



Atlas Copco



# Home of Industrial Ideas

Atlas Copco Group presentation



# 150 years of innovations





# This is the Atlas Copco Group



Customers in more than **180** countries



**49 000** employees in **70** countries



Established in **1873** Stockholm, Sweden



Turnover of **141** BSEK/ **13** BEUR\*



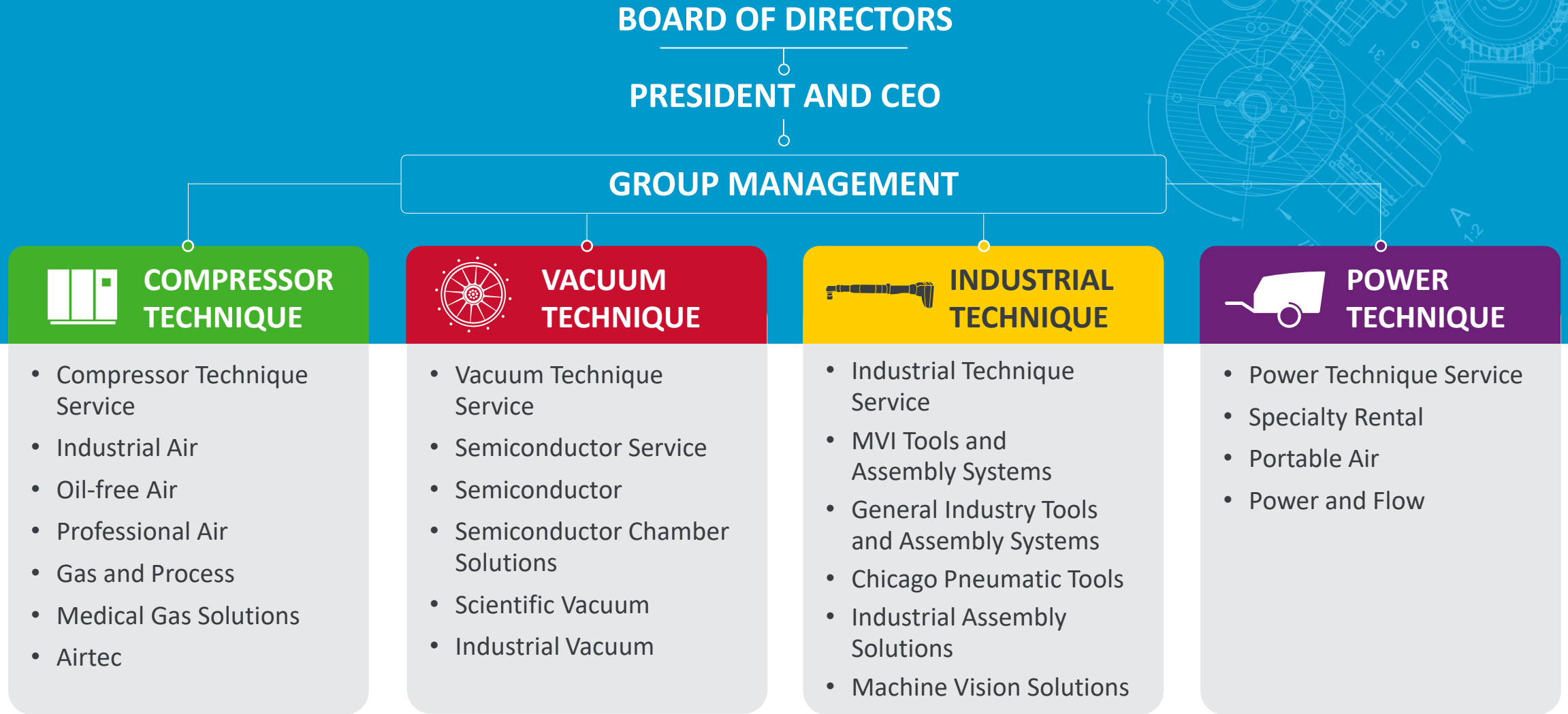
Operating margin of **21.4%**

\*Based on the average exchange rate in 2022.

