



# AMCOM ADVANCE PLANNING BRIEFINGS TO INDUSTRY

FBI @ REDSTONE ARSENAL

March 2024

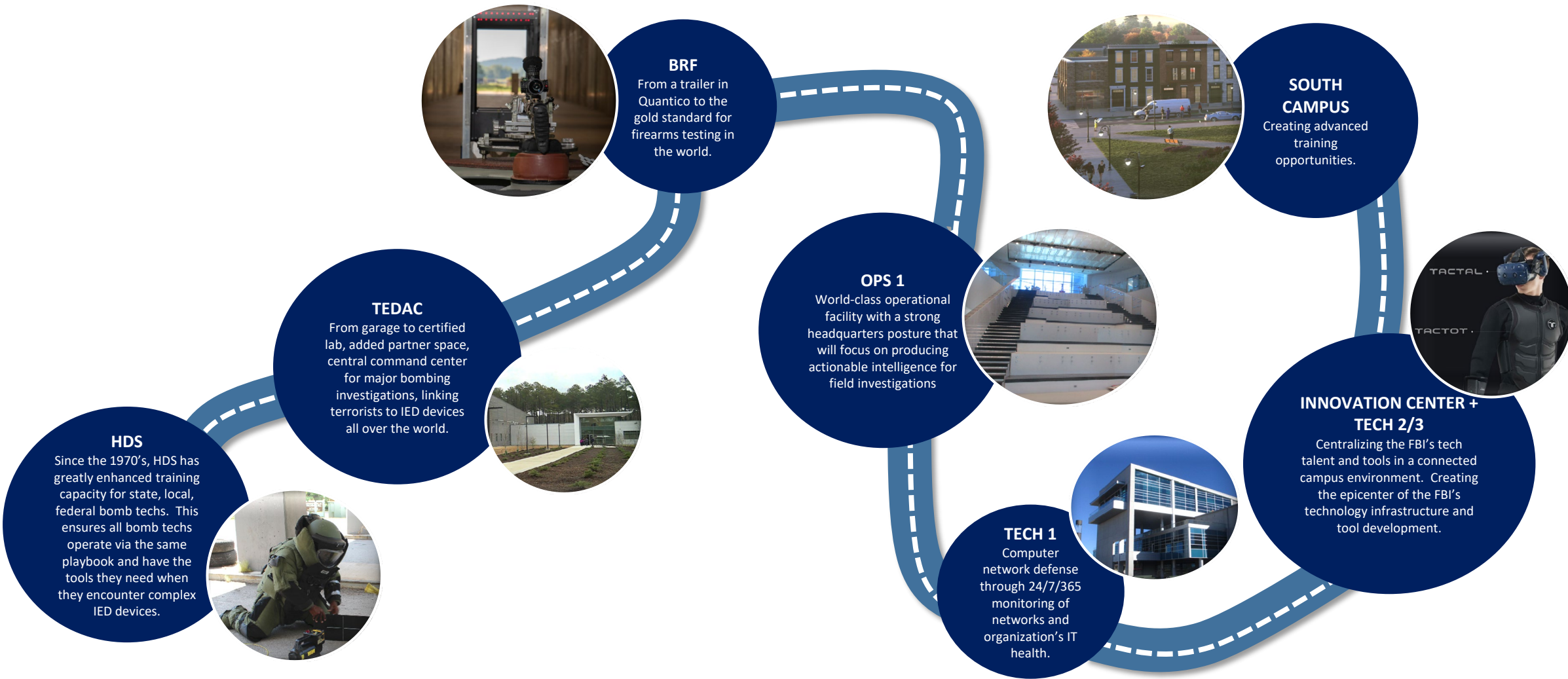


**“It’s really the future of the FBI, and it’s all about technology, innovation, talent and resiliency.”**

-Paul Abbate, FBI Deputy Director



# The FBI Journey @ Redstone





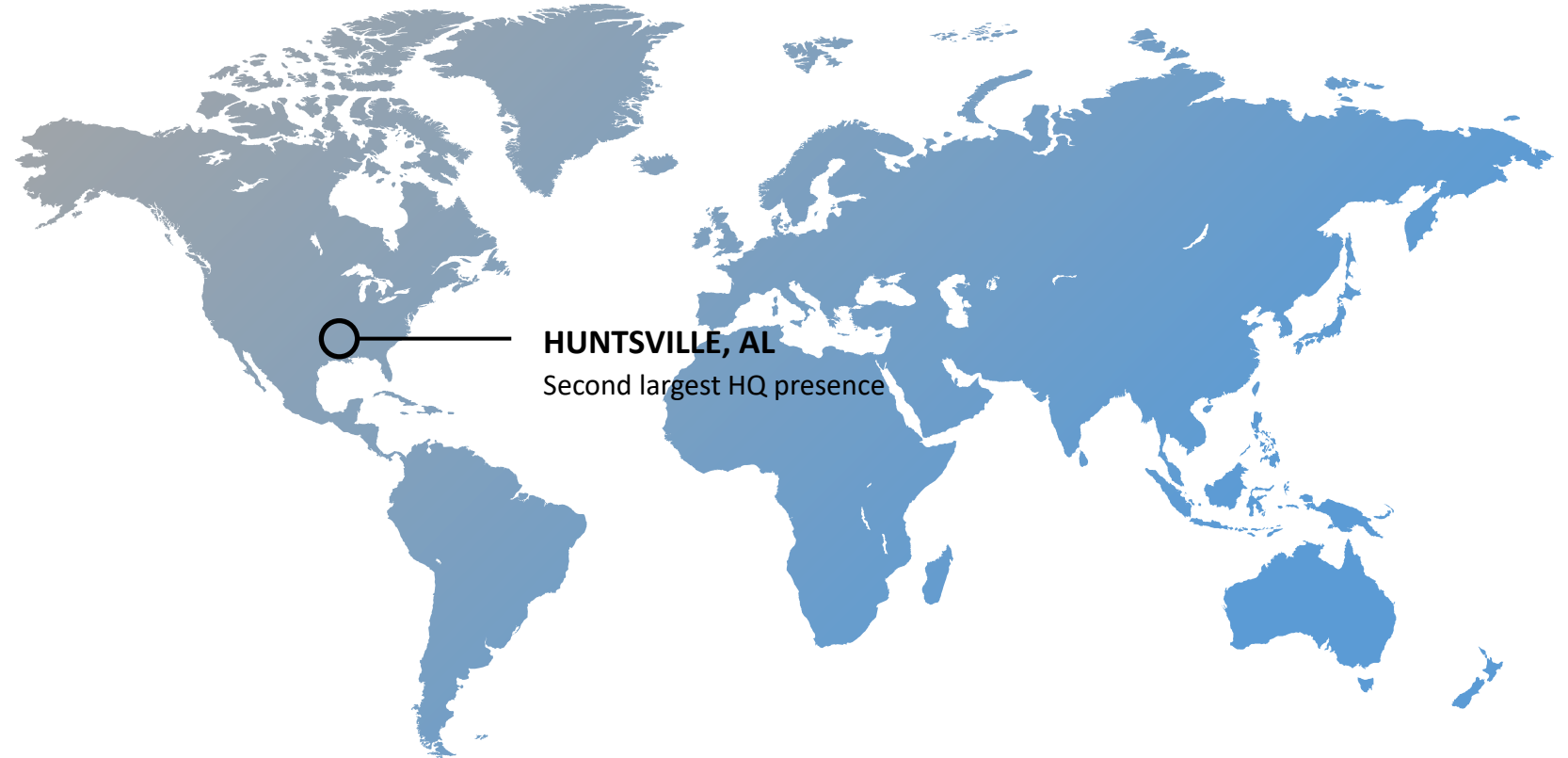
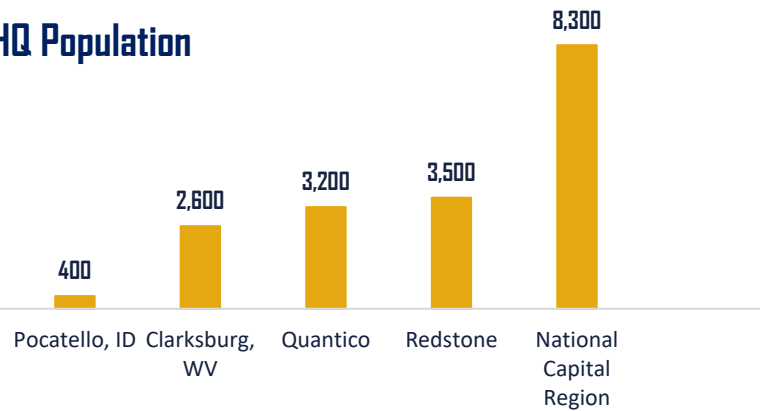
# A Global Presence

