

U.S. ARMY ENGINEERING AND SUPPORT CENTER, HUNTSVILLE



COL Sebastien P. Joly
Commander



LTC Dan Segura
Deputy Commander



Arthur Martin, III
Program & Business Director



Ronnell Booker
Chief of Contracting



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Chief of Small Business Programs



U.S. ARMY



US Army Corps of Engineers

U.S. ARMY CORPS OF ENGINEERS

HNC

Cutting-Edge Innovation **GLOBAL ENGINEERING SOLUTIONS**
Specialized Technical Expertise





U.S. ARMY

MISSION & VISION



OUR

MISSION:

Provide **specialized technical expertise**, **global engineering solutions**, and **cutting-edge innovations** through centrally managed programs in support of national interests

OUR

VISION:

A **certified, professional workforce** with an expeditionary mindset capable of **pioneering solutions** to unique, complex and high-risk missions in **strengthened partnership** with the USACE enterprise, key DOD stakeholders and our strategic allies





U.S. ARMY

TIMELINE



MISSILE PROGRAMS

NASA TEST FACILITIES

CHEMICAL DEMILITIRIZATION

MEDICAL PROGRAMS

INTERNATIONAL OPERATIONS

ENERGY PROGRAMS

CONTROL SYSTEMS
CYBERSECURITY

1960

1970

1980

1990

2000

2010

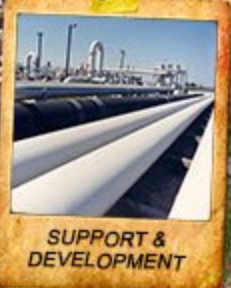
2020



15 OCT 1967
ESTABLISHED



SEVEN NEW