*Atlas Copco*



# A decentralized Group



# Our purpose



# A very global presence



# A portfolio of strong brands

**PUSKA**  
AIRE COMPRIMIDO

**CREEMERS**  
COMPRESSORS

**BEACON MEDÆS**  
Part of the Atlas Copco Group

**MARK**

**ABAC**  
AIR COMPRESSORS

**Desoutter**

**RENO**

**pneumatech**  
Pure air . Pure gas

**cirmac**  
Part of the Atlas Copco Group

**RAND-AIR**

**Balma**

**EKOMAK**

**CSK**

**GRASSAIR**  
COMPRESSOREN

**GAMMA**  
VACUUM

**mauguère**

**LIUTECH**

**ALUP**  
Kompressoren

**CLASS 1 INC.**  
Building Better Healthcare™

**Atlas Copco**

**DEKKER**  
VACUUM TECHNOLOGIES, INC.  
The experts in vacuum solutions

**CECCATO**  
ARIA COMPRESSA

**APT**  
SINCE 1938

**凌格风**  
Linghein

**AIR**  
Worthington  
Creysensac

**Pressure**  
COMPRESSORES

**HSI**

**ISRA**  
VISION

**Fuji**

**GESAN**

**MUSTANG**  
AIR SERVICES

**IVS**  
INNOVATIVE VACUUM SOLUTIONS

**fiac**  
AIR COMPRESSORS SINCE 1977

**schneider**  
airsystems

**Bolaite**

**varisco**  
solid pumping solutions

**LTS**  
www.lts-france.fr

**Quincy**  
COMPRESSOR

**Chicago**  
Pneumatic

**gazcon**

**Itubombas**  
Locação e venda de motobombas

**lutos**

**AGRE**  
KOMPRESSOREN

**WALKER**  
FILTRATION  
The ultimate filtration & drying technology

**pneumatech**  
medical gas solutions

**Leybold**

**EDWARDS**

**RC RODCRAFT**

**INTERMECH**

**PRECISION** Plus  
VACUUM PARTS

**POWERHOUSE**

# Core technologies

Oil-free screw technology



Oil-injected screw technology



Turbo technology



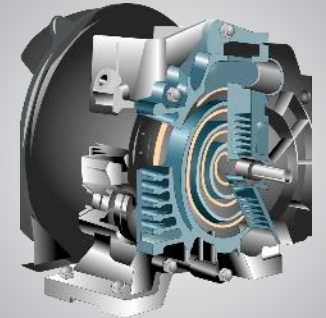
Piston technology



Tooth technology



Scroll technology





# Adding value to people everywhere





# Compressed air is everywhere



Our energy efficient compressors are trusted by customers in all industries to deliver clean air with perfect accuracy.







# Connectivity as a state of mind



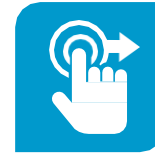
We work side-by-side with our customers to develop tools and solutions for smart and efficient factories.







## Adding value with vacuum



Our leading vacuum and abatement solutions enable digitalization and the Internet of Things.







# Powering the world



Our innovative tools and power equipment solutions are built to cope with the toughest situations.







## The future of service



Our service engineers use the latest technologies and tools to predict maintenance needs and secure uptime.





*Atlas Copco*

*Atlas Copco*

Atlas Copco Equipment Egypt

**Atlas Copco  
Equipment Egypt**



# Serving Egypt Industry for more than 70 years

1950



2023



# Atlas Copco Egypt



## Did you know?

24 years since the establishment of our first customer center in Cairo in 1999. The journey so far was filled with achievements, success stories and led by a group of passionate people!

