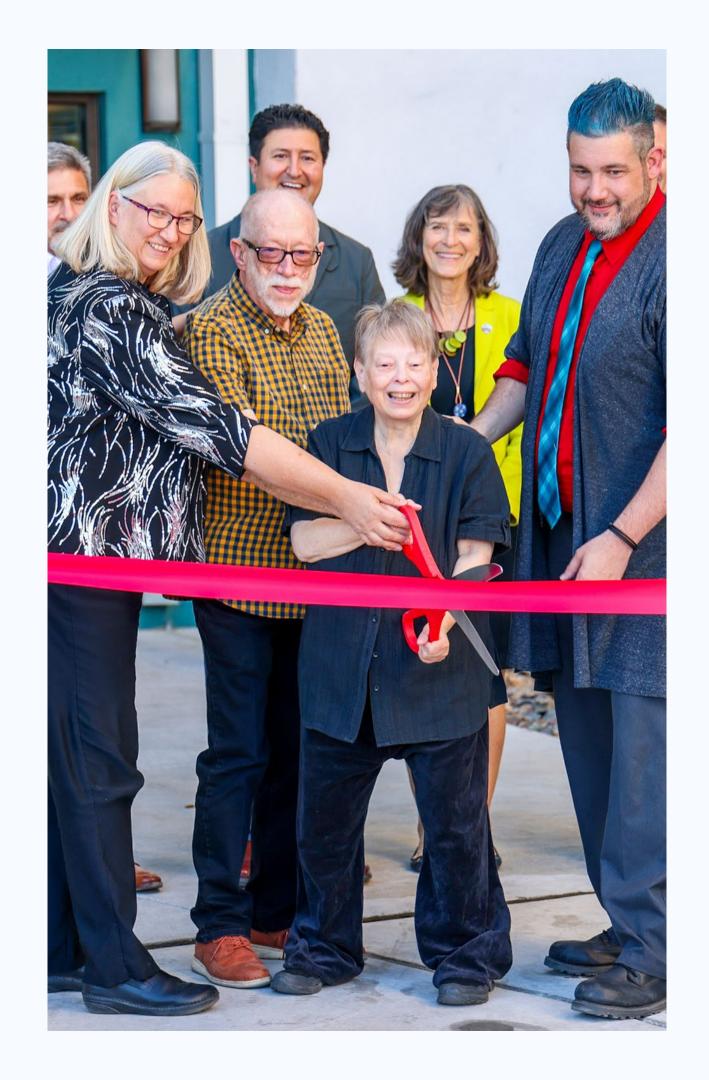
- We gained a new, replicable housing model that is inclusive, equitable, adaptable
- National attention on need for more accessible housing for our unserved community members
- Lasting friends and growing employment pool

PAH! recognition

- 2022 MFA Housing Summit Housing Innovation Award
- 2024 Affordable Housing Finance Reader's Choice Finalist
- 2024 ULI Terwilliger Innovation Award
- 2024 Audrey Nelson Award (National Community Development Association)

Lisa's impact:

- "Lisa McNiven and PAH! Hiland Plaza Apartments Day"
- November 11th, 2023, Proclamation, City of Albuquerque
- Fifty -Sixth Legislature 2023, Proclamation
- Gallaudet University Alumni Association (GUAA)
 Service to Others Award in Honor of Pauline "Polly"
 Peikoff
- 2024 Awardee for Public Service Advocacy Award