To Stay Ahead of the Threat

## PREPARING FOR THE FUTURE

- 5** Headquarters Locations
- 56** Domestic Field Offices
- 60+** Legal Attaché Offices
- 280+** Resident Agencies

### HQ Population





# FBI Redstone Program Overview

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Director's Strategic Objectives

## Director's Strategic Objectives for Redstone:

### COUNTER-IED CENTER OF EXCELLENCE

A Whole of Government Capability to Exploit Terrorist Improvised Explosive Devices + Train Bomb Technician Responders

### STRATEGIC REALIGNMENT

Agility to Align FBI National Assets and Capabilities to Enhance Mission Resiliency + Continuity of Operations

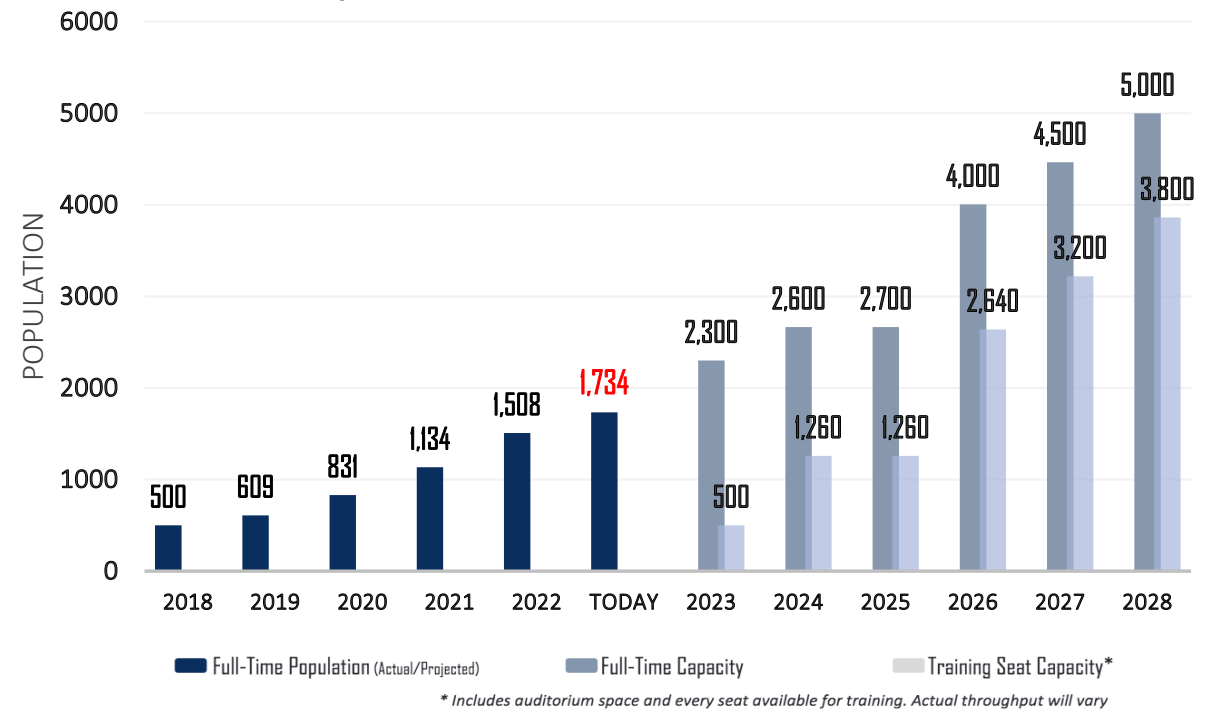
### ENTERPRISE + APPLIED TECHNOLOGY

Next-Generation Technology + Analytics Capability to Address Emerging Threats

### ADVANCED + SPECIALIZED TRAINING

Knowledge, Skills + Talent for 21st Century Challenges

## FBI Redstone Population

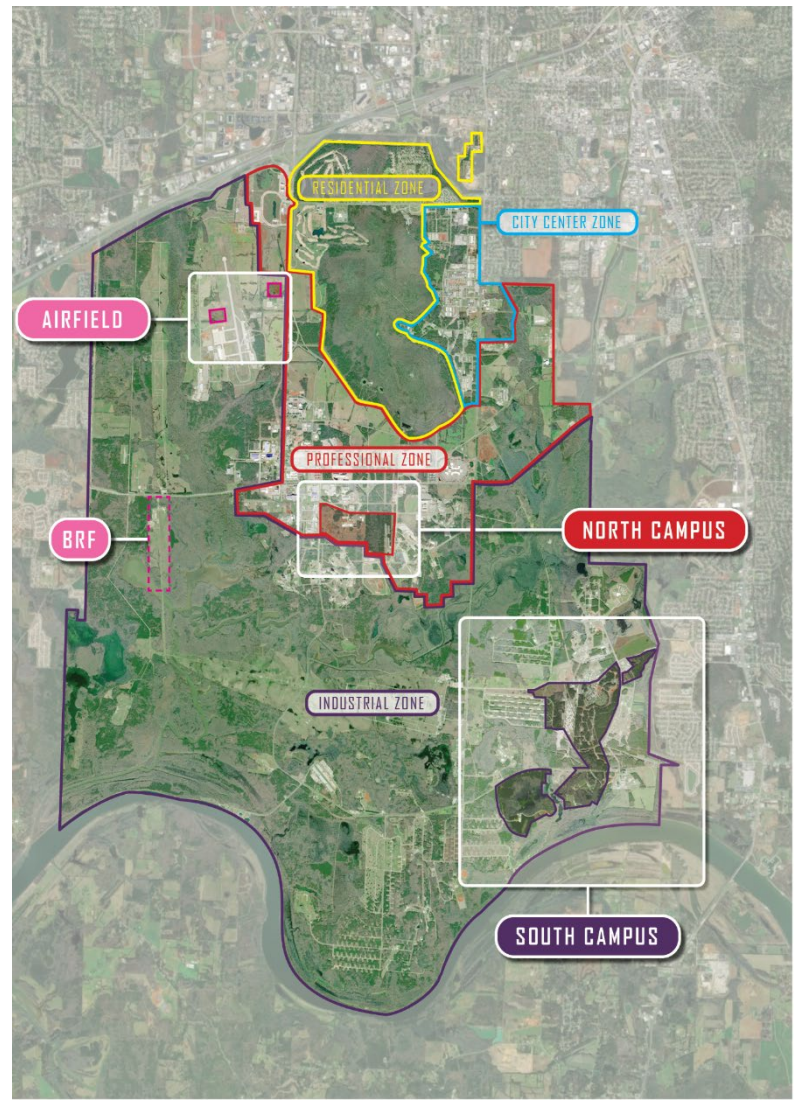
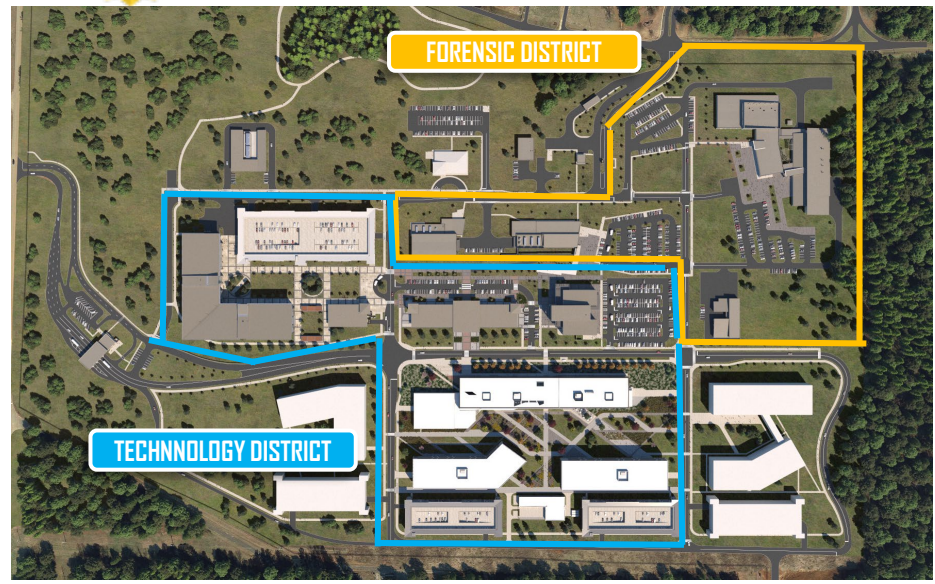






# FBI Redstone

## Overview







# North Campus

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## Facilities

### Operations Building 1

(with Central Utility Plant #1 + Parking Garage + Multi-Purpose Facility)

Opened: May 2022

Seats: 1,388      Training Seats: 414

World-class operational facility with a strong "headquarters" posture that will focus on producing actionable intelligence for field investigations. Currently working through fit-out and security accreditation. Over ten Divisions are slated to move into the space during the month of June. Ribbon cutting expected this fall.



### Innovation Center

(with Central Utility Plant #2)

Opening: Spring 2024

