



U.S. ARMY

**TEAM REDSTONE
ADVANCE PLANNING
BRIEFINGS TO
INDUSTRY (APBI)**

**BUILDING
PARTNERSHIPS TO
DELIVER READY COMBAT
FORMATIONS**

March 5-7, 2024

SUPPORT

PARTNERSHIP



REGISTERED GUESTS ONLY



U.S. ARMY

TEAM REDSTONE APBI AGENDA

TUESDAY, MARCH 5, 2024

- 0700-0900 **APBI Check-in**
- 0900-0905 **Welcome Remarks and Announcements**
Kenric Smith, Deputy Chief of Staff,
U.S. Army Aviation & Missile Command (AMCOM)
- 0905-0925 **U.S. Army Aviation & Missile Command Overview**
MG Thomas O'Connor, Commanding General, AMCOM
- 0925-0950 **U.S. Army Combat Capabilities Development
Command (CCDC) Aviation and Missile Center**
Dr. James Kirsch, Director
DEVCOM Aviation and Missile Center
- 0950-1010 **U.S Army Space and Missile Defense Command**
Mr. Richard De Fatta, Deputy to the Commander
- 1010-1030 **Program Executive Office, Aviation (PEO AVN)**
Mr. Forrest Collier, Deputy Chief of Staff
- 1030-1050 **Program Executive Office, Missiles & Space (PEO
M&S)**
Ms. Miranda Oden, Deputy PEO
- 1050-1110 **Army Materiel Command (AMC) Partnerships**
Mr. Jesse Barber, AMC Ombudsman
- 1110-1130 **Marshall Space Flight Center**
Mr. John Cannaday, Director, Office of Procurement
- 1130-1300 **Lunch**
- 1300-1330 **AMCOM Logistics Center (ALC)**
Brian Wood, Executive Director
- 1330-1400 **Corpus Christi Army Depot (CCAD)**
Mr. Israel Talamantez, Chief, Future Operations
- 1400-1430 **Letterkenny Army Depot (LEAD)**
Mr. Dale McClanahan, Chief, Future Systems Integration
Office
- 1430-1445 **Break**
- 1445-1515 **AMCOM Security Assistance Management
Directorate (SAMD)**
Mr. Christopher Smith, Acting Director
- 1515-1545 **U.S. Army Security Assistance Command
(USASAC)**
Dr. Myra Gray, Deputy to the Commanding General
- 1545-1610 **Federal Bureau of Investigations**
Mr. Paul Flood, Procurement Section Chief
- 1610-1630 **U.S. Army Corps of Engineers**
Mr. Henrick H. (Hank) Thomsen, Chief, Systems Cost Division
- 1630-1645 **Closing Comments**
Ms. Terri Schwierling, AMCOM Ombudsman
- 1700-1900 **No-Host Social (Prior Registration Required)**
Summit at Redstone

WEDNESDAY, MARCH 6, 2024

- 0700-0900 **APBI Check-in**
- 0900-0905 **Welcome Remarks and Announcements**
- 0905-0930 **Huntsville Chamber of Commerce**
Ms. Erin Koshut, Executive Director, Cummings Research
Park
- 0930-0950 **Defense Logistics Agency (DLA)**
Ms. Mallory Medley, Division Chief
- 0950-1000 **BREAK**
- 1000-1040 **Small Talk - Roundtable Discussion on Small
Business**
Mr. Chris Evans, Director AMCOM Small Business Office
- 1040-1100 **Small Talk Q&A**
- 1100-1115 **Defense Contract Audit Agency (DCAA)**
- 1115-1130 **U.S. Small Business Administration Overview**
Mr. Charles Mason, Office of Government Contracting, Area
III Proc Center
- 1130-1145 **NASA - Marshall Space Flight Center Business
Contracting Opportunities**
Mr. David Brock, Small Business Specialist
- 1145-1200 **U.S. Army Materiel Command, Office of Small
Business Programs Overview**
Mr. Thaddeus Martin, Director, AMC Office of Small
Business Programs
- 1200-1300 **Lunch**
- 1300-1600 **Matchmaking Session**
- 1315-1330 **DLA Small Business Contracting Opportunities**
Ms. Elizabeth Lamothe, Small Business Professional
- 1330-1345 **APEX Center Update**
Mr. Marc Jacobson, Senior Advisor
- 1345-1400 **MDA Small Business Contracting Opportunities**
Mr. Timothy Cole, Director, OSBP
- 1400-1415 **SMDC Small Business Contracting Opportunities**
Ms. Mary Birdsong, Director, OSBP
- 1415-1430 **HQ ACC Small Business Contracting
Opportunities**
Ms. Beth Scherr, Director
- 1430-1445 **General Services Administration (GSA)**
Presenter - TBD
- 1445-1500 **Closing Comments**
Ms. Terri Schwierling, AMCOM Ombudsman





U.S. ARMY

TEAM REDSTONE APBI AGENDA

THURSDAY, MARCH 7, 2024

- 0700-0830 **APBI Check-in**
- 0830-0835 **Welcome Remarks and Announcements**
Mr. Kenric Smith, Deputy Chief of Staff
U.S. Army Aviation & Missile Command (AMCOM)
- 0835-0900 **Army Contracting Command - Redstone Overview**
COL Nathanael (Nate) Bryant, Military Deputy
- 0900-0915 **Strategic Source Category Management**
Mr. Mark Dillinger, Division Chief, SSCM Army Contracting
Command - Redstone
- 0915-0930 **Commercial Solutions Opening (CSO)**
Mr. Michael Owens, Director, AMCOM Directorate Army
Contracting Command - Redstone
- 0930-0945 **Q&A Closing Comments**
Ms. Terri Schwierling, AMCOM Ombudsman
- 0945-1000 **Break**
- 1000-1200 **Matchmaking Session**