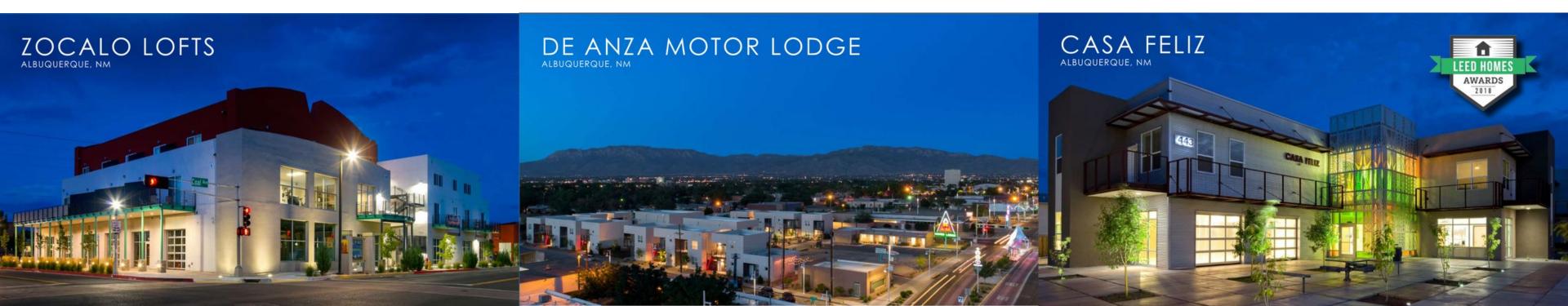
KETAN BHARATIYA, AIA, NCARB

PRINCIPAL ARCHITECT
HARTMAN + MAJEWSKI DESIGN GROUP



HARTMAN + MAJEWSKI DESIGN GROUP

Creating relationships and communities that endure







LOCATION

Infill Development at old Desert Sands 5000 Central Ave SE, Albuquerque, NM

Meets Zoning Requirements:

- Nobhill Character Protection Ordinance
- % of windows on the ground and upper floors
- Color changes,
- Variation in building height
- Ties to the historical context of the neighborhood
- Hidden parking
- Street trees and % of site landscaped

ALBUQUERQUE DECO COLOR REVIVAL

The Art Deco movement in New Mexico expressed itself with a unique regional color palette, seen both in the Pueblo Deco and Streamline Moderne architecture along Albuquerque's Route 66. Hiland Plaza draws on that tradition with a complementary contemporary take on a timeless high-desert palette.

A warm, welcoming earthen-colored base, Adobe Clay, defines the commercial frontage on Central Avenue, transitioning upwards to a cooler Meteorite grey for the residences above, and culminating with a Streamline Moderne appropriate white reminiscent of White Sands.

Storefront awnings contrast in a cool bright Juniper green, a Petroglyph basalt bronze outlines the windows and storefront glazing, and the Hiland Plaza blade sign pops bright with a classic gemstone Turquoise.