Seats: 365      Training Seats: 758

Recently finished design and installed the last structural steel beam. Construction is currently on track and once opened, be a state-of-the-art facility dedicated to training, cyber threat intelligence, and data analytics. Anticipate 300 students per week training throughput.

### Health, Wellness, Resiliency Center

Opened: March 2022

On-site employee campus amenities that support resiliency and fit-for-duty requirements. Includes: fitness center, pavilion and employee resources.



### Technology Building 2+3

(with Parking Garage #2 and #3)

Opening: Fall 2026

Seats: 1,080      Training Seats: 198

The design-build procurement is underway and an award is anticipated in early September. Tech 2 will enable the movement of data via state-of-the-art networks and focuses on collecting and cleaning data, all while providing technical expertise and support to FBI Operations. Tech 3 will be an innovative hub that includes the creation of tools and applications that enhances the ability to harvest and triage case data.



### NS&I CoE

Opening: Fall 2026

Training Seats: 350

National Security & Intelligence Center of Excellence. Primary research and development building for emerging security tradecraft technologies. Includes dedicated and shared spaces for collaborative research to allow for efficient technology advancement and knowledge sharing.

### Technology Building 1

Opened: March 2022

Seats: 330      Training Seats: 17

Recently completed on March 31, 2022. Staff are currently moving into space to set up computer network defense through the 24x7 monitoring of the FBI's enterprise networks + selected high risk assets.



