# NM Home Solutions

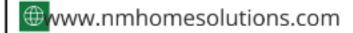


CARL ULIBARRI









#### What We do



"Empowering Sustainability, Building Efficiency: Your Partner in Green Solutions."



Residential Housing Energy Efficiency



Community Outreach



Subject Matter Expert



Net Zero Manufactured Housing Sales Todays Presentation Manufactured Housing:

An Alternative Building Solution

### What is a Manufactured Home?

What it is NOT - Mobile Home: Pre-1976, not built to modern codes

Manufactured Home: Built post-1976 under HUD Code

Modular Home: Factory-built to state/local codes (IRC), treated like site-built



# Comparison of Housing Types

Mobile Home | Pre-1976 | Often outdated, lacks modern safety or energy codes

Today's Manufactured Home | Post-1976 | HUD Code 3280 | Built to national standards, energy efficient Modular Home | IRC/State Codes | Treated like site-built; permanent foundation, no frame













# **Champion Homes**



# **Clayton Homes**





# MODELS FOR COMMUNITIES / DEVELOPERS



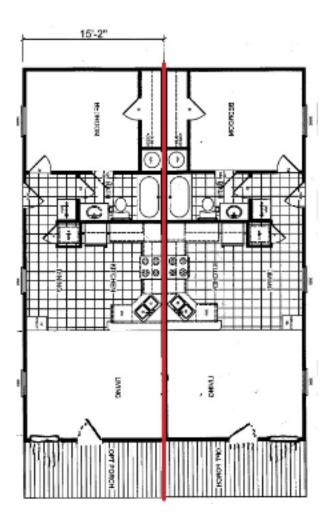
#### MULTI-FAMILY DUPLEX SERIES

#### FACTORY BUILT MODULAR HOMES

- AVAILABLE 1,2,3 BEDROOM DUPLEX
- FRONT OR SIDE ENTRY DESIGNS
- PREBUILT PORCH / DECK
- CREATE MORE DENSITY ON SUBDIVISIONS