Nob Hill Business Center

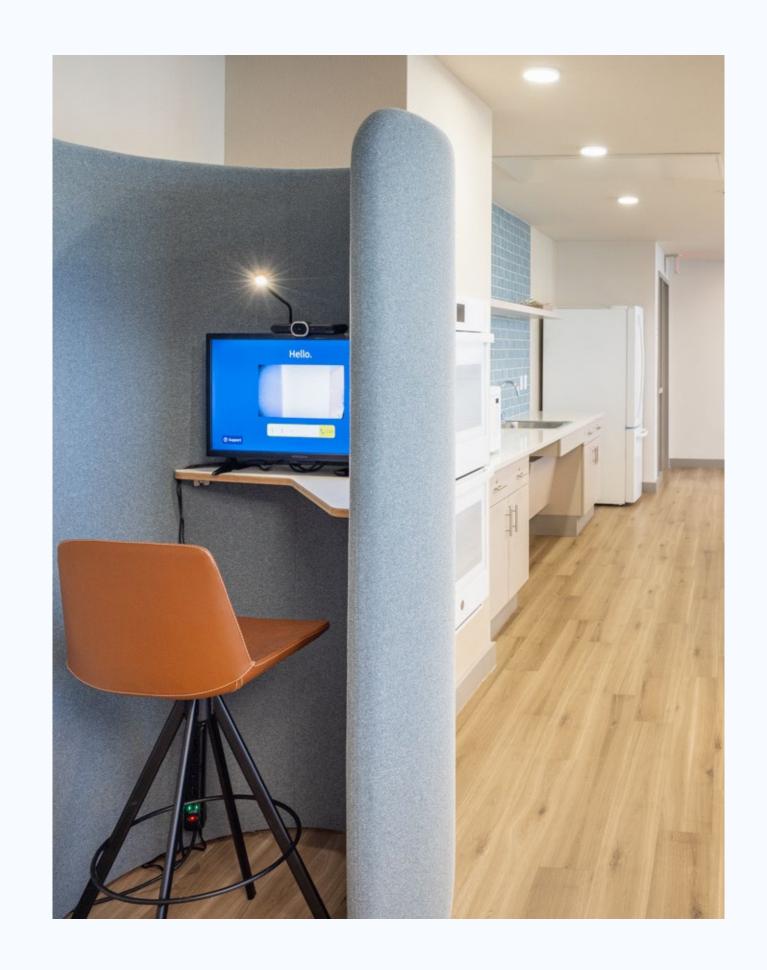
Adobe in Old Town

Bank of Albuquerque

New Mexico Juniper & Sage

Hiland Theater





DESIGN CONSIDERATIONS

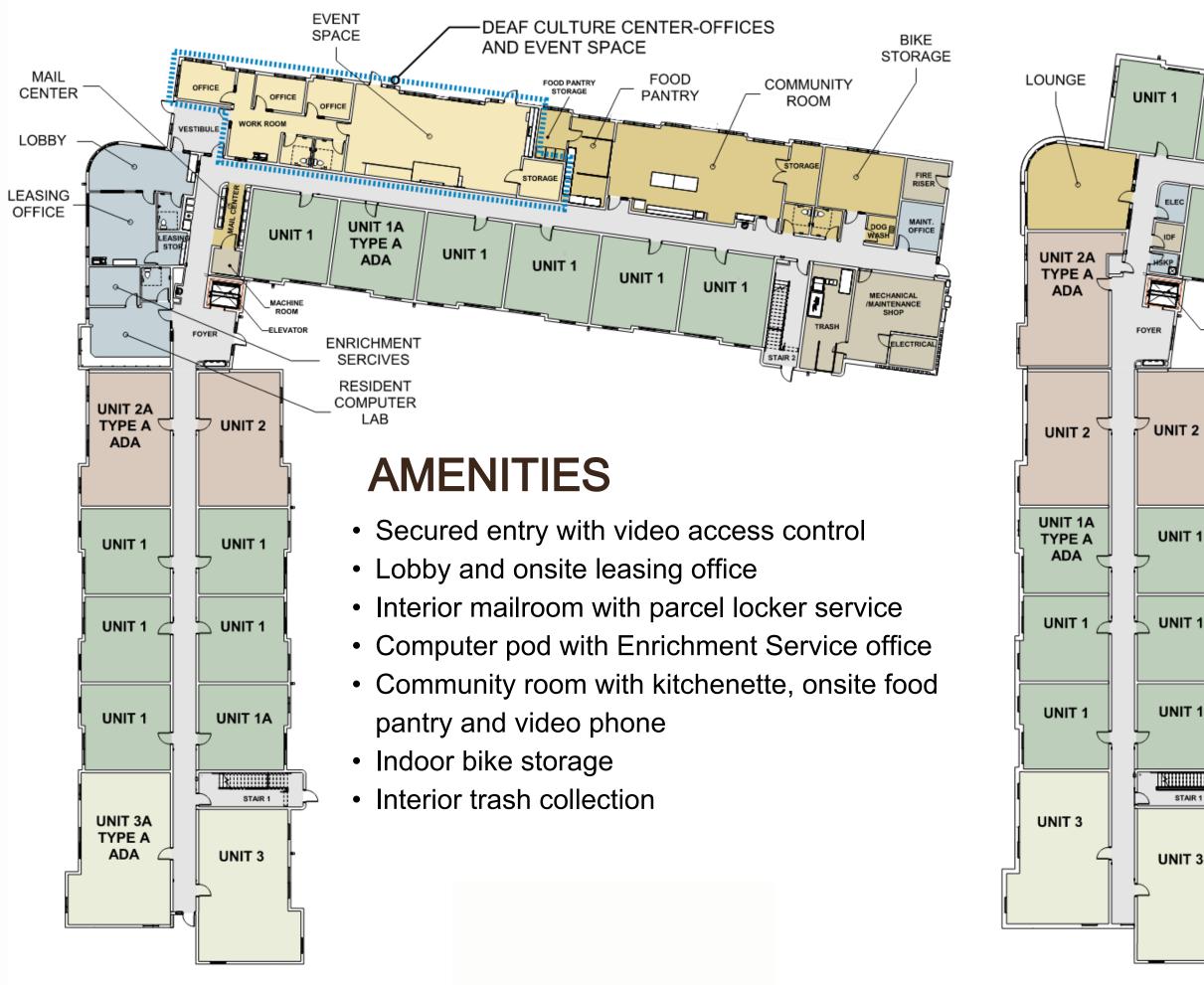
- Design that supports visibility, ease of interaction, and autonomy
- Focusing the design on residents' nonverbal communication needs
- Universal design principles prioritize deaf accessibility