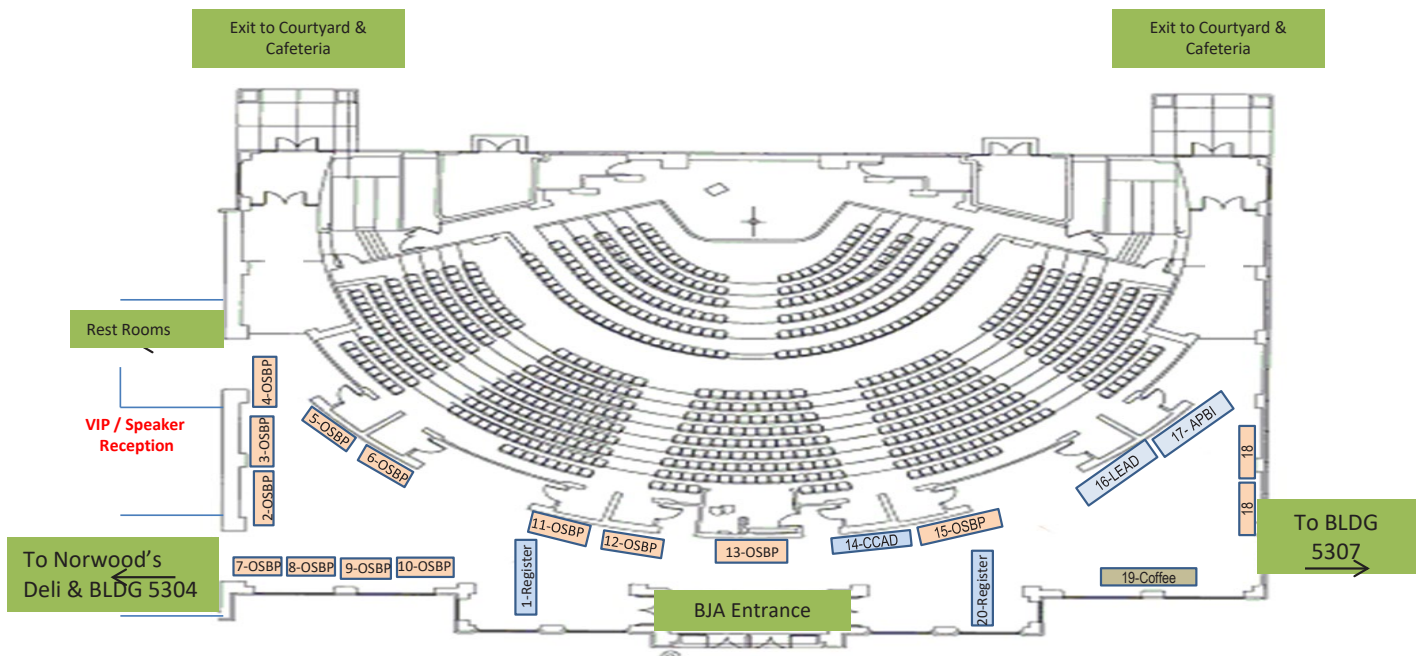




U.S. ARMY

TEAM REDSTONE APBI EXHIBITS - BOB JONES AUDITORIUM LOBBY

EXHIBITS - Bob Jones Auditorium Lobby



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|-----------------|----------|----------|-----------------------------------|
| 1. Registration | 6. OSBP | 11. OSBP | 16. LEAD |
| 2. OSBP | 7. OSBP | 12. OSBP | 17. APBI Admin |
| 3. OSBP | 8. OSBP | 13. OSBP | 18. G2/Chick-Fil-A AER Fundraiser |
| 4. OSBP | 9. OSBP | 14. CCAD | 19. Holder Beans/Coffee Kiosk |
| 5. OSBP | 10. OSBP | 15. OSBP | 20. Registration |





U.S. ARMY

MAJOR GENERAL TOM O'CONNOR
COMMANDING GENERAL
U.S. ARMY AVIATION AND MISSILE COMMAND



Maj. Gen. Tom O'Connor assumed command of the United States Army Aviation and Missile Command on Aug. 12, 2022.

As the commander, he leads more than 12,000 Soldiers and civilians in providing aviation, missile and test measurement and diagnostic equipment sustainment support to the Joint Warfighter to enable readiness.

O'Connor hails from Massapequa Park, New York. He graduated from the United States Military Academy at West Point, New York, in 1994 and was commissioned as a second lieutenant in Army Aviation.

His operational assignments include serving in leadership and staff positions from platoon leader to deputy commanding general with service in the 3rd Armored Cavalry Regiment, the 25th Infantry Division, the 101st

Airborne Division (Air Assault), the 1st Armored Division, and the 1st Infantry Division. His most recent leadership position prior to taking command of AMCOM was service as the Deputy Commanding General – Operations of 8th Army, Korea.

Maj. Gen. O'Connor's assignments outside of the operational force include service at the National Training Center, deputy director of the Department of the Army G-3/5/7 Aviation, and as the Aviation Division Chief in the Office of the Department of the Army G8 Deputy Chief of Staff. Additionally, he served as the deputy commander of the United States Army Aviation Center of Excellence.

Maj. Gen. O'Connor's experience includes multiple deployments in support of Operation Iraqi Freedom, Operation Enduring Freedom and Operation Atlantic Resolve.

Maj. Gen. O'Connor holds a Bachelor of Science in Engineering Management from the U.S. Army Military Academy, a Master's of Arts in National Security and Strategic Studies from the U.S. Naval War College, and a Master's of Science in National Resource Strategy from the National Defense University's Eisenhower School.

