

	THURSDAY 9/5	FRIDAY 9/6				SATURDAY 9/7
TIME	CLASSROOM 6	CLASSROOM 6	CLASSROOM 5	CLASSROOM 4	CLASSROOM 3	CLASSROOM 6
8:00AM – 8:25AM	Gate Automation System Design Day 1 (2-Day course) <i>Tim Nordstrom</i>	Gate Automation System Design Day 2 (2-Day course) <i>Tim Nordstrom</i>	811	Budgeting and Forecasting without a crystal ball	All about Loops	AFA Certification Testing <i>Sign up and pay for certification at www.americanfenceassociation.com/credentialing</i>
8:30AM – 8:55AM			Lean Construction	How to increase profit margins by efficient estimating	Build Safer Gates ASTM F2200 & F1184-16	
9:00AM – 9:25AM						
9:30AM – 9:55AM						
10:00AM – 10:25AM						
10:30AM – 10:55AM						
11:00AM – 11:25AM		IT Productivity & Security	Voltmeter Usage En Espanol	Safer Automatic Gate Installations UL325		
11:30AM – 11:55AM					Transition from residential fencing to commercial fencing effectively	
12:00PM – 12:25PM		Break				
12:30PM – 12:55PM		The 7 Strategies of a Successful Fence Contractor Tony Thornton	Build Safer Gates ASTM F2200 & F1184-16 En Espanol	AFA Certification Testing <i>Sign up and pay for certification at www.americanfenceassociation.com/credentialing</i>	Connected Access Control – Navigating features, benefits, and connectivity	
1:00PM – 1:25PM						Safer Automatic Gate Installations UL325 En Espanol
1:30PM – 1:55PM						
2:00PM – 2:25PM						
2:30PM – 2:55PM	Champagne Reception – Opening Ceremony					



When	Course Name	Where	Course Description
Thursday 9/5 8AM – 4PM & Friday 9/6 8AM – 12PM	Gate Automation Designer Course (2-day Event)	Classroom 6	(2-day course) This course focuses on the design, product considerations, and layout of Automatic Gate Systems. There is a heavy emphasis on UL and ASTM safety standard adherence. This course has been designed for sales staff, operations, project managers, and anyone dedicated to the design, selling, and configuration of automated gate systems.
Friday 9/6 8AM – 8:55AM			Gate Automation System Design (Day 2)
Friday 9/6 8AM – 8:55AM	811 - Call before you dig Why + Tips and Tricks	Classroom 5	In this session we will cover the key things you need to know, what your obligations are as a contractor, and tips and tricks to streamline the process. Brought to you by Underground Service Alert.
Friday 9/6 8AM – 8:55AM	All about Loops	Classroom 3	Everything You Need to Know About Loops. This education seminar covers everything you need to know to understand loops and loop systems. Don't miss out on the opportunity to become a loop expert! This is a special seminar that focuses entirely on education. Brian Dickson will be covering loop basics, best installation practices, troubleshooting, and everything in between.
Friday 9/6 9AM – 9:55AM	Lean Construction	Classroom 5	Lean construction principles can transform your projects and have the potential to transform an entire business. In this session, you will leave with an understand of what Lean Construction is and the core principles. The discipline of lean construction focusses on Planning, Process and "Flow", Eliminating Waste, and Relationship Management to produce efficient projects and collaboration within your teams.
Friday 9/6 9AM – 9:55AM	Build Safer Gates	Classroom 3	Safer gates start with safe gate designs. ASTM F2200 for gates intended to be automated, and ASTM F1184-16 for non-automated gates are the guiding documents for safe gate construction standards.
Friday 9/6 10AM – 10:55AM	Voltmeter Usage En Espanol (Moved)	Classroom 4	El voltímetro es la herramienta más importante para los técnicos. En este curso, aprenderás las funciones más importantes y cómo utilizarlas para solucionar problemas en sistemas.
Friday 9/6 10AM – 10:55AM	IT for Productivity & Security	Classroom 5	Joe Tinker with 1+1 Technology designs managed IT solutions for contractors like yourself. In this course you will learn why your networks need protection from cyber attacks and how to solve for them plus 3 ways to leverage technology for productivity and better workflow making your business easier to manage and scale.
Friday 9/6 10AM – 10:55AM	Safer Automatic Gate Installations	Classroom 3	In this course, you will learn the core tenants of UL325, the safety standard for how gates are automated. Students will be educated on how to identify entrapment zones, apply safety devices, and install automatic gates to meet the standard.
Friday 9/6 11AM - 11:55AM	How to Hire A-Players using the A-Method	Classroom 4	The voltmeter is a technicians most important tool. In this course you will learn the most important functions, and how to use these functions to troubleshoot systems.
Friday 9/6 11AM - 11:55AM	Voltmeter Usage	Classroom 5	Transform the way you approach hiring from a game of chance into a strategy of success! Discover the A-Method of hiring, pioneered by Geoff Smart and Randy Street. This roadmap for hiring will enhance your ability to find top-level talent and reduce employee turnover.
Friday 9/6 12:30PM – 1:55PM	AFA Certification Testing	Classroom 4	AFA Certification Testing
Friday 9/6 12:30PM – 1:55PM	The 7 Strategies of a Successful Fence Contractor	Classroom 6	Tony Thornton will present the 7 Strategies for the Professional Fence Contractor which are keys to unlocking maximum efficiency. profitability, and provide guidance leveraging procedures to run your company leading to the perfect work/life balance.
Friday 9/6 12:30PM – 1:25PM	Build Safer Gates En Espanol	Classroom 5	Las puertas más seguras comienzan con diseños seguros de puertas. ASTM F2200 para puertas destinadas a ser automatizadas y ASTM F1184-16 para puertas no automatizadas son los documentos guía para los estándares de construcción de puertas seguras.
Friday 9/6 12:30PM – 1:25PM	Connected Access Control	Classroom 3	Seemingly everything is connected to the internet these days. Access Control and Telephone Entry have benefited from this renaissance. This class will cover to navigate features, benefits, and getting systems connected to the internet.
Friday 9/6 1:30PM – 2:25PM	Safer Automatic Gate Installations En Espanol	Classroom 5	En este curso, aprenderás los principios fundamentales de UL325, el estándar de seguridad que regula la automatización de puertas. Los estudiantes serán educados sobre cómo identificar, corregir e instalar puertas automáticas que cumplan con el estándar.
Friday 9/6 1:30PM – 2:25PM	Crash/Anti-Ram Round Table	Classroom 3	Crash and Anti-Ram solutions range from security sensitive sites to the local strip mall. In this session we will sit down with multiple suppliers and industry advocates to discuss why Fence Companies are the perfect contractors to meet the need.
Saturday 9/10 8AM – 11:55AM	AFA Certification Testing	Classroom 4	AFA Certification Testing