



U.S. Army Space
and Missile Defense
Command

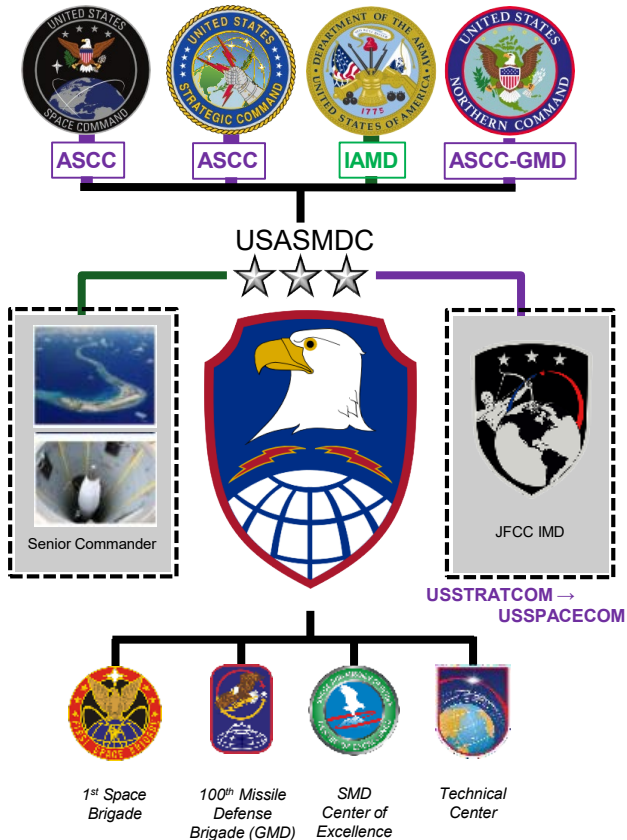
Team Redstone APBI

Office of Small Business Programs (OSBP)

Mary Birdsong, Director



Overview



Mission

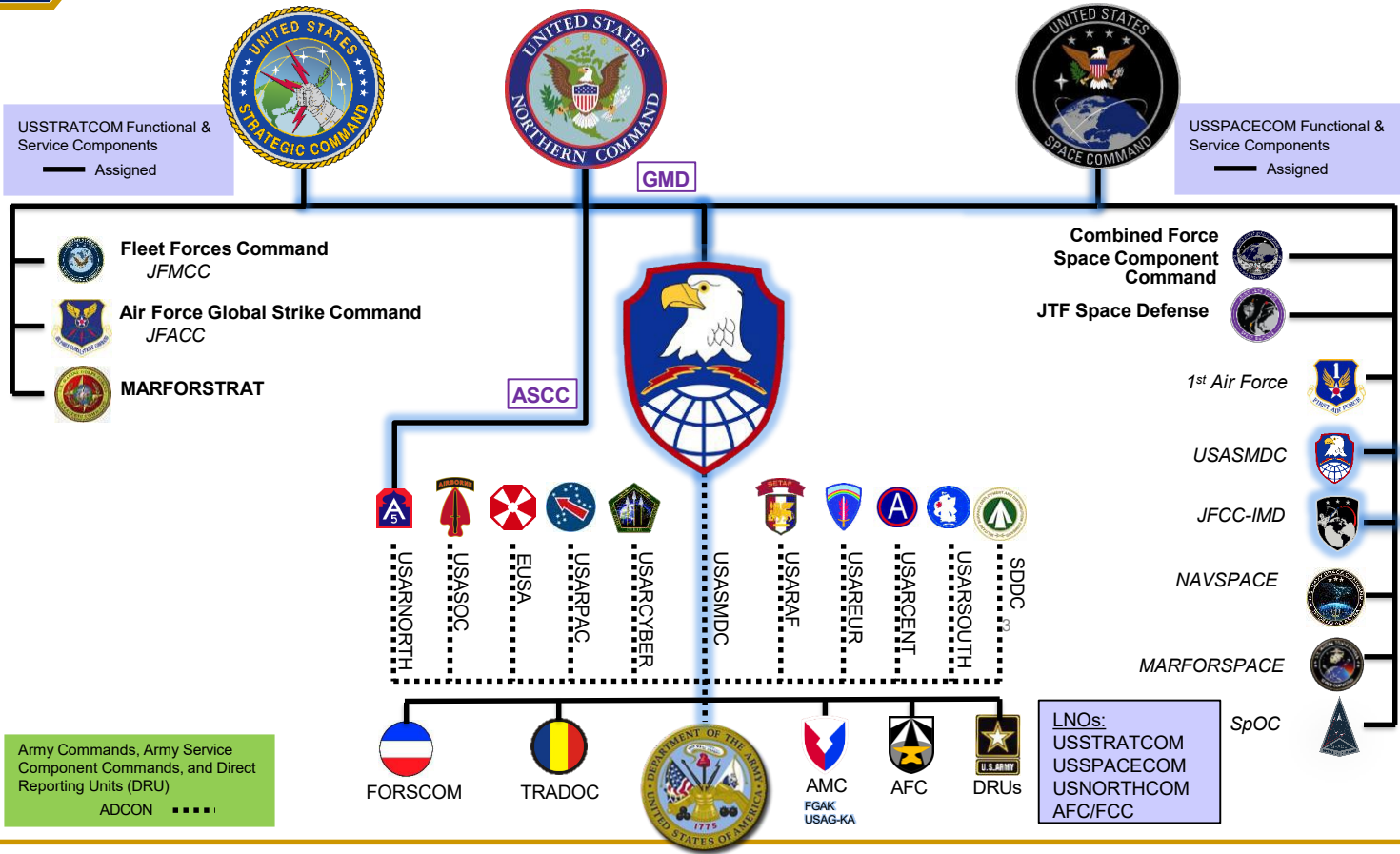
USASMDC develops and provides current and future global space, missile defense, and high altitude capabilities to the Army, joint force, and our allies and partners, to enable multi-domain combat effects; enhance deterrence, assurance, and detection of strategic attacks; and protect the Nation.