His awards and decorations include four Legions of Merit, three Bronze Star Medals, four Meritorious Service Medals, Air Medal with valor, two Air Medals, three Army Commendation Medals, three Army Achievement Medals, the Valorous Unit Award, three Meritorious Unit Awards, the Combat Action Badge, the Master Aviator Badge, the Parachutist Badge, the Air Assault Badge, and the Army Staff Badge.





U.S. ARMY

DR. MYRA S. GRAY

DEPUTY TO THE COMMANDING GENERAL
U.S. ARMY SECURITY ASSISTANCE COMMAND



Dr. Myra Gray was selected to the Senior Executive Service in July 2007 and currently serves as Deputy to the Commanding General, U.S. Army Security Assistance Command.

USASAC leads the AMC Security Assistance Enterprise, develops and manages security assistance programs and Foreign Military Sales (FMS) cases to build partner capacity, supports COCOM engagement strategies and strengthens U.S. Global partnerships.

USASAC advances U.S. foreign policy by implementing approved U.S. Army Security Assistance programs, including FMS of defense articles and services, to eligible foreign governments. The Command manages FMS cases with more than 150 countries at a total value exceeding \$204 billion.

Today, the Command is increasingly responding to support of U.S. Government emergency assistance, humanitarian relief, and Operations Other Than War, including United Nations peacekeeping operations. USASAC's motto is "USASAC – The Army's Face to the World."

Dr. Gray has made significant contributions to the Department of Defense in a number of positions including: USASAC Executive Director; Acting Deputy to the Commanding General, U.S. Army Aviation and Missile Command; Executive Director of the U.S. Army Test, Measurement, and Diagnostic Equipment Activity; Deputy G3/4 for Strategic Integration (G5), Headquarters Army Materiel Command, Redstone Arsenal, Alabama; Director, Biometrics Identity Management Agency and Executive Manager, DoD Biometrics, Office of the Deputy Chief of Staff, G-3 Headquarters, Department of the Army, Washington, D.C.; Director, Assistant Secretary of the Army (Acquisition, Logistics, & Technology) Future Force Integration Office, Washington, D.C.; Project Manager (CSL), Future Combat Systems Technologies, Vienna, Virginia; Deputy Project Manager, Future Combat Systems Technologies, Defense Advanced Research Projects Agency, Arlington, Virginia; Product Manager (CSL), Counterintelligence and Human Intelligence Management Systems, U.S. Army Acquisition Support Center, Program Executive Office, Fort Belvoir, Virginia; Test Action Officer, Department of Defense Live Fire Office, U.S. Army Acquisition Support Center, Pentagon, Virginia; Assistant Product Manager for the Medium Extended Air Defense System Product Office, U.S. Acquisition Support Center, Huntsville, Alabama; Technical Assistant to the Director of the Missile Research Development and Engineering Center, U.S. Army Missile Command (MICOM), Redstone Arsenal; Lead Engineer, Software Engineering Unmanned Vehicles Group and Targets Projects, Missile Research Development and Engineering Center, MICOM, Software Engineering Directorate, Redstone Arsenal; Computer Scientist, Surface Ship Torpedo Defense and Underwater Countermeasure Evaluator Projects, U.S. Navy, Naval Sea Systems Command, Naval Coastal Systems Center, Panama City, Florida; and Mathematician, Aegis Program, Naval Sea Systems Command, Naval Surface Warfare Center, Dahlgren, Virginia.

Her awards include the Afghanistan Ministry of the Interior, Symbol of Honor for National Police (Medal); the Meritorious Civilian Service Medal; the Superior Civilian Service Medal; the Army Superior Unit Award (Acquisition); the Achievement Medal for Civilian Service; and the Knowlton Military Intelligence Award.





U.S. ARMY

BRIAN WOOD

EXECUTIVE DIRECTOR

U.S. ARMY AVIATION AND MISSILE COMMAND LOGISTICS CENTER



Mr. Wood was appointed to the Senior Executive Service on 2 August 2020. As the Executive Director of the U.S. Army Aviation & Missile Command Logistics Center, Mr. Wood serves as the command's senior leader in developing vision, strategy, and implementation plans to achieve a comprehensive logistics approach for the Army aviation and missile weapon systems. Mr. Wood provides leadership and guidance to a global organization in 33 worldwide locations consisting of more than 1,700 government civilians and approximately 2,500 contractors who provide a wide range of life cycle logistics including acquisition logistics, supply chain management, industrial base operations, and field equipment maintenance.

Career Chronology:

- **Apr 2017 - Jul 2020:** Director Security Assistance Management Directorate, U.S. Army Aviation & Missile Command (AMCOM), Redstone Arsenal, Alabama
- **Jan 2015 – Apr 2017:** Director G-3, AMCOM
- **Mar 2012 – Jan 2015:** Deputy Director Supply Chain Management Directorate, AMCOM Logistics Center, Redstone Arsenal, Alabama
- **Mar 2009 – Feb 2012:** Director Strategic Sourcing and Integrated Operations, Integrated Materiel Management Center, AMCOM
- **May 2008 – Feb 2009:** Director, Office of Continuous Improvement, AMCOM
- **Nov 2007 – May 2008:** Special Assistant to the Commanding General, U.S. Army Materiel Command, Fort. Belvoir, Virginia
- **Oct 2004 – Nov 2007:** Director, Office of Continuous Improvement, AMCOM
- **Sep 2003 – Oct 2004:** Supervisory Lean Initiatives Analyst, AMCOM
- **Apr 1998 – Sep 2003:** Division Chief and Contracting Officer, Acquisition Center, AMCOM, Redstone Arsenal, Alabama
- **Oct 1997 – Apr 1998:** Executive Officer to the Deputy to the Commanding General, AMCOM
- **Oct 1985 – Oct 1997:** Contract Specialist and Contracting Officer, U.S. Army Missile Command, Redstone Arsenal, Alabama

