



DLA
DEFENSE LOGISTICS AGENCY
Established 1961



The Nation's Combat Logistics Support Agency



AMCOM APBI

**Building Partnerships to Deliver Ready
Combat Formations**

Mallory Medley
DLA Aviation Huntsville
March 6, 2024

WARFIGHTER ALWAYS



Strategic Vision

- DLA HSV's primary acquisition strategy is to provide long-term strategic solutions to reoccurring requirements
- DLA's Strategic Plan
 - Lines of Effort: Warfighter Always, Support to the Nation, Trusted Mission Partner
- Current acquisition challenges in this post-COVID environment
 - Material shortages
 - Obsolescence
 - Diminishing supply base
 - Industry hesitant to enter into a long-term contract, leaving more tactical, one-time buys
- How do we make tactical buys strategic?
 - Through building partnerships – relationships



Building Partnerships to Create Strategic Solutions

- Key Partnerships:
 - Government to Government
 - Government to Industry
 - Industry to Industry
- Strategies
 - Understanding and analyzing requirements
 - Looking outside the immediate area of focus to see WHO else has the same or similar requirement
 - Providing alternative contracting solutions to meet customer needs
 - Strategic Supplier Contracts
 - Requirements Contracts versus Indefinite Delivery Indefinite Quantity Contract
 - Best Value versus Lowest-Price Technically Acceptable



Current Strategic Contracts

- Enterprise/Strategic Supplier Contracts (not all-encompassing)
 - DRS
 - Sikorsky
 - Lockheed Martin
 - Boeing
- Third-Party Logistics (3PL) Contract
 - ATAP
 - Boneal
 - Parts Inc
- Raytheon Follow-On LTC
 - DLA and ACC collaboration



Small Business Focus

- New Strategic Contracts
 - On-Point Defense Technologies
 - Marvin Engineering
- Upcoming New Competitive Requirements
 - A-Kit, P/N: 57K7977, NAICS 336992
 - WOSB Set-Aside
 - 3-Year Requirements Contract
 - Estimated RFP release date is end of MAR
 - Best Value Tradeoff
 - Site Visit
 - Environmental Control Unit (ECU)
 - Potential SB set-aside
 - 3-Year Requirements Contract
 - Estimated RFP release date is MAY



Small Business Focus (continued)

- Third Party Logistics (3PL)
 - Quarterly and ad-hoc adds
 - ATAP Inc (Don Palmore, Don.Palmore@ATAP.com)
 - Boneal Inc (John Karaus, JKaraus@boneal.com; Marc Arnold, marnold@boneal.com)
 - PARTS Inc (Mike Black, Mblack@partsinc.net)



Doing Business with DLA

- **The DLA Internet Bid Board System (DIBBS)** is a web-based application that provides the capability to search for, view, and submit secure quotes on Requests For Quotations (RFQs) for **DLA Managed Consumable** items of supply below the Simplified Acquisition Threshold (\$250K). <https://www.dibbs.bsm.dla.mil/>
- **DLA Aviation Huntsville** requirements are posted to <https://sam.gov/>
 - Search for SPRRA1 to find aviation requirements
 - Search for SPRRA2 to find missile requirements
- How to reach our Small Business Team:
DLAHSVSBTeam@dla.mil
- How to reach our Post Award Team:
DLAHSVPostAwardTeam@dla.mil



Solicitation Coming Soon! This is a WOSB Set-aside

Select Domain +

All Domains

Filter By -

Keyword Search

For more information on how to use our keyword search, visit our [help guide](#)

Simple Search

Search Editor

Any Words (i)

All Words (i)

Showing 1 - 3 of 3 results

SYNOPSIS SPRA124R0022

Notice ID: AX4F2330AX

HOUSING ASSY,GEARBO

NSN: 1615-01-090-5939

Part Number: 70351-08018-042

...

Department/Ind.Agency DEPT OF DEFENSE	Subtier DEFENSE LOGISTICS AGENCY (DLA)	Office DLA AVIATION AT HUNTSVILLE, AL
---	--	---

Sort by

Date Modified/Updated ▼

● Inactive

Contract Opportunities

Current Date Offers Due
February 13, 2024 at 05:00 PM CST

Notice Type
Original Combined Synopsis/Solicitation

Updated Date
Feb 13, 2024

Published Date
Jan 29, 2024