Priorities

1. Accomplish our mission as a People First team of empowered, innovative, ready and resilient professionals
2. Provide trained and ready forces for space, missile defense, and high altitude missions
3. Conduct integrated planning and synchronized operations in the execution of our space and missile defense missions
4. Prepare for future conflict



Command Relationships





Office of Small Business Programs (OSBP)

MISSION

The mission of the Office of Small Business Programs is to ensure effective implementation of the U.S. Army's small business program within USASMDC. We work as an advocate to maximize the participation of small businesses for contract and subcontract opportunities, conduct outreach and provide technical assistance to the business community and internal stakeholders. We advise the USASMDC Commanding General, senior staff and major subordinate elements on policies and issues related to small business activities and programs.

CONTACT US

Located in the Von Braun Complex, VB-1, on Martin Road, Bldg. 5220, Room 1023, Redstone Arsenal (Huntsville), Alabama

In-person and virtual meetings are conducted with our industry partners.

If you wish to meet with us in person or thru MS Teams, please contact us at:

usarmy.redstone.smdc.mbx.small-business-office@army.mil to schedule an appointment.

WEBSITE: <https://www.smdc.army.mil/RESOURCES/SBO/>

- https://www.smdc.army.mil/VIE_FIR/ - Virtual Industry Exchange/Forecast Industry Report





Office of Small Business Programs FY23 Goals vs. Actuals 1 OCT 2022 thru 30 September 2023 Total SB Eligible Dollars - \$530.6M

SMALL BUSINESS CATEGORY	FY23 GOAL %	FY23 ACTUAL % YTD
Small Business (SB)	42.00%	55.67%
Small Disadvantaged Business (SDB)	10.25%	6.15%
Service-Disabled Veteran-Owned Small Business (SDVOSB)	0.50%	0.04%
Women-Owned Small Business (WOSB)	4.00%	2.68%
Historically Underutilized Business Zone (HUBZone)	0.10%	0.26%

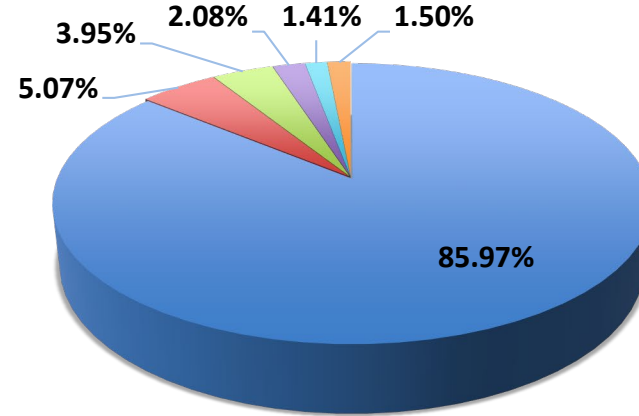


Major Accomplishments for FY23

- Exceeded 2 out of 5 small business goals for FY23; shortfall in Small Disadvantaged, Service-Disabled Veteran-Owned, and Women-Owned Small Business goals.
- Exceeded 50% for overall Small Business dollars awarded in FY23 for the 6th consecutive year
- Design, Development, Demonstration and Integration (D3I) - total awards - over \$222M; Small Business awards - \$45M, or 20% and Large Business awards - \$177M, or 80%
- GSA OASIS – Total awards were nearly \$209M; of which, over 98% was awarded to Small Businesses
- Army CNESS (Computer Hardware Enterprise Software Solutions) – Nearly \$6M total awards; approximately 43% awarded to Small and 57% to Large businesses



SMDC's Top 5 SMDC NAICS Codes by Percentage of Eligible Dollars for FY23



- 541712/541715 (RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES)
- 541330 (ENGINEERING SERVICES)
- 561210 (FACILITIES SUPPORT SERVICES)
- 561612 (SECURITY GUARDS AND PATROL SERVICES)
- 541513 (COMPUTER FACILITIES MANAGEMENT SERVICES)
- All Others

Approximately 56% of the spend for the Command's top 5 NAICS codes were awarded to Small Businesses. Small Business provides meaningful and complex support to USASMDC.