College:

- Master of Business Administration, Alabama Agricultural and Mechanical University
- Bachelor of Business Administration, Memphis State University

Significant Training:

- Advanced Program in Logistics and Technology, University of North Carolina at Chapel Hill
- Senior Executive Fellows Executive Education Program, Harvard University Kennedy School of Government





U.S. ARMY

BRIAN WOOD

EXECUTIVE DIRECTOR

U.S. ARMY AVIATION AND MISSILE COMMAND LOGISTICS CENTER

Certification:

- Defense Acquisition University Level III in Life Cycle Logistics
- Defense Acquisition University Level III in Contracting
- Defense Acquisition University Level I in Program Management
- Penn State University Certification in Supply Chain Leadership

Awards and Honors:

- Superior Civilian Service Award
- Commanders Award for Civilian Service

Professional Memberships and Associations:

- Member of the U.S. Army Acquisition Corps
- Association of the United States Army





U.S. ARMY

DR. JAMES C. KIRSCH

DIRECTOR

U.S. ARMY COMBAT CAPABILITIES DEVELOPMENT COMMAND AVIATION & MISSILE CENTER



Dr. James Kirsch was appointed to the Senior Executive Service in July 2019 where he serves as the Director for Software, Simulation, Systems Engineering and Integration Directorate in the U.S. Army Combat Capabilities Development Command. He leads a workforce of over 580 Government and 5,500 contractors exercising the full technical and managerial responsibility for research, exploratory, and advanced development of end-game lethality analysis, modeling and simulation technology, and aerodynamics for the Army's aviation and missile weapon systems. In addition, the Directorate proves life cycle software engineering for numerous Army agencies including PEO Missiles and Space, PEO Aviation, Space and Missile Defense Command, and others. Dr. Kirsch ensures the S3I Directorate provides superior technical expertise to the Army and other users of Army systems in the areas of systems integration, hardware-in-the-loop simulation, system performance analyses, statistical data and error analysis, system simulation, simulation

theory and technology, end-game lethality analysis, math model verification and validation techniques, and real-time time-critical simulation technology. Dr. Kirsch directs execution of over \$1.5B in Army and Joint Service funding ensuring the readiness of both the current and future force aviation and missile systems.

Career Chronology:

- **July 2022 – Present:** Director, U.S. Army Combat Capabilities Development Command Aviation & Missile Center
- **July 2019 – July 2022:** Director, Systems Simulation, Software and Integration, U.S. Army Combat Capabilities Development Command Aviation and Missile Center
- **February 2019 – June 2019:** Deputy Director (A), Systems Simulation, Software and Integration, U.S. Army Combat Capabilities Development Command Aviation and Missile Center
- **May 2018 – February 2019:** Deputy Director, Weapons Development and Integration Directorate (WDI), U.S. Army Aviation and Missile Research, Development, and Engineering Center (AMRDEC)
- **November 2017 – May 2018:** Acting Director, WDI
- **October 2016 – November 2017:** Deputy Director, WDI
- **April 2016 – October 2016:** Division Chief, Missile Technical Management Division, Engineering Directorate, U.S. Army AMRDEC, Redstone Arsenal, Alabama
- **September 2009 – April 2016:** Director, Systems Engineering Directorate and Chief Engineer, Joint Attack Munition Systems Project Office, Program Executive Office (PEO) Missiles and Space, Redstone Arsenal, Alabama
- **October 2008 – September 2009:** Deputy Director, Systems Engineering Directorate, Joint Attack Munition Systems Project Office, Program Executive Office (PEO) Missiles and Space, Redstone Arsenal, Alabama
- **August 2007 – October 2008:** Assistant Project Manager for Technology Insertion, Joint Attack Munition Systems Project Office, Redstone Arsenal, Alabama
- **January 2000 – August 2007:** Lead Engineer, Weapons Sciences Directorate, U.S. Army Aviation and Missile Research, Development, and Engineering Center, Redstone Arsenal, Alabama





DR. JAMES C. KIRSCH

DIRECTOR

U.S. ARMY COMBAT CAPABILITIES DEVELOPMENT COMMAND AVIATION & MISSILE CENTER

Career Chronology (Continued):

- **March 1987 – July 2000:** Research Electronics Engineer, Weapons Sciences Directorate, U.S. Army Aviation and Missile Research, Development, and Engineering Center, Redstone Arsenal, Alabama

College:

- Ph.D., Optical Science & Engineering, University of Alabama in Huntsville, 2004
- MS, Electronics Engineering, University of Alabama in Huntsville, 1991
- BS, Electronics Engineering, University of Alabama in Huntsville, 1987

Certifications:

- DAWIA Level III, Engineering (formerly System Planning, Research, Development, and Engineering)
- DAWIA Level II, SPRDEC Program Systems Engineer
- Army Acquisition Corps
- INCOSE Certified Systems Engineering Professional with DoD Acquisition Specialty

Awards and Honors:

- Superior Civilian Service Award, April 2016
- 2015 Defense Acquisition Workforce Achievement Award for Engineering
- 2015 AAE Excellence in Leadership Award: Engineering and Systems Integration Professional of the Year
- Commander's Award for Civilian Service, July 2012
- Army Research, Development, & Engineering Achievement Award, 1991 and 2000

Professional Memberships and Associations:

- Association of the United States Army (AUSA)
- Army Aviation Association of America (AAAA)
- International Council on Systems Engineering (INCOSE)

Major Publications:

- Optical Engineering
- Applied Optics





U.S. ARMY

RICHARD DE FATTA

DEPUTY TO THE COMMANDING GENERAL

U.S. ARMY SPACE AND MISSILE DEFENSE COMMAND



Mr. Richard De Fatta was selected to the Senior Executive Service (SES) in 2013 and serves as Deputy to the Commanding General, United States Army Space and Missile Defense Command (USASMDC). As the senior civilian in the command, he provides leadership supporting the Commanding General's priorities, initiatives, and directed areas of responsibilities. Mr. De Fatta provides oversight and direction for USASMDC's Technical Center and Center of Excellence, Army Space and Missile Defense programs, command acquisition, proponentcy, contracting, personnel, and resource management. Additionally, Mr. De Fatta has extensive professional leadership experience, in both government and contractor positions, specializing in acquisition: development, testing, production, fielding, sustainment, and life-cycle support of major weapons systems and integration of emerging technologies.