ASSIGNMENTS



SUPPORT &
DEVELOPMENT

CENTERS OF
EXPERTISE



UMCS



22 NOV 1995
DESIGNATED ENGINEERING
& SUPPORT CENTER



INSTALLATION
SUPPORT

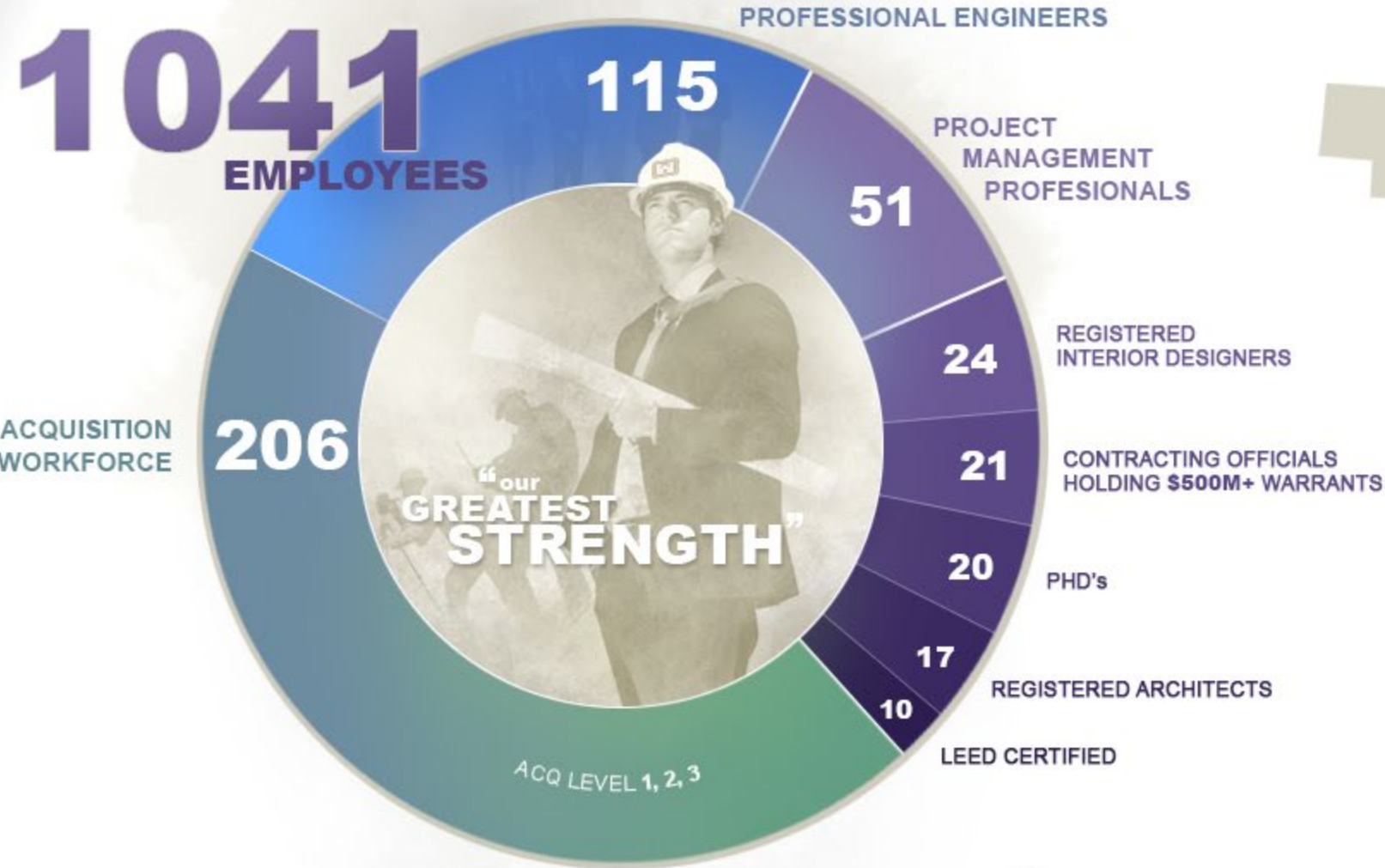


U.S. ARMY

PROFESSIONAL WORKFORCE



PEOPLE: The Huntsville Center's **greatest strength** is its people – the intelligent, adaptable and professional **Soldiers** and **civilians** who deliver vital public and military **engineering solutions** and services to the nation and its partners.



LOCATIONS





U.S. ARMY

AT A GLANCE



5 PORTFOLIOS



PROGRAM AREAS

41

PROJECTS

2000+
WORLD-WIDE

BUILD
STRONG



- MEDICAL
- BASE OPERATIONS & FACILITIES
- ENERGY
- OPERATIONAL TECHNOLOGY
- ENVIRONMENTAL

- 8 MANDATORY CENTERS OF EXPERTISE
- 6 TECHNICAL CENTERS OF EXPERTISE
- 17 CENTERS OF STANDARDIZATION

\$2.4B
ANNUAL
OBLIGATIONS

No MILCON, no Civil Works

Programs and projects assigned by HQs which:

- Require **centralized** program management, unique/highly specialized/niche **technical expertise**, are **national** or **broad in scope** (cross MSC boundaries), require systems functionality, commonality, and/or adaptation, or require **emerging technology** which later must promulgate across the enterprise
- We provide **back-up** to MSCs/Districts as required