### Forensic District

Opened: 2010 – 2022

Seats: 300

Multi-agency center coordinating bomb-related evidence and intelligence collection for the US government. Experts analyze IED devices both in the US and internationally, supporting law enforcement, the intelligence community, military, border protection, and science and technology partners. Includes certified laboratory space.





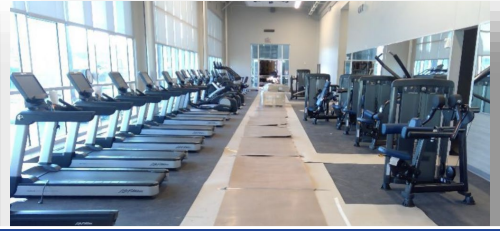


# North Campus

Making the Vision a Reality



**Parking Garage #1  
COMPLETED**



**Health, Wellness, Resiliency Center  
COMPLETED**



**Technology Building 1  
COMPLETED**



**TEDAC Explosive Tech Lab  
COMPLETED**



June 2022

**OPS 1  
COMPLETED**

**Multi-Purpose  
COMPLETED**

**Innovation Center**

**Technology Buildings 2 +3  
Parking Garages  
CONSTRUCTION COMMENCING**







# Where Do We Go Next: Advanced + Specialized Training

## Applied + Technical Training District Vision

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*Redstone Academy will be the FBI's Advanced Training, Graduate-level school that builds on the Basic Training that occurs at the Quantico Academy.*

### North Campus:

Advanced training on the North Campus will focus on:

- Digital Forensics
- Cyber Education
- Security, Finance, and Operational Enablers



North Campus

Projected Training Capacity: 900\*



### South Campus:

Advanced training on the South Campus will focus on:

- National Security Center of Excellence
- Undercover training
- Operational Training
- Technically Trained Agents & Electronic Technicians & IT Specialists
- External Partners



South Campus

Projected Training Capacity: 1,600\*

Redstone Academy includes a critical connection to Quantico via the Distance Learning Center.

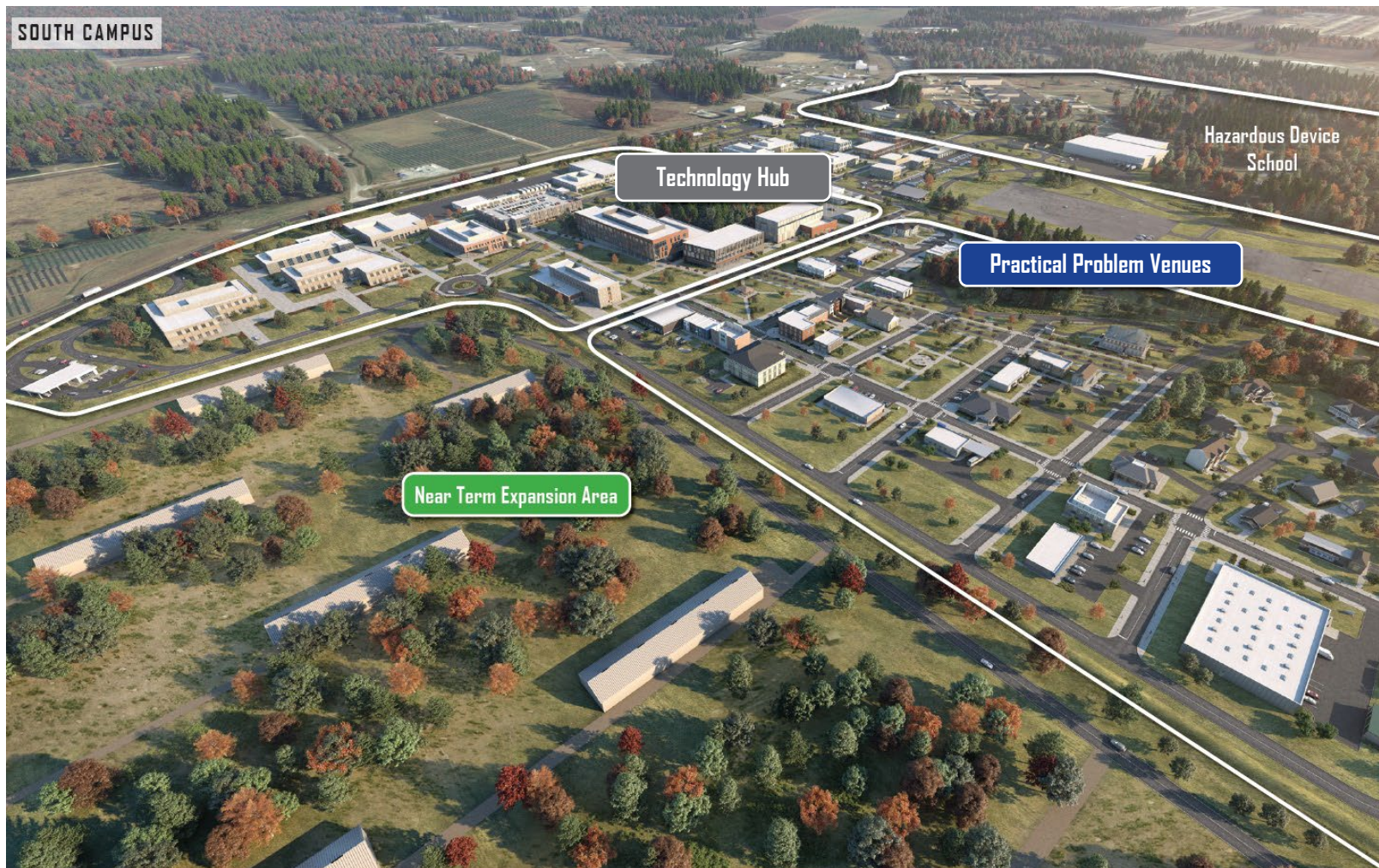
\* Includes auditorium space and every seat available for training. Actual throughput will vary.