Mr. De Fatta's previous assignment was Director, Space and Missile Defense Center of Excellence, USASMDC, responsible for Space, High Altitude, Strategic Missile Defense Doctrine and Training, Concept Development, Decision Support and the Army Capability Managers for Space and High Altitude and Strategic Missile Defense, from March 2017 to February 2022. Previous SES assignments include Director of Capability Development and Integration Directorate, USASMDC's Future Warfare Center. He also served as acting Technical Center Director and Air and Missile Defense Director; responsible for developing technology and providing support in the areas of directed energy, interceptors, research and advanced concepts, space, advanced hypersonic weapons and the Reagan Test Site.

Mr. De Fatta retired from U.S. Army active duty in 2005 and spent more than seven years in senior contractor positions providing systems engineering, integration, test, program management, and technical support to Department of Defense programs. A member of the Army Acquisition Corps since its inception, Mr. De Fatta's military assignments included: Project Manager, Cruise Missile Defense Systems (formerly SHORAD); Chief of Staff to the Assistant Secretary of the Army for Acquisition, Logistics, and Technology; Product Manager, U.S. Medium Extended Air Defense System; Director, Kwajalein Missile Range, USASMDC; and Product Manager, Combat Vehicle Signature Management Program. His first acquisition assignment was as a Research & Development Coordinator in the Missile Command's Pershing Project Office.

Mr. De Fatta graduated from the U.S. Military Academy in 1978 with a Bachelor of Science in Engineering and later earned a Master of Science in Engineering Physics from the Air Force Institute of Technology and a Master of Science in Systems Management from the Florida Institute of Technology. He attended the U.S. Army War College resident fellowship at the University of Texas, Austin.

Mr. De Fatta's military awards include the Distinguished Service Medal, Legion of Merit (two oak leaf clusters), Meritorious Service Medal (three oak leaf clusters), Army Commendation Medal (three oak leaf clusters), the Army Achievement Medal, Army Staff Identification Badge, and Parachutist Badge. He is also the recipient of the Army Space and Missile Defense Association Technical Achievement Award and National Defense Industrial Association Defense Technical Award.

He and his wife Michelle have been married for more than 40 years, have a son and daughter, and four grandchildren.





U.S. ARMY

JOHN CANNADAY
DIRECTOR OF THE OFFICE OF PROCUREMENT
NASA'S MARSHALL SPACE FLIGHT CENTER



John Cannaday is director of the Office of Procurement at NASA's Marshall Space Flight Center in Huntsville, Alabama.

Named to the position in April 2022, he oversees more than 130 civil service and contract employees and supervises work on more than 500 active contracts, grants, and cooperative agreements. He leads planning and execution of all Marshall procurements for a range of multiprogram and institutional activities, including source selections, sole source procurements, contract negotiation and administration, construction of facilities, contract closeout and termination, and administration of small and minority business programs, contract reviews, cost analysis, and grants.

Before joining NASA, Cannaday was associate deputy assistant secretary (Contracting) from 2020-2022 for the U.S. Air Force at the Pentagon in Arlington, Virginia. He assisted the deputy assistant secretary in managing all contract oversight and support related to the acquisition of weapons systems, logistics support, materiel, and services for the Air Force.

From 2017-2020, Cannaday was deputy director of Contracts, Operations, and Services for the Missile Defense Agency on Redstone Arsenal in Huntsville. From 2010-2017, he was a professor of contract management at the Defense Acquisition University-South in Huntsville. From 2006-2010, while completing his active military career, he was director of Procurement for the U.S. Special Operations Command's Office of Acquisition, Research, and Development at MacDill Air Force Base in Tampa, Florida.