U.S. ARMY

LINES OF EFFORT



	END USERS	STRATEGIC PARTNERS	PROGRAMS	KEY ACQUISITIONS	EFFECT
 MEDICAL	<ul style="list-style-type: none"> HOSPITAL COMMANDERS MEDICAL RESEARCH HEALTH CARE PROVIDERS VETERANS AFFAIRS 	DHA, HQ/USACE, DVA	<ul style="list-style-type: none"> MEDICAL CX RENOVATION OUTFITTING OPERATIONS & MAINTENANCE 	<ul style="list-style-type: none"> MFAES MATOC WHICS SATOC 	Evidenced-based health facilities that enable world-class health care
 BASE OPS & FACILITIES	<ul style="list-style-type: none"> INSTALLATION COMMAND TEAMS PUBLIC WORKS MISSILE DEFENSE AGENCY DEFENSE LOGISTICS AGENCY 	ASA IE&E, G-9, DoD IMCOM, HQ/USACE, AMC, USACE MSCs, USARC/RSCs, USARC/RDs	<ul style="list-style-type: none"> FACILITY ENHANCEMENT & BASE OPS CRITERIA & STANDARDS ACCESS CONTROL DLA FUELS RANGES/MISSILE DEFENSE CX 	<ul style="list-style-type: none"> REGIONAL MATOCS 	Sustainable, integrated, and secure installations that allow commanders to focus on readiness
 ENERGY	<ul style="list-style-type: none"> INSTALLATION COMMAND TEAMS ENERGY MANAGERS 	OEI, G-9, OEA, DoD, AFCEC, ESCO, DOE/FEMP, IMCOM, HQ/USACE, DASA-ES, ASA-IE&E	<ul style="list-style-type: none"> PLANNING EXECUTION SUSTAINMENT, MEASUREMENT & VERIFICATION THIRD PARTY FINANCE/PPA 	<ul style="list-style-type: none"> 3rd PARTY MATOC GSA 	Comprehensive, cyber-secure, and integrated energy security/resiliency/efficiency solutions that enable customers to make decisions, troubleshoot, and manage critical infrastructure
 OPERATIONAL TECHNOLOGY	<ul style="list-style-type: none"> FACILITY MANAGERS UTILITY MANAGERS INFRASTRUCTURE MANAGERS 	DoD, VA, USACE DISTRICTS, HQ/USACE	<ul style="list-style-type: none"> ELECTRONIC SECURITY CX CIS2 ICS CYBER-SECURITY CX UMCS METERING CX 	<ul style="list-style-type: none"> ESS V UMCS IV FEM GSA 	Increased security, productivity, and efficiency of facilities
 ENVIRONMENTAL	<ul style="list-style-type: none"> USACE DISTRICTS INSTALLATIONS COMBATANT COMMANDS US AIR FORCE 	ASA IE&E, EPA, OSD, G-9, MSCs, DTRA, ACWA, HQ/USACE, CARA	<ul style="list-style-type: none"> ORDNANCE RESPONSE ACTIONS CHEMICAL WARFARE MATERIEL RESPONSE CHEMICAL/RADIOACTIVE/MUNITIONS CONTAMINATION USACE ENVIRONMENTAL & MUNITIONS CX 	<ul style="list-style-type: none"> MEGA WERS GSA 	Expertise, facilities, and lands that ensure protection of human health and the worldwide environment



U.S. ARMY

TEN THINGS ABOUT HNC...



1. WE DO NO MILCON OR CIVIL WORKS

- We upgrade, repair, sustain & maintain existing facility, utility, infrastructure & lands
- We provide back-up support to MSC/GDs
- We have great depth in technical SME

2. WE DO NOT HAVE GEOGRAPHIC BOUNDARIES

- We execute programmatically w/ 41 programs
- Our programs are unique, niche, technically complex or cutting edge, low density or require central program management

3. WE HAVE A STANDING LNO PROGRAM

- GS-15 Directors w/ HQs and strategic stakeholder
- GS-15 Division Chiefs w/ USACE MSCs
- GS-14 Branch Chiefs w/ USACE GDs

4. WE ARE ASSIGNED 14 CENTERS OF EXPERTISE

- 8 Mandatory Centers of Expertise
- 6 Technical Centers of Expertise

5. WE HAVE MAJOR CONTRACT TOOLS (\$100M+)

- Environmental, Energy, FRR/FRP/MRR, UMCS/ESS, Land Clearance, P&P, BMD AE, etc.

6. WE HAVE CUTTING EDGE EXPERTISE

- Medical Facilities
- Control Systems Cyber Security (Tech & Execution) (RMF/ATO)
- Facilities Technology Integration
- Low Voltage Systems

7. WE HAVE OTHER CRITICAL CAPABILITIES

- Ordnance & Explosives Assessment/Remediation/Demilitarization
- HTRW/Chem/Bio/Nuclear Expertise
- Facilities Explosives Safety Experts for USACE and DA (DDESB Review for DA/DoD)

