

**ARMY  
CONTRACTING  
COMMAND**

CONTRACTING FOR VICTORY.



**ACC-RSA Overview**

**COL Nathanael (Nate) Bryant**  
Military Deputy  
U.S. Army Contracting Command-Redstone Arsenal





U.S. ARMY

# Agenda

- ACC Mission Overview
- ACC Strategic Focus to 2030
- ACC Enterprise
- ACC-RSA Mission, Vision & Philosophy
- Strategy Map
- Executive Director Priorities
- Senior Leaders
- Magnitude
- Portfolio Overview
- Small Business Achievements
- AMTC OTA Overview
- Stay Connected
- Questions





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# ACC MISSION

DELIVERING THE POWER OF ARMY CONTRACTING TO WIN - EVERYDAY, ANYWHERE, EVERY-TIME!



# ARMY CONTRACTING COMMAND

CONTRACTING FOR VICTORY



## PEOPLE

EMPLOYER/  
UNIT OF CHOICE

## READINESS

SET CONDITIONS  
TO WIN

## MODERNIZATION

ENABLE THE  
ARMY OF 2030

## REFORM & ACCOUNTABILITY

IMPROVED CONTRACTING  
CAPABILITIES AND  
ORGANIZATIONS

## INSTALLATION & TRAINING SUPPORT



## EXPEDITIONARY



## WEAPON SYSTEMS & CAPABILITIES



## COMPETITION

MAINTAIN READINESS

## CRISIS

SURGE CAPABILITIES

## CONFLICT

ENABLE VICTORY

## CHANGE

SUPPORT MODERNIZATION

# Army Contracting Command Strategic Focus to 2030

## PEOPLE

EMPLOYER/  
UNIT OF CHOICE

Acquire

Individual and Organizational  
Strategic Readiness

Trained & Certified

Transform Recruitment

Develop

Diverse

Empowered

Right People, Right Place  
at the Right Time

Foster Positive, safe and  
productive environment

Employ

Professional

Engaged

Programs support  
Workforce Retention &  
Balance

Embrace/Leverage New  
Technologies

Retain

## READINESS

SET CONDITIONS  
TO WIN

Transform

**Identify, Develop, Implement Improved Business Process**  
Optimize Automated Tools, Knowledge Management, Strategic Communication

Current Readiness

**Contract Planning**

Synchronize Strategies with Army, understand Industry Interest, and apply lessons learned/Best Practices

Sustain and  
Improve

**Contracting Operations**

Optimize Resources and Partnering

**Contract Management**

Integrate with Mission Partner, identify areas of Operational Risk and develop mitigation measures

## MODERNIZATION

ENABLE  
THE ARMY  
OF 2030

**Critical Army  
2030 Actions**

**OIB Modernization:**

Synchronize and support OIB Modernization requirements to field and sustain the Army of 2030

**ACC enables  
MDO Capable  
Forces**

**Contracting Support to Modernization:**

Support modernization requirements through the right contracting capabilities to deliver MDO forces

**Data Centric / Assured Communications :** Up for ASL direction

Mitigate threats to delivering contract support and enabled data driven decision making

**ACC Force Posture:**

ACC refined capabilities support COCOM requirements through ReARMM and Army 2030 priorities

## REFORM & ACCOUNTABILITY

IMPROVED CONTRACTING  
CAPABILITIES AND ORGANIZATIONS  
TO GAIN EFFICIENCIES.

Reform

**Workload Analysis**

Posture Command for future missions

**Reduce 1102 Touch Labor**  
Focus on higher value activities

Accountability

**Metrics**

Improve metrics utilization and drive Contract Optimization

**Contracting Reviews**  
Optimize the Reviews/PMRs review process



# ACC Organizational Structure

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..... OPCON / TACON Relationship  
 --- Contracting Authority





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# ACC-RSA Mission, Vision & Philosophy

## Mission

*Enabling Army readiness through responsive contracting support by empowered acquisition professionals*

## Vision

*Unmatched readiness through world-class contracting*

## Philosophy

*Supporting Soldiers is our Mission, Acquisition Excellence is our Focus!*





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# ACC-RSA Executive Director Priorities

## ➤ People First

- “We must **invest in our workforce** to ensure Army Readiness!”
- **Empower employees**