# South Campus

## Technology Hub + Practical Problem Venues



### SOUTH CAMPUS VISION

- **Mission Focused** – designed to assist FBI personnel in addressing current and future technology challenges in the field
- **State-of-the-Art Training Facilities** – build on initial training that FBI Agents and Technicians receive at the FBI Academy in Quantico, VA
- **Mimic Real-World** – create a real-world environment in a controlled environment
- **Built for the Future** – ensure the infrastructure and environment is adaptable and flexible to address today and tomorrow's technologies
- **Premiere Testing Ground** – develop and test new offensive and defensive technologies
- **Partnerships** – asset for technology & training alliances





# FBI Procurement Section Organization

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## Procurement Section

Paul Flood  
*Acting Section Chief*

Amy Lacy  
*Assistant Section Chief*

### Administrative Acquisition Unit

Gosia Thompson  
*Acting Unit Chief*

### Information Technology Acquisitions Unit

Andrew Stickley  
*Unit Chief*

### Professional Services Acquisitions Unit

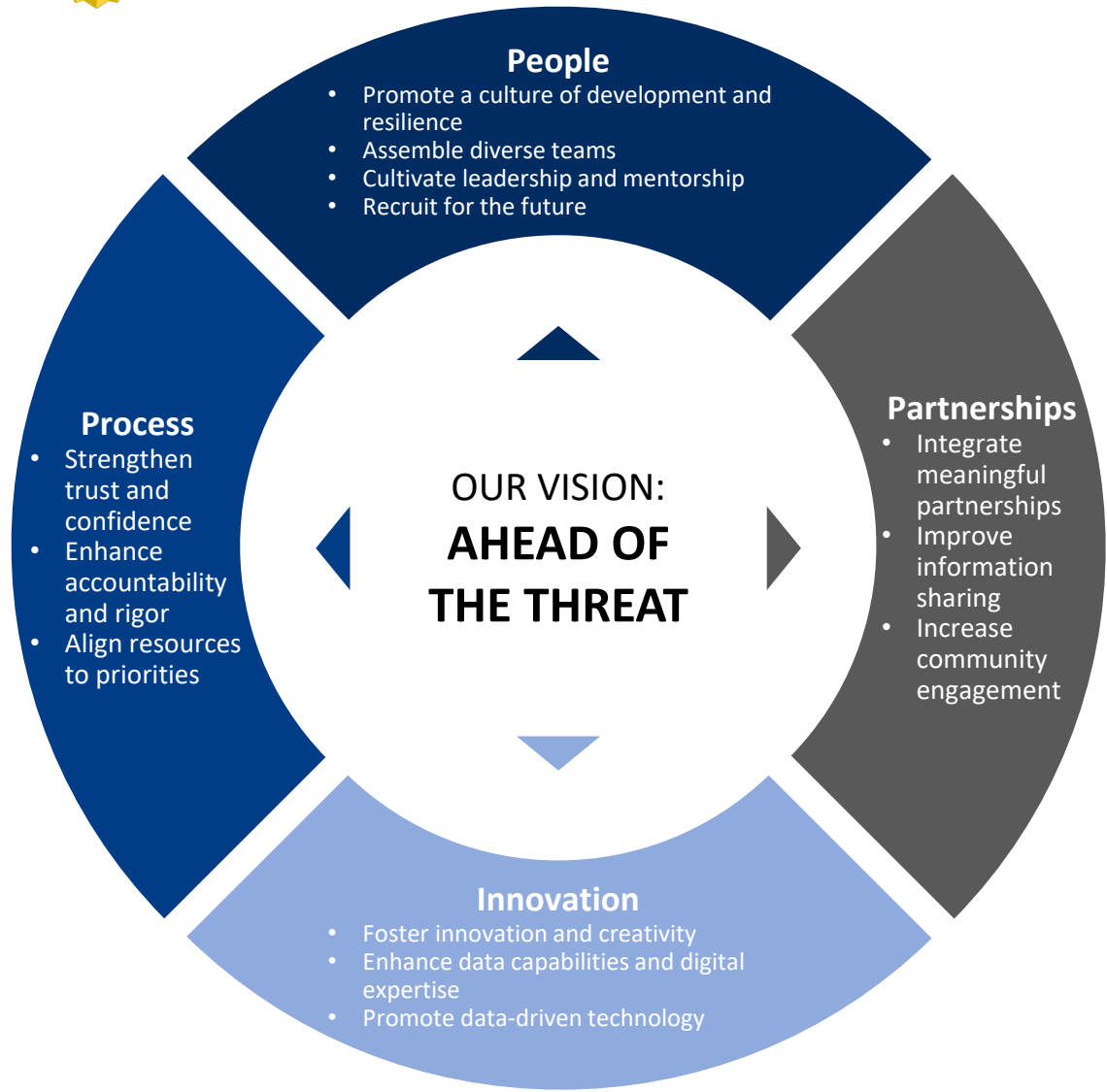
Jerry Varnell  
*Unit Chief*

### National Acquisition Programs Unit

Jenny Knight  
*Unit Chief*

### Facilities Acquisitions Unit

David Triplett  
*Unit Chief*



## FBI Strategy

The FBI strategy enables leaders and managers to define and pursue objectives crucial to mission success, prioritize resources, track progress, address gaps, and deliver consistent results.

## Our Mission Priorities

1. Protect the U.S. from terrorist attacks
2. Protect the U.S. against foreign intelligence, espionage, and cyber operations
3. Combat significant cyber criminal activity
4. Combat public corruption at all levels
5. Protect civil rights
6. Combat transnational criminal enterprises
7. Combat significant white-collar crime
8. Combat significant violent crime





**FBI’s Procurement Section is organized by 4 different categories to align contracting officers to specific goods and services.**

This alignment allows for a streamlined business model to support and identify FBI specific programs and identify procurement requirements. The four categories are:

- Facilities & Construction
- Information Technology & Telecom
- Professional Services
- Protection & Products