8. WE HAVE A DIVISION DEDICATED TO ENERGY AND ENERGY SAVINGS

- 3D Party Financed (ESPC, UESC)
- CUP/UP/Rate Intervention
- AMP
- ERCIP

9. WE ARE DLA-ENERGY'S CENTRAL PROGRAM MANAGERS FOR FUELS SRM WORK

- RM and MR
- Surge capacity for incident repair

10. WE ARE BMD CENTRAL PROGRAM MANAGER (P&P, COMMS, & COORDINATION – NOT CONSTRUCTION)

- MDA
- SMDC
- Enterprise BMD AE Services IDC





U.S. ARMY

SMALL BUSINESS PRIME AWARDS FY 23



**FY23 USACE
Targets**
 SB 41.00%
 SDB 25.00%
 WOSB 6.60%
 HUBZone 6.15%
 SDVOSB 3.60%

CATAGORIES	FY23 Eligible \$	Actuals	Goals
		FY23	FY23
Eligible Awards	\$1,981,712,080		
Small Biz	\$918,997,623	46.37%	39.00%
Disadvantaged SB	\$495,664,757	22.16%	21.00%
Woman Owned SB	\$203,142,512	10.25%	7.00%
HUBZone SB	\$83,929,587	3.79%	3.90%
Service Disabled Veteran Owned SB	\$105,355,190	4.35%	4.36%
Other Than Small Biz	\$1,062,714,457	53.63%	

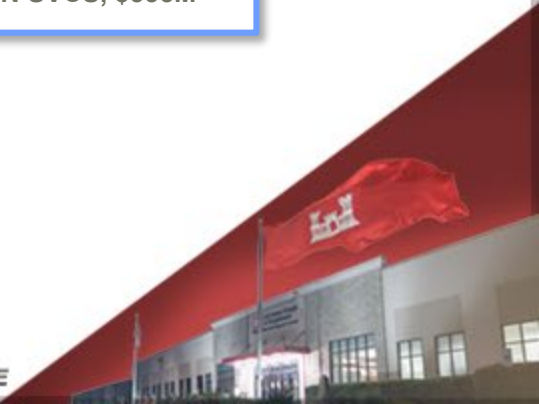
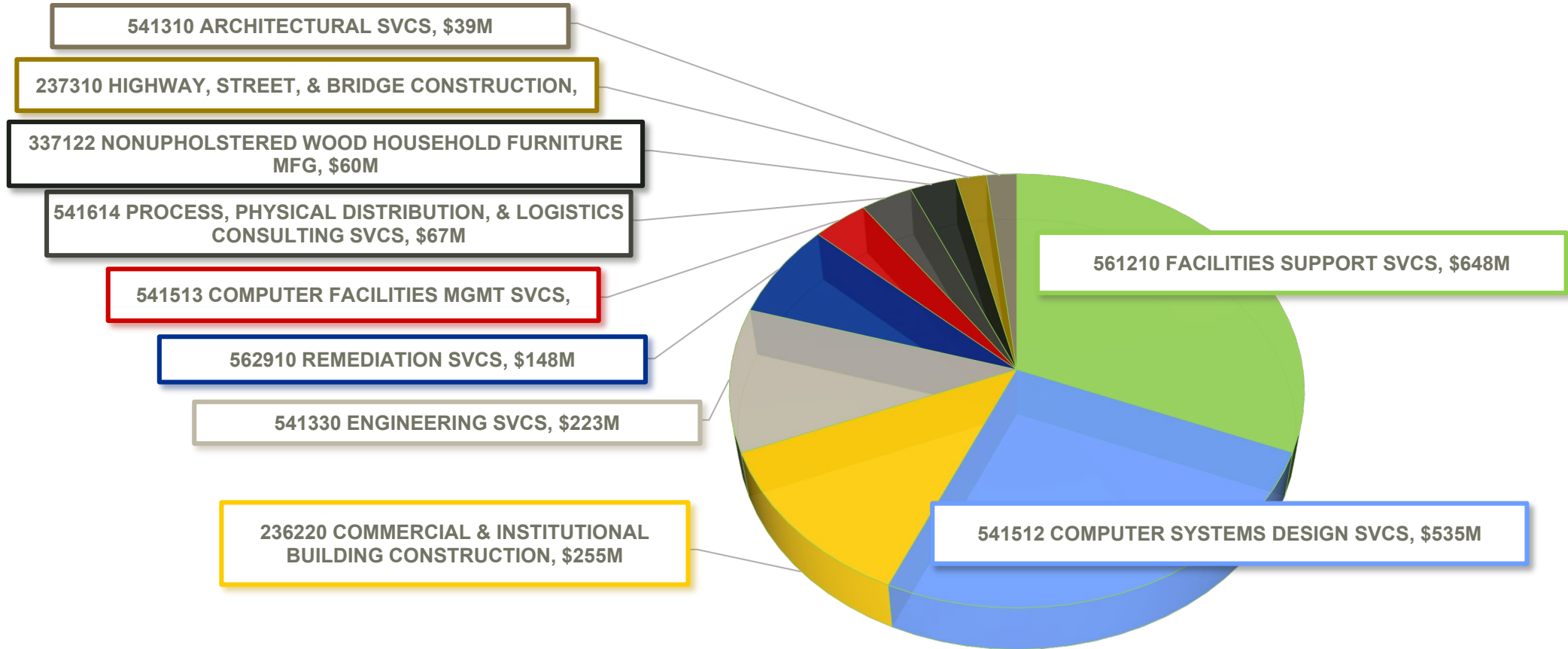
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U.S. ARMY