## ➤ Readiness

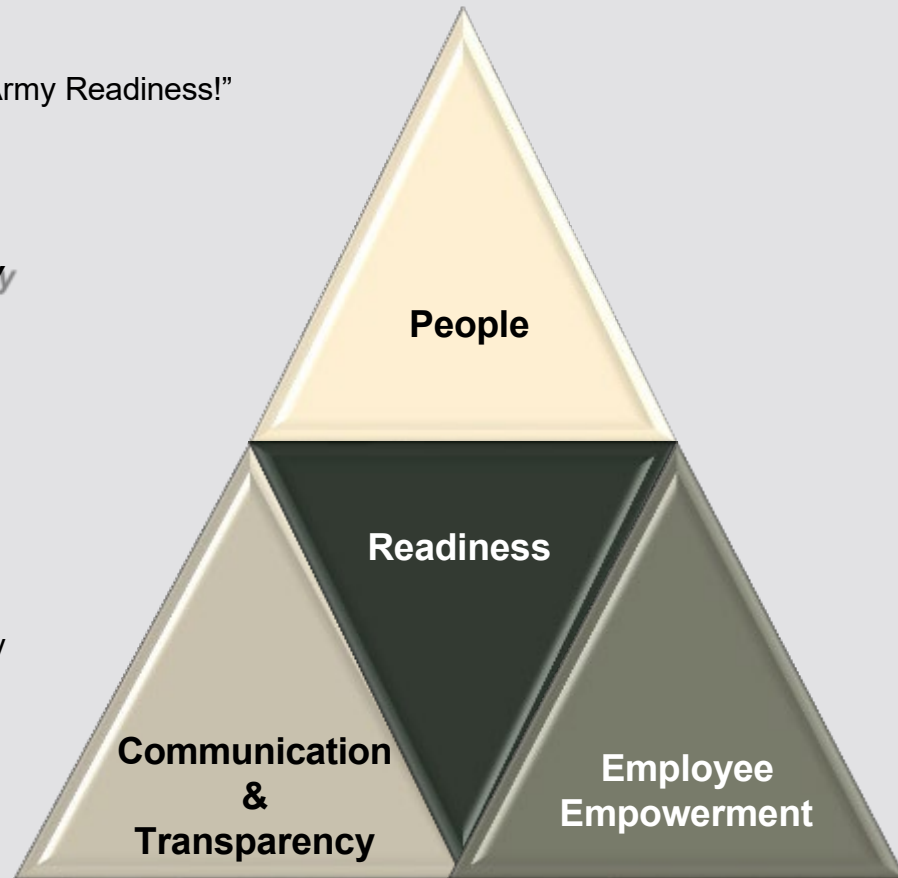
- A **Data Driven** Organization, Delivering **Quality Contracting Solutions** within Cost, on Schedule...Anytime... Anywhere that **exceed** Customer expectations.
- Support **Army Modernization Signature Priorities**

## ➤ Communication & Transparency

- Foster a culture of effective & efficient communication, collaboration, and transparency to **increase trust.**

## ➤ Employee Empowerment

- Provide employees the tools and resources necessary to **make confident informed business decisions** to overcome workplace obstacles.
- **Power down to the lowest level!**



# Army Contracting Command – RSA Senior Leaders

## Mission Support Directorate



Ms. Mary Drayton  
Director



Mr. Steve Barnes  
Operations Manager



Ms. Virginia Rosacia  
AFC/SOCE



Ms. Yvette Krasts  
Pricing



LTC Tangela Robinson  
Senior Contracts Mgr.