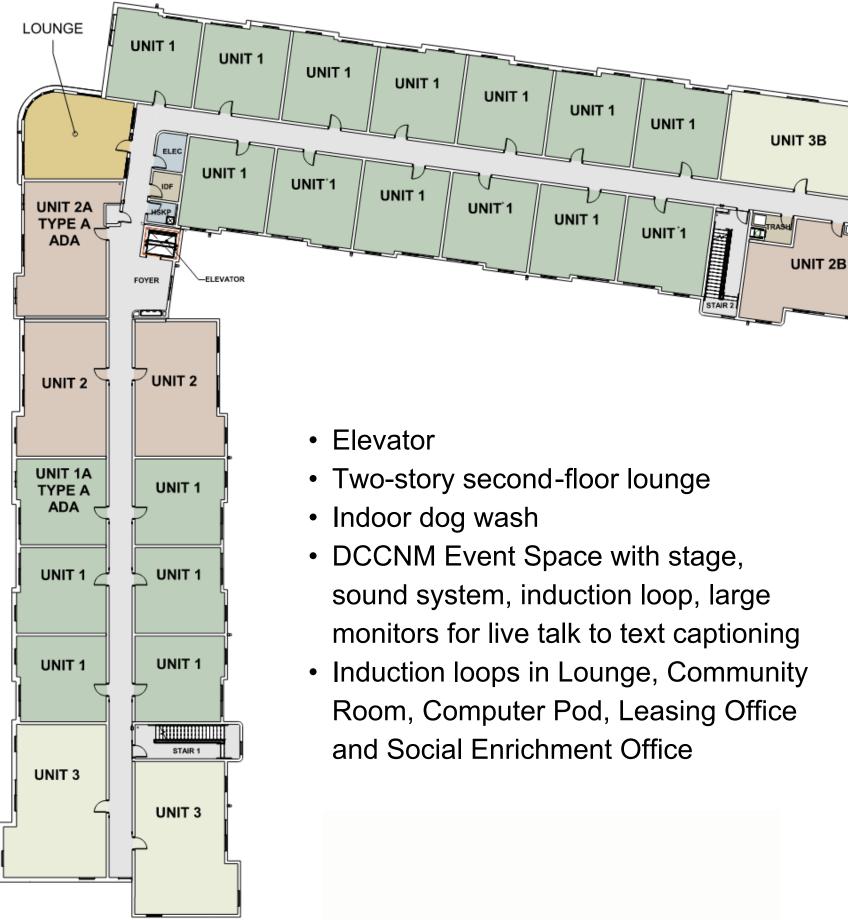
Visibility - Clear sightlines

- Deaf individuals rely heavily on eyesight for communication
- Rounded corners, rounded tables and open gathering spaces
- Open Floorplans

Safety and communication

- Alarm systems engage multiple senses, example unit's smoke detectors and doorbells include strobe lights
- Telecoil induction loop











UNIVERSAL AND INCLUSIVE DESIGN

- Open floor plan with long lines of sight
- Wider doorways and hallways
- Ample natural light
- Glare and reflection control
- Dimmable LED Lights
- Task lighting
- Audio/Visual signage/communication
- Strobed alarm systems and doorbells





- Removable cabinets
- Zero threshold height
- Clear wayfinding
- Additional power outlets for video phone, bed shaker
- Wi-fi ready
- Additional acoustic separation
- Induction loop systems
- Shade structure like solar carports