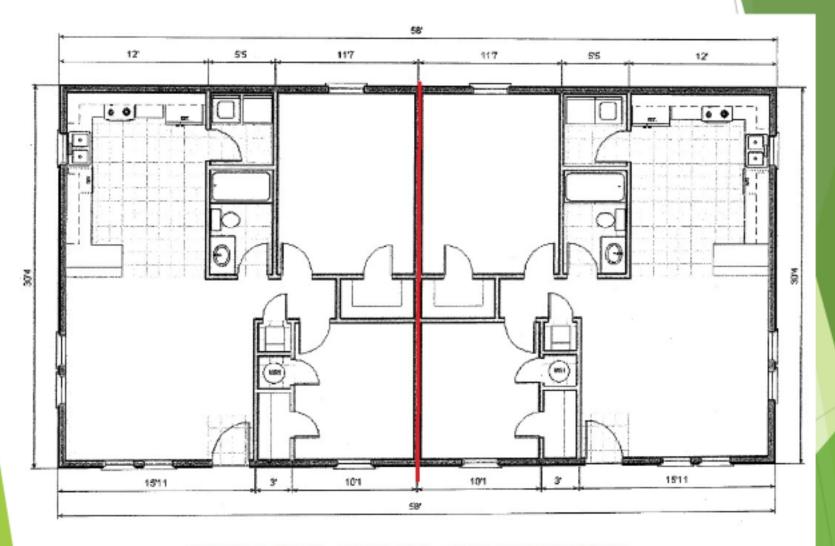




FRONT PORCH DESIGN

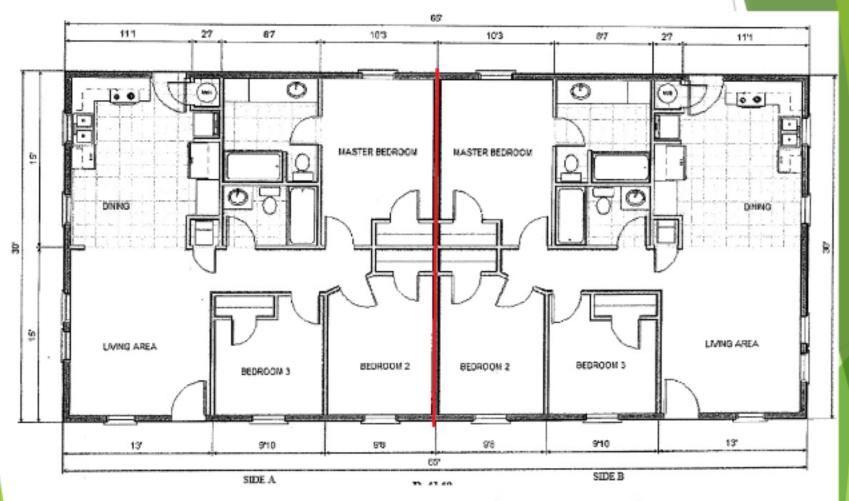
## DUPLEX FLOORPLAN DESIGN 1BD

#### **DUPLEX FLOORPLAN DESIGN 2 BD**



2 BEDROOM DUPLEX - SIDE ENTRIES

#### **DUPLEX FLOORPLAN DESIGNS 3BD**



3 BEDROOM DUPLEX - FRONT & REAR ENTRY

# SMALL FORM FACTOR ADU HOUSING





#### ENERGY EFFICIENT HOME CONSTRUCTION & AMMENITIES



An Overview of

Net Zero Ready Housing Construction

#### Introduction

- Net Zero Ready Housing refers to homes that are built to high energy efficiency standards and are designed to produce as much energy as they consume. These homes are constructed with the goal of reducing carbon emissions, lowering energy costs and achieving sustainability.
- This presentation focuses on the emergence of Net Zero Ready Housing in the manufactured housing sector.

A DOE Zero Energy Ready Home is a high-performance home that is so energy efficient that a renewable energy system could offset most or all the home's annual energy use. Each home is made up of components and building systems that are carefully designed, constructed and installed to allow the house to work together as one system, delivering superior performance, comfort, efficiency and durability. These homes meet rigorous efficiency and performance criteria and are verified by a qualified third-party as part of the certification process.



 High-performance insulation and windows



Energy-efficient heating and cooling systems- Heat Pumps



3. Heat Pump Water Heater



4. Advanced ventilation systems



5. Water-saving fixtures and appliances



Envelope Sealing



7. Solar & EV Ready Electrical Panels



8. LED lighting



Energy Star Appliances

# Your Clayton eBuilt Home

- Solar ready
- SmartComfort® by Carrier HVAC heat pump
- Rheem<sup>e</sup> hybrid heat pump water heater
- Argon gas low-E windows
- ecobee<sup>®</sup> smart thermostat
- ENERGY STAR® Frigidaire® appliances
- Pfister® bathroom fixtures
- LED lighting
- Insulated doors
- Additional home insulation
- Sealed duct system
- · Whole house ventilation system



#### SAVE MONEY on Energy Bills

eBuilt™ homes consume less energy, which can reduce your annual utility expenses by 40-50%¹. That adds up to substantial savings for you each year!

# **Benefits**



 Reduced energy bills



2. Lower carbon footprint



Improved indoor air quality



 Enhanced comfort and living conditions



Increased property value

#### Factory-Built = Future-Built









### Why This Matters

- Energy bills will continue rising, a one time investment in a higher efficient home will pay for itself
- Tax Credits, Utility & Rebates are available
- Healthier, more comfortable living

In New Mexico, energy burden varies significantly by income and location, with lowest-income households facing an average 8.7% energy burden and rural and Native American communities facing burdens of up to 10.7% of their monthly income, respectively, compared to the state average of 3%

Builders and developers play a critical role in reducing this burden. By embracing high-efficiency and net-zero construction practices, the homes we build today can deliver lasting savings for decades

With the 2021 International Energy Conservation Code (IECC) now adopted by the State's Construction Industries Division, building to higher standards isn't just good practice—it's the new baseline. Going beyond code positions developers to meet growing demand for sustainable, affordable housing while delivering lasting benefits to families.

# Benefits of Factory built Housing



ENERGY
EFFICIENCY:
FACTORY-BUILT
HOMES OFTEN
INCORPORATE
PRECISION
ENGINEERING AND
TIGHTER BUILDING
ENVELOPES,
RESULTING IN
BETTER ENERGY
PERFORMANCE.



COST EFFICIENCY:
CONTROLLED
FACTORY
CONDITIONS
REDUCE LABOR
AND MATERIAL
WASTE, LEADING
TO LOWER
OVERALL
CONSTRUCTION
COSTS COMPARED
TO TRADITIONAL
SITE-BUILT HOMES.



FASTER
CONSTRUCTION
TIME: HOMES CAN
BE BUILT IN A
MATTER OF
WEEKS, NOT
MONTHS, SINCE
SITE PREPARATION
AND BUILDING
OCCUR
SIMULTANEOUSLY.



REDUCED
WEATHER DELAYS:
BUILDING INDOORS
ELIMINATES
WEATHERRELATED
INTERRUPTIONS,
IMPROVING
TIMELINE
RELIABILITY AND
STRUCTURAL
INTEGRITY.



ENVIRONMENTAL
BENEFITS: OFFSITE
CONSTRUCTION
REDUCES ON-SITE
DISTURBANCE AND
WASTE,
SUPPORTS MORE
SUSTAINABLE
BUILDING
PRACTICES.



# Thank you!