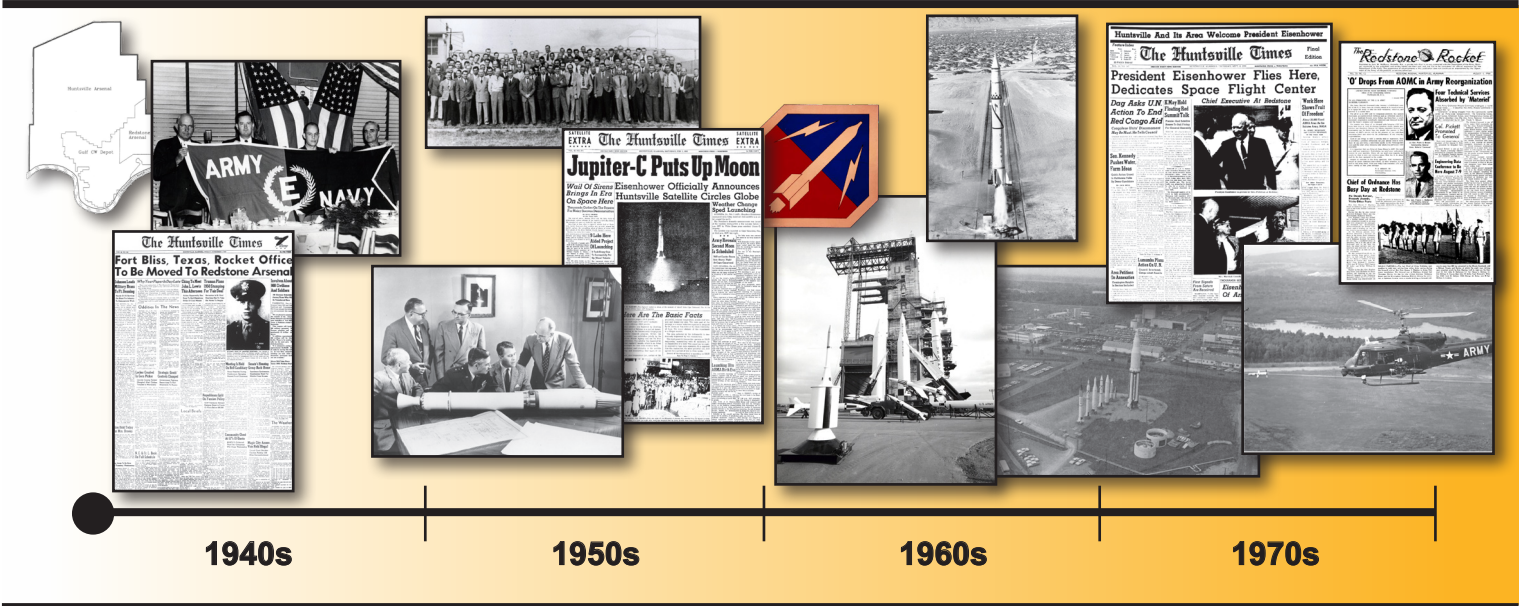
Cannaday was chief of Multinational Logistics and Contracting for the U.S. Central Command's Directorate of Logistics at MacDill from 2004-2006. He commanded Air Force Space Command's 50th Contracting Squadron in Colorado Springs, Colorado, from 2001-2003 and he commanded Defense Contract Management Agency-Korea, situated at Gimhae Air Base in Busan, South Korea from 1999-2001. Prior to that, he held numerous key contracting positions at Air Force offices and bases in Ohio, Virginia, California, and Colorado.





U.S. ARMY

HISTORY OF REDSTONE ARSENAL



Today's Redstone Arsenal is a Federal Center of Excellence focused on the Joint Warfighter. The installation has 14 Flag Officers and is home to Department of the Army (DA), DoD, NASA and Department of Justice (DoJ) agencies, activities and commands. Generally, organizations on Redstone support five key operations: logistics services; space operations and missile defense; intelligence and homeland defense; research, development, test and evaluation; and sustainment of installation activities to properly care for and resource the physical plant and personnel.

The modern Team Redstone complex rests securely on a foundation of almost 80 years of Army technological, scientific and logistical management innovations, contributions and achievements in the fields of chemical munitions production, missilery, space, aviation and support to Soldiers. For the last 60 years, the installation has been home to the George C. Marshall Space Flight Center (MSFC), the only NASA facility located on an Army installation. More recently, the Base Realignment and Closure (BRAC) actions still altering the arsenal in light of the 21st century's changed global security environment and Army transformation initiatives represent another major milestone in Redstone's proud tradition of serving the warfighter.

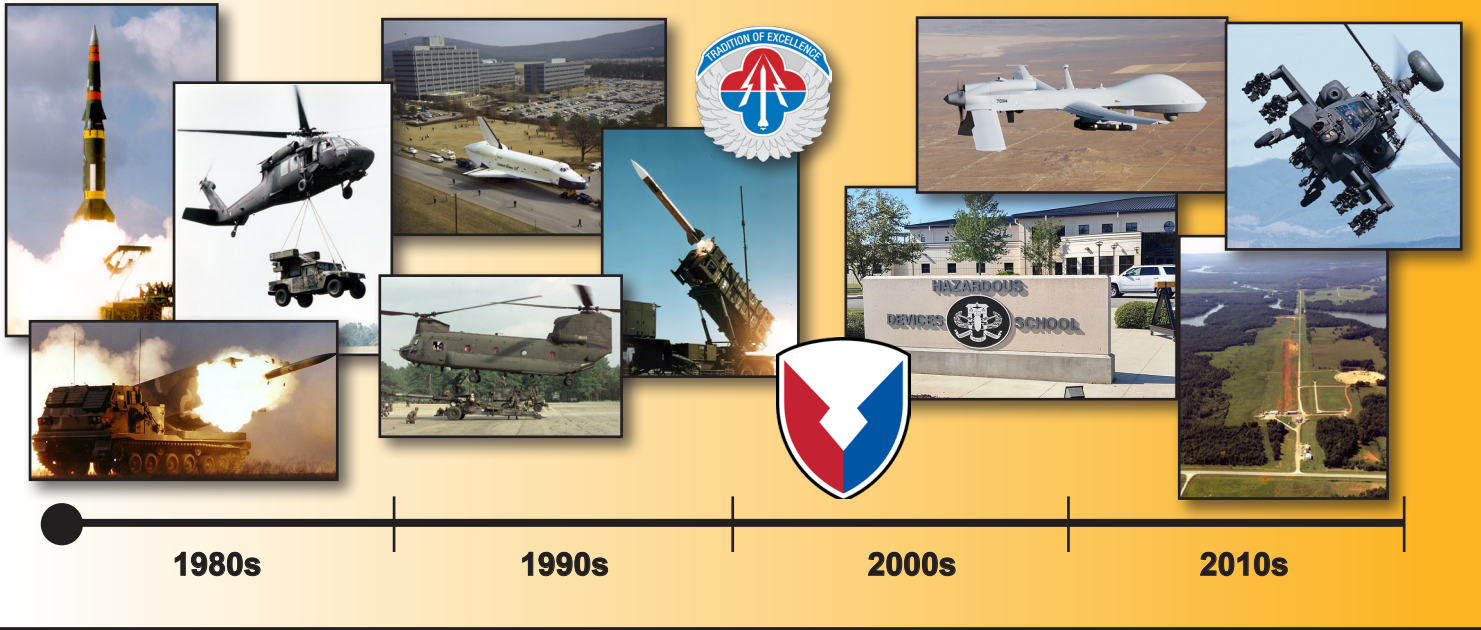
In July 1941, the War Department announced its decision to build two Army installations on a 40,000-acre tract near Huntsville, Alabama, for the manufacture and storage of conventional and chemical munitions. Production at both facilities started in March 1942. That same year, an extensive storage depot area was added. With the exception of a brief interval immediately after World War II, these actions began a rush of new missions and accompanying military construction that has been repeated periodically throughout the installation's almost 80 years of supporting Soldiers.