### FBI Fast Facts

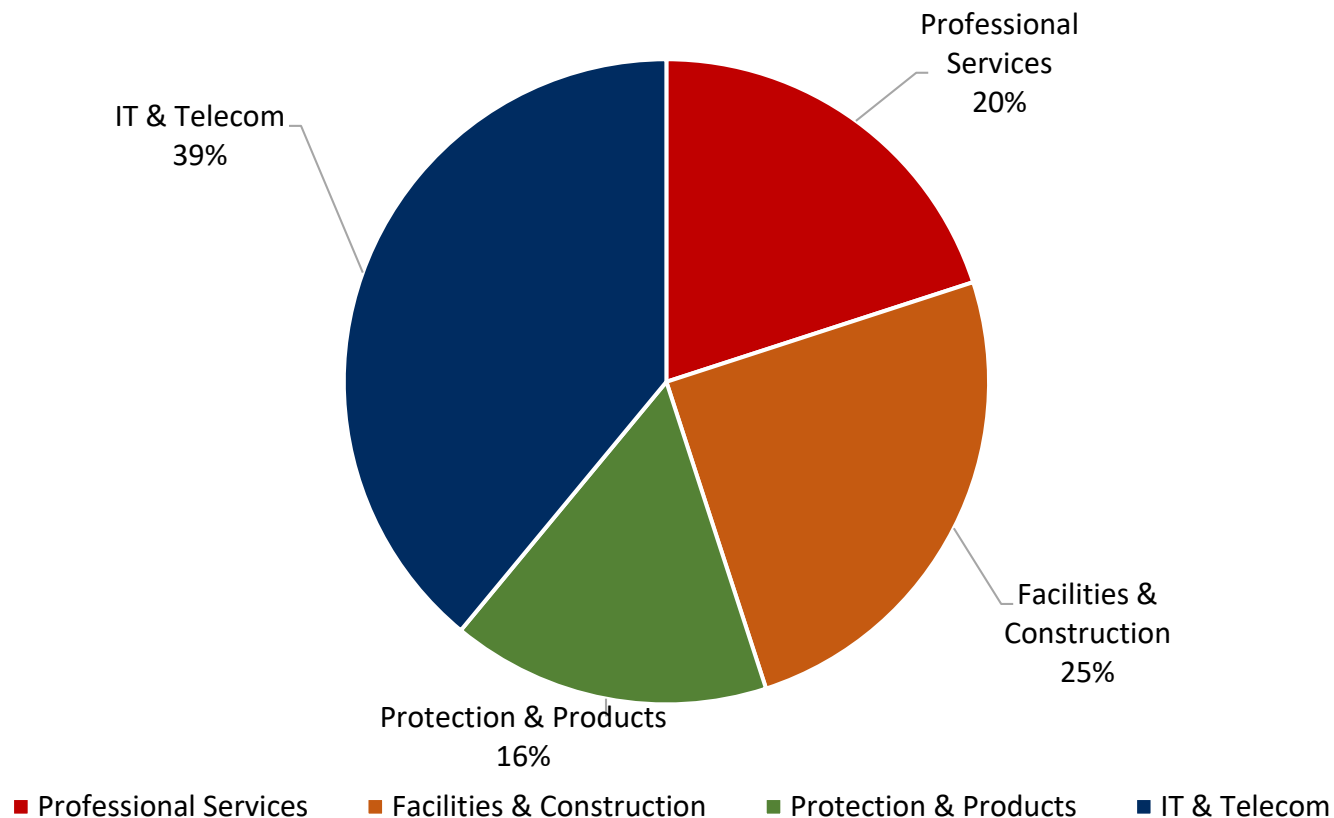
**Contracting Arm:** Procurement Section in Finance & Facilities Division

**Spend in FY23:** Over \$4.17 billion

**Req Count:** 4,152

**Procurement Section Location:** Huntsville, AL & Clarksburg, WV

### FY23 Spend Per Category





# Frequent Spend Areas

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## Information Technology & Telecom

- Software**
  - Data Analysis
  - Link Analysis
  - Geospatial
  - Virtualization
- Telecom**
  - VTC Equipment
  - Satellite Service
  - Wireless Service
  - Cloud/Network Gear
- IT Services**
  - Agile Teams
  - Integration Services
  - Cyber Security/Network

## Professional Services

- Professional & Administrative Services
- Data/Intel Analysis
- Role Players
- Acquisition Support
- Financial & Audit Services
- Advisory & Consulting

## Facilities

- Construction/Engineering**
  - New Construction
  - Architecture & Engineering
  - Remodeling/Demolition
- Fleet and Aviation**
  - Modifications to Fleet/Aircraft
  - Fuel Purchase
  - Vehicles, Aircraft, Boats
- Facility Services**
  - Janitorial/Grounds Maintenance
  - Pest Control
- Logistics**
  - Mail Services
  - Packaging and Shipping
- Real Property & Utilities**
  - Parking Spaces
  - Firearms Range Maintenance

## Protection & Products

- Law Enforcement Equipment Support
- Weapons, Guns
- Ammunition
- Tactical Gear
- Clothing, Uniforms
- Body Armor
- Office Supplies
- Laboratory Equipment & Supplies
- IT Hardware**
  - Servers
  - Desk Top Computers
  - Laptops/Tablets





# Purchasing Path

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## Information Technology & Telecom

- Software**
  - NASA SEWP
  - GSA
  - Open Market
- Telecom**
  - NASA SEWP
  - GSA
  - Networx/EIS
- IT Services**
  - Alliant 2
  - Vets 2
  - GSA Schedules / MAS
  - NIH-CIO-SP3

## Professional Services

- OASIS
- GSA Support Services
- SBA Set-Asides
- Admin & Professional Support Service BPA
- Open Market

## Facilities

- Construction/Engineering**
  - RMACC IDIQ
  - Internal A&E IDIQ
- Fleet and Aviation**
  - Bearcat BPA
  - Cessna BPA
  - Pilatus BPA
  - GSA for vehicles
- Facility Services**
  - Ability One
  - GSA Schedules
  - Interagency Agreements
- Logistics**
  - Ability One
  - Army Garrison
- Real Property & Utilities**
  - GSA Lease
  - Interagency Agreements

## Protection & Products

- GSA
- GSA Advantage
- NASA SEWP
- Interagency Agreements
- Body Armor & Ammo IDIQs
- Laboratory Equipment & Supplies BPAs
- Open Market
- IT Hardware**
  - NASA SEWP
  - GSA
  - NIH



## How does the FBI procure goods and services to support the mission of the Bureau?



### The FBI uses a competitive process to acquire the goods and services that support our work

Following guidelines from the Office of Management and Budget (OMB), the FBI is held to using **best-in-class contract vehicles** for many products and services. We encourage all business partners to leverage participation on these contracting solutions to better serve the FBI mission.