Mr. Jon Martel  
Post Award



Mr. Terrence Vickerstaff  
Policy, Review, Compliance  
& GPC



Mr. Mark Dillinger  
SSCM



Mr. Joe Giunta  
Executive Director



Mr. Jeffery Caldwell  
Deputy Executive Director



COL Nate Bryant  
Military Deputy



Mr. Renardo Bastian  
Executive Officer



## ACC-RSA PRIMARY STAFF & CONOPS



Mr. Daniel Cottrell



Ms. Melissa Lambert (A)  
Human Resources



Mr. Dale Aaknes  
Combined Staff



Ms. Abbi Malone (A)  
Resource Management



Ms. Angela Williams  
Workforce Development



Ms. Kim Woodberry  
Data Collection



Ms. Bridgett Helem  
Procurement Systems



Dr. Robert Taylor  
Management Support

## ACC-RSA MILITARY



Jan Pierre Malboeuf  
Green Platoon



MAJ Michael Gerbasi  
Modernization



CPT Michael Morgan  
AVN

## AMCOM DIRECTORATE



Mr. Michael Owens  
Acting Director



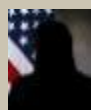
Ms. Devin Fountain  
Operations Manager



VACANT  
Aviation Logistics



Ms. Angela King  
AMCOM Enterprise/LSF



Mr. Keith McPherson  
Missile Logistics



Mr. Donald Wagoner  
Depot Support Division

## AVIATION DIRECTORATE



Mr. Rod Mathews  
Director



Ms. Leslie Duncan  
Operations Manager



Mr. Dexter Hornsby  
Apache



Mr. Jiley McNease  
Fixed Wing



Ms. Cheryl Davis  
UAS/AMSA



Ms. Emily Springer  
Blackhawk



Ms. Winnifer C. Magee  
International Contracts



Ms. Sherry Miller  
CCDC Future Vertical Lift

## MISSILES & SPACE DIRECTORATE



Mr. Mark Smith  
Director



Ms. Mattie Tillman  
Operations Manager



Ms. Evelyn Armour  
PATRIOT PAC-3



Mr. Joseph Carrol  
Precision Fires



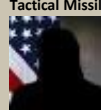
Ms. Jennifer Kimzey  
Air & Missile Defense



Mr. Johnnie Irby  
Tactical Missiles



MAJ Christine Baughan

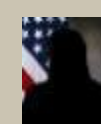


CPT Jonathan Neely

## SPACE, MISSILE DEFENSE & SPECIAL PROGRAMS DIRECTORATE



Mr. Jeff Sullivan  
Director



Ms. Kathryn Johnson  
Operations Manager



Mr. Willie Travis  
SMDC HSV OPS



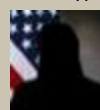
Ms. Melissa Mitchell  
SEC



Ms. Cassandra Boyd  
SEC PM Support



Vacant  
OPS & SVS



MSG Armando Torres

## MODERNIZATION DIRECTORATE



Ms. Carol Pendergrass  
Director



Ms. Allison Friar  
Operations Manager



Ms. Tonya Wood  
CCDC Aviation &  
Missile Center



Mr. Mark Hicks  
CCDC Service Support



Ms. Cynthia Sherman  
Technology Development  
Division - Aviation



MAJ Daniel Magar



MAJ Vernell Rixner





# ACC-RSA Magnitude

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## Workforce Composition

DA Civilian 889  
 ACTEDS 11  
Military 12  
 Total 912

FY	Actions	Dollars
2020	15,515	\$24.7B
2021	14,414	\$19.6B
2022	13,930	\$18.8B
2023	13,794	\$33.0B





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# ACC-RSA Portfolio Overview

**Largest, Most Diverse DoD Buying Center  
\$33+ Billion & 13,794 Actions in FY23**



## Army Futures Command

- Combat Capabilities Development  
Command-Aviation & Missile Center

- Cross Functional Team Support:



\* Future Vertical Lift



\* Long Range Precision Fires



\* Air & Missile Defense



## TRADOC



## Army Space & Missile Defense Command



## Rapid Capabilities & Critical Technologies Office

- Army Hypersonic Project Office



## Aviation & Missile Command

- Army Logistics Center  
- Security Assistance Management Directorate



## PEO Missiles & Space



## PEO Aviation



## PEO Combat Support & Combat Service Support



## PEO Simulation, Training and Instrumentation



## PEO Soldier



## PEO Intelligence, Electronic Warfare & Sensors



## USAG Redstone Arsenal

### We Contract For:

- Major Weapon System Production/Services
- 29 ACAT I, 12 ACAT II, 11 ACAT III and 2 ACAT IV Programs
- Over 75 systems, programs & organizations
- Systems Engineering and Technical Assistance
- Concept Development & Prototyping
- Installation Services
- Foreign Military Sales
- Advisory & Assistance Services
- Operational Support
- Range Support
- Contingency Support





# FY23 ACC-RSA Small Business Achievement

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ACC-RSA AMCOM SMALL BUSINESS OFFICE POC:

Mr. Christopher Evans

[Christopher.a.evans.civ@army.mil](mailto:Christopher.a.evans.civ@army.mil)