TOP TEN NAICS & DOLLARS FOR FY 2023





**U.S. ARMY CORPS OF ENGINEERS
HUNTSVILLE ENGINEERING AND SUPPORT CENTER
QUARTERLY ACQUISITION PROGRESS UPDATE
As of 1 January 2024**



Information herein is subject to change. Please contact the Contracting POCs for additional information.

PROJECT NAME	ACQUISITION TYPE	ESTIMATED CAPACITY	SYNOPSIS, SOLICITATION, OR RFPP DATE	PROPOSAL OR A-E SF330 DUE DATE	AWARD DATE
ENERGY SAVINGS AND PERFORMANCE CONTRACTS (ESPC) SERVICES GENERATION IV	MATOC	\$3B	FY2024 2 nd QUARTER	FY2024 2 nd QUARTER	FY2025 3 RD QUARTER
ENVIRONMENTAL & MUNITIONS RESPONSE-RESRICTED GENERATION II (EMR2)	MATOC	\$960M	21-AUG-2023 (Completed)	25-OCT-2023 (Completed)	FY2024 4 th QUARTER
METERING DATA MANAGEMENT SYSTEM (MDMS) GENERATION IV	SATOC	\$49M	FY2024 2 nd QUARTER	FY2024 2 ND QUARTER	FY2025 3 RD QUARTER
FUELS RMMR SERVICES SOUTH PACIFIC DIVISION – NAVY 2 (SPD-N2)	GSA-MAS	\$40.4M	TBD	TBD	TBD
FUELS RMMR SERVICES NORTHWESTERN DIVISION – NAVY (NWD-N)	GSA-MAS	\$52.7M	TBD	TBD	TBD
FUELS RMMR SERVICES PACIFIC OCEAN DIVISION	GSA-MAS	\$150M	TBD	TBD	TBD





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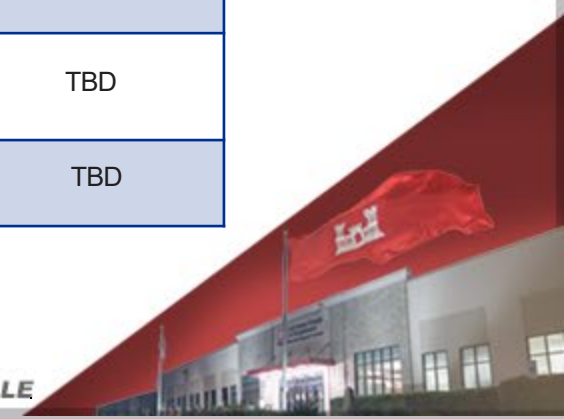
U.S. ARMY CORPS OF ENGINEERS HUNTSVILLE ENGINEERING AND SUPPORT CENTER QUARTERLY ACQUISITION PROGRESS UPDATE