### The FBI primarily solicits bids and proposals through:

- SAM.gov
- GSA E-buy
- NASA SEWP
- NIH CIO-SP3
- Government-Wide Acquisition Contracts
- Interagency Agreements





## Market Research Techniques Used by Our Acquisition Workforce



### SAM.gov

- Contracting Opportunities
- Request for Information (RFI) Postings
- Industry Events Announcements
- Agency Solicitation Archive



### GSA

- Market Research as a Service (MRAS)
- Products: GSA Advantage Market Research
- Rapid Review: Review of Existing GSA Acquisition Solutions



### SBA

- Identifying Small Business Vendors Available-NAICS Assistance
- Assisting with Small Business Set Aside Designations
- Current Market Research Tools
- Dynamic Small Business Search Acquisition Tool



### NASA SEWP

- RFI Tool
- Market Research Tool
- Agency Catalog Resource Tool
- Product/Service Search Tool



### Redstone Industry Events

- FBI Short- and Long-Term Plans for Huntsville
- FBI Executive Networking & Relationship Building
- How to Do Business with the FBI Guidance



### BIZ.FBI.gov

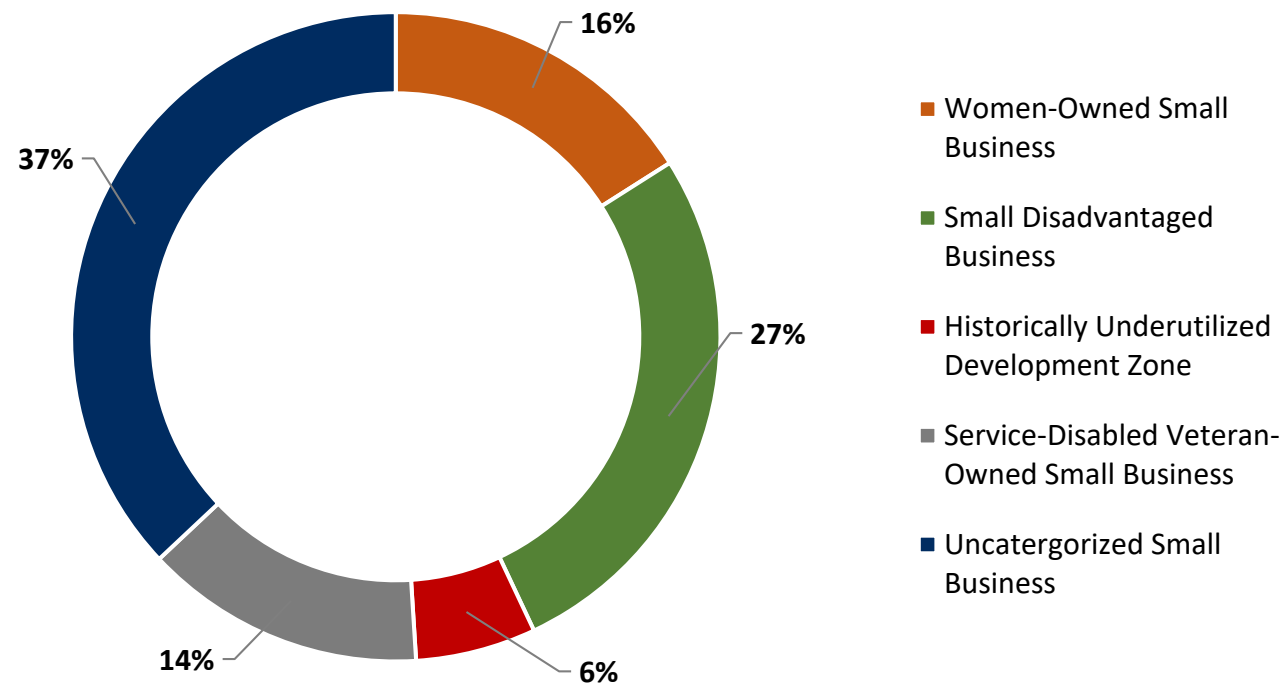
- Taxonomy Guides
- How to Do Business with the FBI Guidance
- Communication with Industry & Contractors



## Small Business Focus

In FY23, our goal was for 33% of all spend to be primed with small businesses. **We spent 54% of all FY23 spend with small business, exceeding that goal.**

### FY23 Small Business Spend Breakdown





# Prepare to Support

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**U.S. Owned & Operated**



**Staff Must Be US Citizens**



**Staff Security Clearances**



**Registration in SAM**



**DD-254 Facility Clearances**



**Due Diligence**

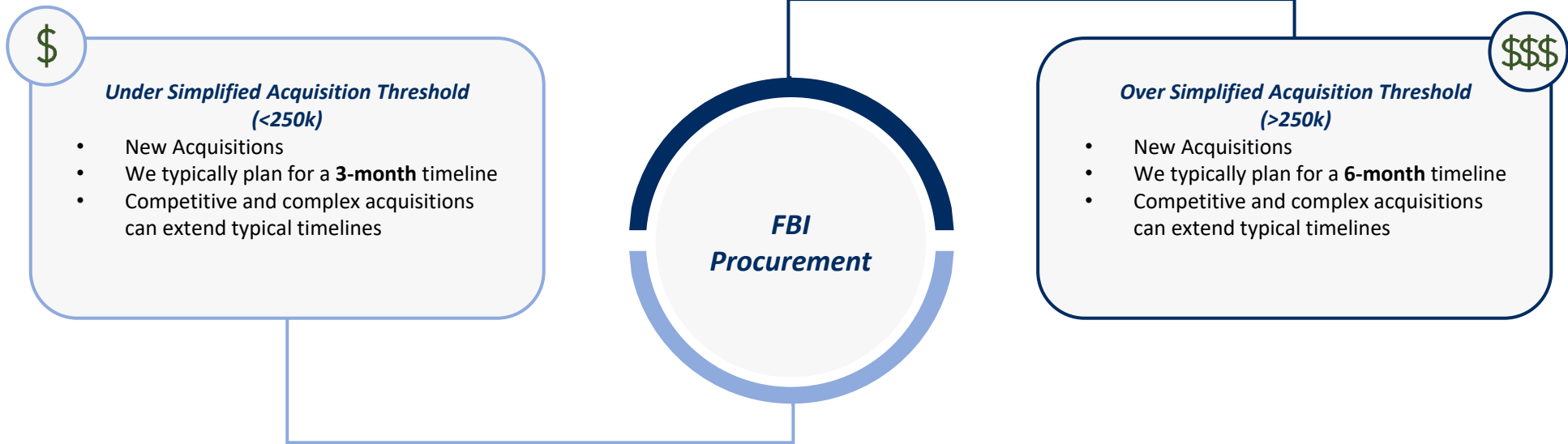
- Category Management
- Contracting Vehicles
- Research