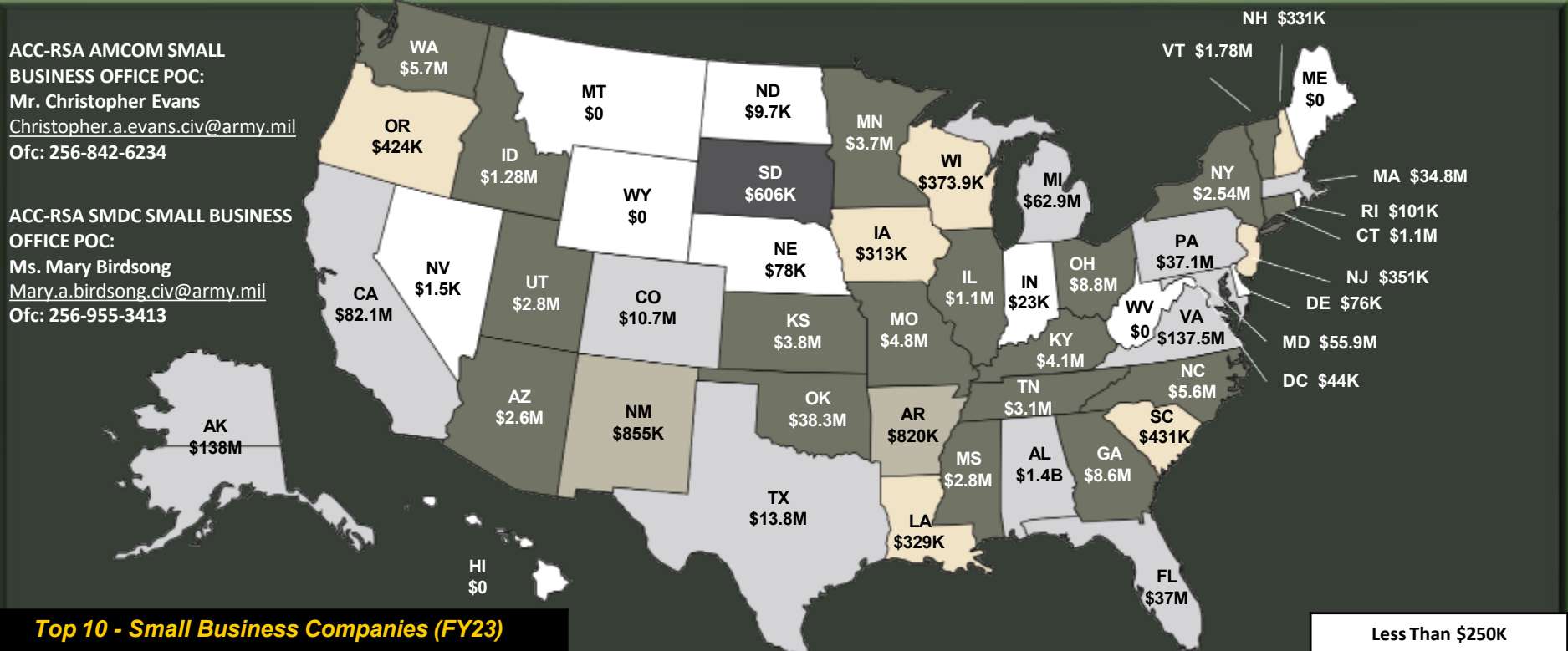
Ofc: 256-842-6234

ACC-RSA SMDC SMALL BUSINESS OFFICE POC:

Ms. Mary Birdsong

[Mary.a.birdsong.civ@army.mil](mailto:Mary.a.birdsong.civ@army.mil)

Ofc: 256-955-3413



### Top 10 - Small Business Companies (FY23)

TORCH TECHNOLOGIES INC
DEFENSE SYSTEMS AND SOLUTIONS
INTREPID, L.L.C.
CCI UTILITY AND CONSTRUCTION SERVICES, LLC
INTUITIVE RESEARCH AND TECHNOLOGY CORPORATION
AEROVIRONMENT, INC.
RADIANCE TECHNOLOGIES, INC.
LOC PERFORMANCE PRODUCTS, INC.
BOWHEAD LOGISTICS MANAGEMENT, LLC
AVION INC