هل تعلم؟

مرور 24 عاماً على إنشاء أول مركز عملاء لنا في القاهرة. الرحلة حتى الآن مليئة بالإنجازات وقصص النجاح، بقيادة مجموعة من الأشخاص المتحمسين!





# Atlas Copco Egypt Region



150+

Employees



## Customer Centers

1. Atlas Copco Equipment Egypt S.A.E.
  2. Atlas Copco Service Egypt (+ Hub)
- For compressor technique – we serve Egypt & we are responsible for 4 countries.
  - We are operating/reporting in Egypt, Jordan, Lebanon & Sudan.
  - HQ in Egypt with 2 branches (Cairo & Alexandria)
  - In Egypt we have a portion of direct business (key accounts, medium-sized business)
  - We have distributor network covering Lebanon, Jordan & Sudan



# Atlas Copco in Egypt

- In Egypt we have more than **70 years'** experience in the air compressor sales and service industry.
- **Since 1950**, we've have been indirectly serving the Egyptian industries via a trading house in Sweden followed by a regional office in Middle East then a licensed agency in Egypt
- **In 1999**, Atlas Copco Equipment Egypt is established, as the main legal entity headquartered in Cairo followed by a branch at Alexandria & a customer center in Lebanon.
- We are the direct sales, service and marketing in Egypt providing high quality air & gas compressors.
- The business is backed up by a nationwide sales & maintenance distribution network in Egypt, Jordan, Lebanon & Sudan.



# Did you know

## 1950

Atlas Copco in Egypt goes back to the early fifties serving the Egyptian industries through a trading house in Sweden operating indirectly the business in Egypt under the name of the “Egyptian Swedish trading Company” (ESTC) followed by a regional office in the Middle East, then a licensed agency in Egypt.

تعمل شركة أطلس كوبكو في مصر منذ أكثر من 70 عاماً، حتى قبل تأسيس هيكل قانوني في القاهرة، إذ كانت الشركة تساهم بشكل غير مباشر في خدمة الصناعات المصرية لتزدهر أعمالها من خلال شركة تجارية في السويد، يليها مكتب إقليمي في الشرق الأوسط، متبوعاً بوكيل مرخص في مصر



## 1960

Atlas Copco compressors & drilling equipment were used for the construction of the High Dam project in Aswan, one of the greatest projects of the 20th century and in the history of Egypt and Africa

تم استخدام ضواغط ومعدات حفر أطلس كوبكو لبناء مشروع السد العالي في أسوان، وهو أحد أعظم مشاريع القرن العشرين وفي تاريخ مصر وأفريقيا.



## 1964

Twin temples built more than 3,200 years ago by Ramses II as monuments to himself & his queen Nefertari at the Great Temple of Abu Simbel which are rescued & re-assembled by Atlas Copco equipment after being moved to a new higher location to avoid being submerged by the rising waters of the river Nile following construction of the Aswan High Dam

[Read the whole story here](#)

مرور 50 عام على اعجاز نقل و إعادة تجميع معبدى أبو سمبل وانقاذ آثار النوبة من الغرق فى النيل بعد بناء السد العالي بواسطة معدات أطلس كوبكو





# Compressed Air Service Academy

- The Academy is a regional training center **located within Atlas Copco Equipment Egypt** premises responsible for providing training courses on Atlas Copco stationary compressed air systems within **Middle East, Africa & Pakistan region**.
- The Academy is **part of the Divisional Academy** in Atlas Copco **Airpower-Belgium**,
- **Goal:** to ensure that people in the service organization within MEA region have the correct competences with our latest technologies
- **Scope:** The training programs are available for Atlas Copco **aftermarket employees- Authorized distributors** to deliver better service to our customers.
- **In addition**, the academy offers effective & world-class training programs **for our customers' operation & maintenance teams on Atlas Copco products** to achieve sustainable productivity & risk-free operation.
- The academy will **customize the suitable training program**, tailored to your needs for achieving operational excellence - higher productivity & efficiency.