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INTEGRATED MODULAR MEDICAL SUPPORT SYSTEMS (IMMSS) GENERATION IV	GSA-MAS-BPA	\$49M	FY2024 2 nd QUARTER	FY2024 2 nd QUARTER	FY2024 4 th QUARTER
INITIAL OUTFITTING AND TRANSITION (IO&T) FACILITIES SUPPORT SERVICES IV	MATOC	\$371M	FY2025 1 st QUARTER	FY2025 1 st QUARTER	FY2026 3 rd QUARTER
FUELS RMMR SERVICES SOUTH ATLANTIC DIVISION - AIR FORCE 1 (SAD-AFI)	GSA-MAS	\$89.6M	14-NOV-23 (Completed)	FY2024 1 st QUARTER	FY2024 3 rd QUARTER
FUELS RMMR SERVICES GREAT LAKES AND OHIO RIVER - ARMY & AIR FORCE (LRD-A/AF)	GSA-MAS	\$67.1M	12-JUL-2023 (Completed)	16-AUG-2023 (Completed)	FY2024 2 nd QUARTER
FUELS RMMR SERVICES NORTH ATLANTIC DIVISION - ARMY (NAD-A)	GSA-MAS	\$79.9M	TBD	TBD	TBD
RANGE TRAINING & LAND PROGRAM (RTL) ARCHITECT-ENGINEER SERVICES	IDC	\$49M	TBD	TBD	TBD
UTILITY MONITORING AND CONTROL SYSTEMS (UMCS) GENERATON VI	MATOC	\$2.5B	TBD	TBD	TBD





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HUNTSVILLE ENGINEERING AND SUPPORT CENTER
QUARTERLY ACQUISITION PROGRESS UPDATE
As of 1 January 2024**



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PROJECT NAME	ACQUISITION TYPE	ESTIMATED CAPACITY	SYNOPSIS, SOLICITATION, OR RFP DATE	PROPOSAL OR A-E SF330 DUE DATE	AWARD DATE
REAL PROPERTY SUPPORT SERVICES GENERATION III	MATOC	\$60M	TBD	TBD	TBD
FACILITIES REDUCTION PROGRAM (FRP) GENERATION IV	MATOC	TBD	TBD	TBD	TBD
FACILITIES REPAIR AND RENEWAL (FRR) GENERATION VII	MATOC	\$950M	TBD	TBD	TBD
ACCESS CONTROL POINT (ACP) DESIGN BUILD GENERATION III	MATOC	TBD	TBD	TBD	TBD
MEDICAL FACILITIES ARCHITECT-ENGINEER SERVICES (MFAES) 4.0	IDC	TBD	TBD	TBD	TBD
UTILITY MONITORING AND CONTROL SYSTEMS (UMCS) METASYS IV	SATOC	TBD	TBD	TBD	TBD
TASK FORCE SAFETY ASSESMENTS OF FIRE AND ELECTRICITY/UNIFIED FACILITIES CRITERIA (TF SAFE/UFC)	STANDALONE	TBD	TBD	TBD	TBD





U.S. ARMY



Key Take Aways

- We welcome all small businesses to schedule a capability briefing with our Office of Small Business Programs (contact info next slide) & Program Development Teams.
- Huntsville Center is predominantly funded with Operations & Maintenance (O&M) dollars for Sustainment, Restoration and Modernization (SRM) work. This equates to many End of Fiscal Year (EOFY) awards.
- Many EOFY awards go 8(a) direct due to limited solicitation and award time. We have to know who you are and what your capabilities are to get to you.
- HNC conducts its Small Business Industry Day during mid to late October of each year. Our next SBID is scheduled for a date TBD in October 24 at the Davidson Space & Rocket Center, Huntsville, AL.



Contact Information



- Office of Small Business Programs: SBO-HNC@usace.army.mil
- Huntsville Center's Official Website: WWW.HNC.USACE.ARMY.MIL
- Huntsville Center Social Media

Follow Huntsville Center Social Media for the latest hiring opportunities and information on programs and projects ongoing globally!