LISTENING





ENGAGEMENT

COLLABORATION DURING DESIGN
AND CONSTRUCTION



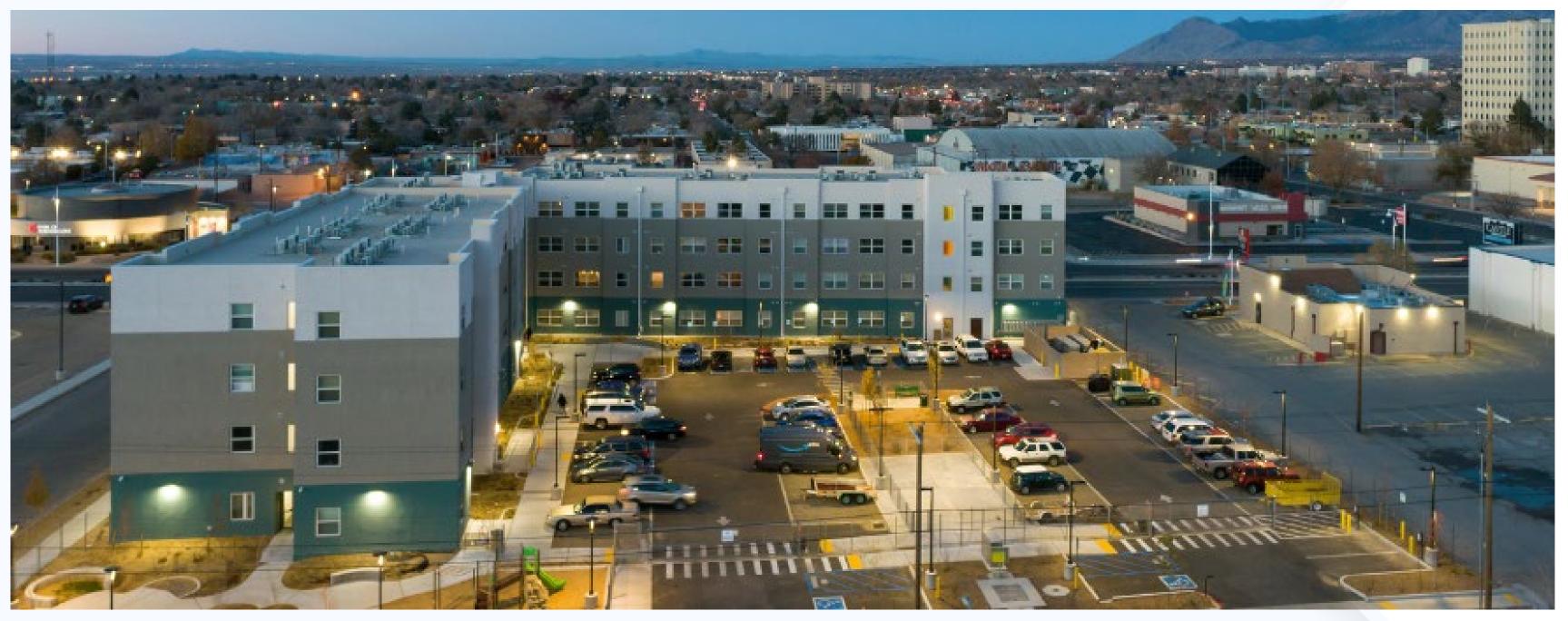












SITE AMENITIES

- Entry plaza with seating and lighting
- Secured entry with video access control
- Secure onsite parking for residents
- Onsite, secured resident parking
- EV charging stations

- Playground
- Futsal court
- Private dog park
- Socializing area
- EV Ride Share vehicles & charging

IN PROGRESS

- Solar carports were just installed providing shade in the parking, dog park and futsal courts while offsetting electrical demand
- Shade canopy for playground will be installed in Oct 2025

TAKE ACTION

- Implement an inclusive process
- Add captions to all presentations and add interpretive services to you contact lists
- Encourage inclusive design without mandating it
- Provide increased accessibility minimums
- Empower marginalized communities with investment
- Hire from and invest in your Deaf community





THANK YOU

FOR YOUR ATTENTION
AND PARTICIPATION