U.S. ARMY

REDSTONE ARSENAL TODAY



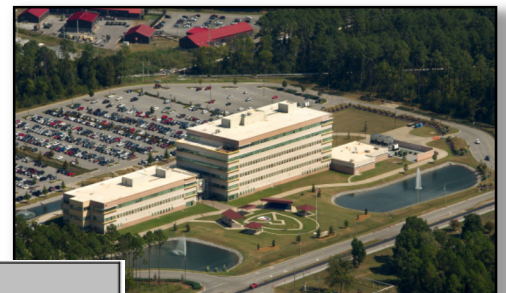
From the creation of the Ordnance Guided Missile Center in 1950 to the stand up of organizations like the Army Ballistic Missile Agency (ABMA) in 1956, the Army Ordnance Missile Command (AOMC) in 1958 and the Army Missile Command (MICOM) in 1962, Redstone’s mission from 1950 to 1996 was largely focused on work that integrated space-age technology with missile and rocket weapon systems for the nation’s warfighters.

In addition, during the 30 months from January 1, 1958, with the launch of Explorer I, and July 1, 1960, with the Army-NASA transfer and stand up of MSFC—the opening years of the nation’s “space age”—the Army organizations and personnel at Redstone Arsenal helped lay the foundation of the U.S. outer space exploration program.

As a result of BRAC 95, another major milestone in the arsenal’s history was the merger of the Army’s aviation and missile commands into a new organization headquartered on Redstone. The U.S. Army Aviation and Missile Command (AMCOM) was established provisionally on July 17, 1997.

Additional high points in the installation’s more recent organizational and physical history have helped keep Redstone a dynamic, resilient part of the Army’s ongoing transformation efforts. It also supports the Defense Department’s current strategy for preparing the entire National Military Establishment to meet the rapidly shifting demands of the ever-changing threats and unprecedented challenges of the 21st century.

BRAC 2005 brought the U.S. Army Materiel Command (AMC) to the installation, Redstone’s first 4-star headquarters and senior mission command, along with two of its other major subordinate commands, the U.S. Army Security Assistance Command (USASAC), U.S. Army Contracting Command (ACC) and Logistics Data Analysis Center (LDAC).



Redstone Arsenal Assets		
Real Estate	Facilities	Transportation
<ul style="list-style-type: none"> • 38,162 Total Acres • 25,860 Acres Test Areas • 13,000 Developable Areas • 1,700 Prime Developable Acres 	<ul style="list-style-type: none"> • 19M SQFT Building Space • Specialized RDT&E Facilities • 354 Privatized Housing Units 	<ul style="list-style-type: none"> • Railhead (2 Spurs) • Airfield (7,200 Feet) • Barge Dock on River • Roads (400 Miles w/Interstate Access)





U.S. ARMY AVIATION & MISSILE COMMAND READINESS AT THE POINT OF NEED



The U.S. Army Aviation and Missile Command (AMCOM), headquartered at Redstone Arsenal, Alabama, is a life cycle management command, dedicated to integrating sustainment, logistics and contracting, in order to support the product life cycle management efforts. AMCOM is composed of six major organizations and commands: Corpus Christi Army Depot, Letterkenny Army Depot, the U.S. Army Aviation Center Logistics Command, the AMCOM Logistics Center, the U.S. Army Test, Measurement and Diagnostic Equipment Activity, and the Security Assistance Management Directorate (SAMD).

AMCOM's key Army depots, Corpus Christi Army Depot in Texas and Letterkenny Army Depot in Pennsylvania, have been designated as Centers of Industrial and Technical Excellence by the Secretary of the Army.

AMCOM provides experienced, field-level logisticians to serve as Logistics Assistance Representatives supporting the Army's Soldiers at their units and their forward deployed locations. AMCOM has operational control of all aviation logistics management functions at Fort Novosel, Alabama, home of the U.S. Army Aviation Center of Excellence. AMCOM oversees the maintenance and supply management of Fort Novosel's aviation fleet and Fort Sill's missile training equipment.

ALC oversees essential supply chain, sustainment and maintenance functions for more than 25,000 secondary items and spares, totaling \$8.2 billion worth of inventory.

USATA performs mission-critical calibration support for the Army, Department of Defense elements and other government customers.

Mission: AMCOM develops and delivers responsive aviation, missile and calibration materiel readiness to the U.S. Army in order to optimize joint warfighter capabilities at the point of need.

Vision: Mission First, People Always, enabling synchronized aviation, missile and calibration materiel enterprises providing unmatched capability for the U.S. Army and the Nation.

SAMD manages international sales of aviation and missile systems in coordination with the project/system managers and prime contractors.

Strategic Priorities:

- AMCOM actively invests in creating a premier workforce, driving sustainment readiness and innovation within a premier work environment.
- AMCOM continues to improve supply availability and equipment readiness gains to enable sustainable and materiel readiness at the point of need.
- AMCOM ensures effective planning for surge/wartime requirements across its mission sets and capabilities.
- AMCOM effectively integrates across the Army to drive current and future sustainment concepts to improve resource decision space supporting Army modernization.