# Procurement Section Timeline

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**Under Simplified Acquisition Threshold (<250k)**

- New Acquisitions
- We typically plan for a **3-month** timeline
- Competitive and complex acquisitions can extend typical timelines

**FBI Procurement**

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**Over Simplified Acquisition Threshold (>250k)**

- New Acquisitions
- We typically plan for a **6-month** timeline
- Competitive and complex acquisitions can extend typical timelines

**OSAT Acquisition Example Timeline**

- Customer Requirement Final Development (MRR, Industry Days, IGCE): 45+ days
- Develop Acquisition Strategy for Solicitation (to include required approvals): 30-45 days
- Release Solicitation on GPE Site: 25-30 days
- Review/Evaluate Proposals (to include security): 30+ days
- Determine Award/Notify Vendor (successful and unsuccessful notifications): 10 days
- Contract Kick Off and/or Contract Transition: 15-30 days



## Vendor Engagement Team (VET)

The VET is a group that is focused on helping vendors interact and engage with the FBI. We do this by leveraging Biz.FBI.gov to collect unsolicited proposals, capability statements, schedule product demos, and facilitate meet and greets with vendors and FBI Program Managers.

### How We Can Help!

1

Liaison between vendors and their FBI counterparts, ensuring that capability statements and unsolicited proposals are reviewed

2

Facilitate virtual or in-person demos and presentations as part of pre-solicitation Market Research

3

Host "Spark Tanks" throughout the year – field specific reverse industry days

### Vendor Engagement to Date:



- 182 Industry Outreach Submissions
- 32 vendor virtual demos
- Eight external vendor engagement events

Reach out to us at [IndustryOutreach@fbi.gov](mailto:IndustryOutreach@fbi.gov).

## BIZ.FBI.gov

Doing business with the FBI and partnering with industry to support the FBI mission

### Biz.FBI.gov As a Tool



Current business partners can stay up to date on FBI News, and updates related to invoicing and new COVID Safety Protocols



Submit capability statements, unsolicited proposals, and general company information through BIZ.FBI.gov to be reviewed by various FBI subject matter experts

- All information submitted through Biz.FBI.gov must be UNCLASSIFIED



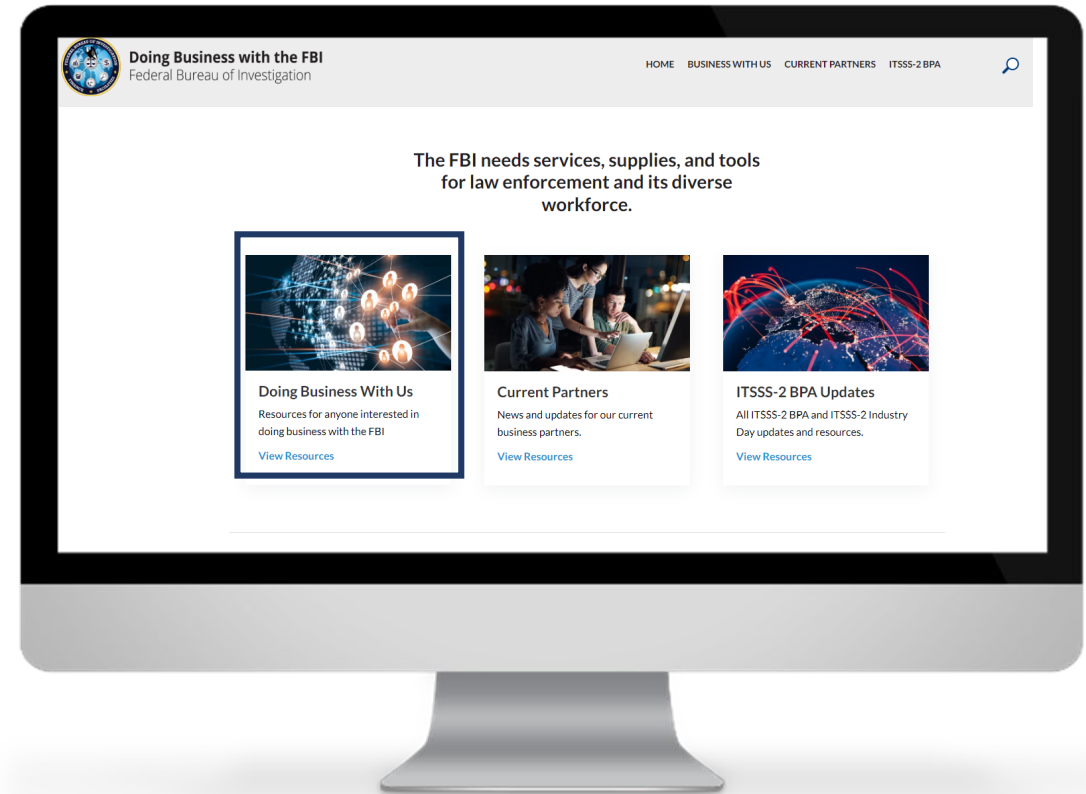
Refer to the DOJ forecasting tool with information for upcoming RFI's and Solicitations



# BIZ.FBI.gov – Current Postings/Announcements

You can use the “Interest in Doing Business with the FBI” button on [BIZ.FBI.gov](https://biz.fbi.gov) to view information on the current needs, interests, and procurement strategies across the Bureau! Below are the current postings/announcements available on BIZ.GBI.gov.

- 1 Website Announcement: New Landing Page for ITSSS-2
- 2 SPECIAL NOTICE: Request for Information (RFI) for CRM platforms
- 3 SPECIAL NOTICE: FBI CJIS Industry Day Online registration
- 4 SPECIAL NOTICE: FBI RFI for Radio Frequency Identification (RFID) Capabilities in Secure Federal Facilities
- 5 SPECIAL NOTICE: Solutions for Intelligence Analysts Support (SIAS) BPA Re-compete
- 6 SPECIAL NOTICE: Enterprise Business Process Automation Software & Maintenance Support







## FBI Forecasting – Future State

DOJ currently supplies a forecasting tool available for use on their website listed at the bottom of the slide. Forecasting Tool Categories for FBI that will be included on the BIZ. FBI.gov site include:



Requirements Description



NAICS



Acquisition Strategy



Type of Awardee



Estimated Award Date



Estimated Contract Value



# Questions?

IndustryOutreach@fbi.gov