## Total SB Obligation \$2.16B

Less Than \$250K
\$250K to \$500K
\$500K to \$750K
\$750K to \$1Million
\$1 Million to \$10 Million
Greater than \$10 Million





# AMTC-OTA Overview

## DEFINITION & SCOPE

**Definition:** Other Transaction Authorities (OTAs) are legally binding instruments that may be used to engage industry and academia for a broad range of research and prototype projects and include the option to extend to follow-on production contracts. OTAs are generally not subject to federal laws and regulations that apply to government procurement contracts (e.g., FAR, DFARS, etc.). An OTA can come in a variety of forms and is typically distinguished by whether its purpose is for a research & development or prototype projects. **The Aviation & Missile Technology Consortium (AMTC) OTA is for prototype projects.**

**Scope:** Three (3) entities work together to manage the AMTC OTA (2 x Government; 1 x Private):

- Army Contracting Command – Redstone Arsenal (ACC-RSA) is a government entity that serves as the **Contracting Activity** and provides warranted Agreements Officers (AOs) authorized to sign and modify the AMTC OTA, as well as execute bilateral modifications authorizing projects on behalf of the Government.
- The Combat Capabilities Development Command (DEVCOM) Aviation and Missile Center (AvMC) is a government entity that serves as the **Acquisition Liaison Office (ALO)** that oversees the consolidation of all prototype projects while also serving as the Program Management Office for the AMTC OTA.
- Advance Technology International (ATI) is a private entity that serves as the **Consortium Administrative Organization (CAO)** and acts on behalf of the Consortium to execute and administer project agreements under the AMTC OTA as defined in the specific management agreement between the Consortium and the CAO. The CAO has the authority to execute the OTA on behalf of the Consortium.

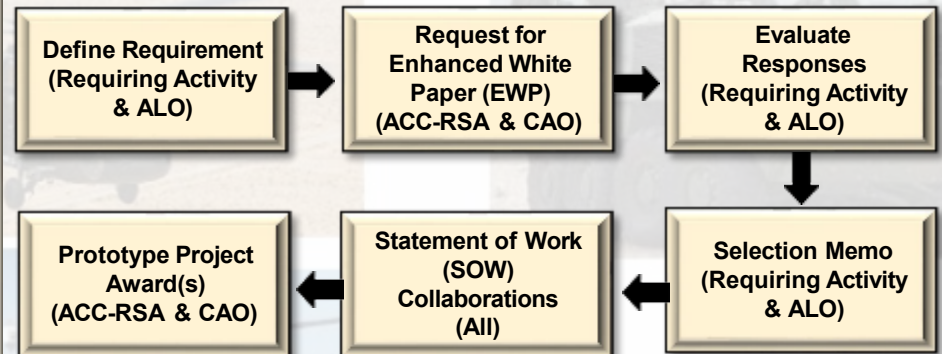
## CAPABILITIES

The AMTC OTA brings together the extensive, diverse, and innovative capabilities of the National Armaments Consortium (NAC) and the Vertical Lift Consortium (VLC). The AMTC OTA is an integration of Government, Industry and Academia capabilities into a single enterprise designed to rapidly develop co-funded prototype projects in support of Army modernization priorities. Consortium membership consists of both traditional and nontraditional defense contractors.

Business Class	Traditional	Non-Traditional	Totals
Academic	10	32	42
Large	167	116	283
Not-For-Profit	10	12	22
Small	37	874	911
<b>Totals</b>	<b>224</b>	<b>1034</b>	<b>1258</b>

## AMTC OTA Membership as of October 2023

## PROCESS (Abbreviated)





# Stay Connected with ACC-RSA

Army Contracting Command-  
Redstone Arsenal  
Official website

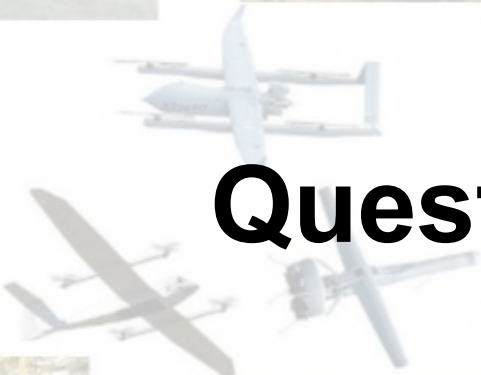


*PALT Session, AUG 2023*



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# Questions?