Core Competencies:

- Sustainment Logistics
- Security Assistance
- Support to Acquisition
- Contracting
- Calibration

Lines of Effort:

- Human Capital
- Future Force
- Sustainable and Materiel Readiness





AMCOM LOGISTICS CENTER PROGRESS THROUGH INNOVATION



The AMCOM Logistics Center provides worldwide readiness support for aviation and missile weapons systems — from the earliest stages of weapons system development through demilitarization. ALC logisticians work directly with program managers to influence system designs with a focus on total life cycle system sustainment and achieving cost-wise readiness. Program managers rely upon the ALC to provide the totality of pre-production logistics functions, from provisioning, to technical publications, to material fielding and new equipment training. As weapons systems transition from production and deployment to sustainment, the ALC provides the full array of logistics capabilities. Those critical sustainment logistics functions, such as secondary and major item management, global supply chain management, field and sustainment maintenance, are executed every day throughout the weapon system life cycle — a period often spanning several decades, until the system is retired from the Army's inventory.

MISSION: The AMCOM Logistics Center delivers life-cycle logistics support to ensure sustainable materiel readiness for U.S. Army aviation and missile systems worldwide.

Core Functions:

- **Acquisition Logistics**

ALC works in conjunction with program managers to develop optimized weapons system support strategies and influence system design to ensure supportability.

- **Sustainment Logistics**

ALC provides repair parts demand planning and supply management, requisition fulfillment, movement and disposal of materiel.

- **Industrial Operations**

In conjunction with Corpus Christi Army Depot, Letterkenny Army Depot and other organic sites, ALC develops and workloads executable and supportable depot repair program schedules to meet warfighter requirements.

- **Field Maintenance**

ALC supports aviation and limited missile fleets through Logistics Readiness Centers – Aviation with pass back maintenance support, aircraft modification work orders and limited sustainment level maintenance.





SECURITY ASSISTANCE MANAGEMENT DIRECTORATE READINESS AT THE POINT OF NEED



MISSION: Facilitate the on-time and on-budget delivery of partner aviation and missile capabilities through proactive case development and management.

Contact the Security Assistance Management Directorate,

usarmy.redstone.amcom.list.samd-ops-taskings@army.mil

The U.S. Army Aviation and Missile Command's Security Assistance Management Directorate (SAMD) serves as the Principal Advisor to the AMCOM commander and focal point for foreign military sales portion of security assistance for aviation and missile systems.

The AMCOM SAMD provides world-class security assistance program management through the Total Package Approach that focuses on building international partner capacity by delivering a military capability.

Foreign Military Sales support U.S. government foreign policy and national security interests, and establishes strategic partnerships between the U.S. military and partner nations around the world. Additionally, foreign investment, through the sale of military articles and services, helps sustain the U.S. defense industry, while also providing advantages to Department of Defense acquisition programs.

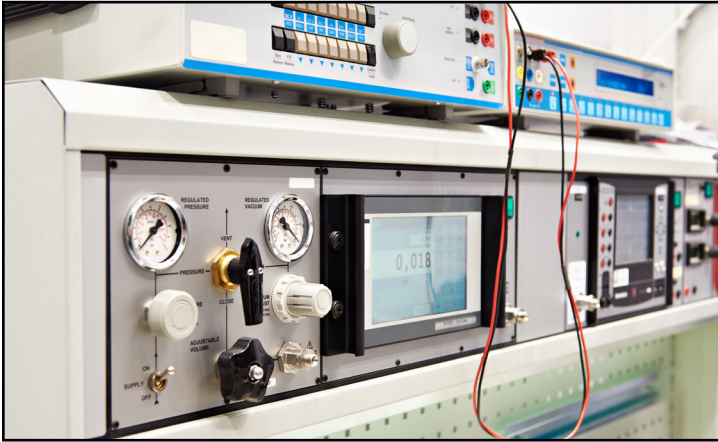




U.S. ARMY

U.S. ARMY TEST, MEASUREMENT AND DIAGNOSTIC EQUIPMENT ACTIVITY

EXCELLENCE IN CALIBRATION AND METROLOGY



MISSION: Develop and deliver calibration measurement accuracy to the Army, enabling joint warfighter dominance.

VISION: Unmatched provider of metrology and calibration for the defense of our Nation.

The U.S. Army Test, Measurement and Diagnostic Equipment Activity provides the technical expertise, management, logistics, engineering and facilities in support of the Army's Test, Measurement, Diagnostic Equipment Calibration and Repair Support program during peacetime and war. In this role, USATA ensures that measurements made on Army systems or weapons during all phases of the acquisition life cycle, from research through sustainment, are accurate, traceable, and meet the Army's needs. USATA engineers and scientists represent the Army's subject matter expertise in measurement science and provide technical assistance to Army programs by assessing measurement requirements and developing technical processes and advanced measurement standards necessary to meet the requirements. USATA precision measurement equipment calibrator's provide support for thousands of pieces of TMDE each year.

USATA's unique, worldwide calibration mission requires a dynamic workforce consisting of 31 different job series in 10 career fields. USATA is headquartered at Redstone Arsenal, Alabama, with 43 support activities in 22 states, 4 countries, across 3 continents around the world.

Metrology is required to ensure that Army systems are accurate and can reliably perform their designated missions. The accuracy and reliability of all these systems can be directly traced to measurements made at each of the Army's calibration laboratories and ultimately to the Army Primary Standards Laboratory.

USATA Core Functions:

IAW AR 750-43, USATA manages, directs, and controls

the Department of the Army's TMDE Calibration and Repair Support program and provides critical support to weapon systems by:

- Managing the Army's calibration and metrology program to ensure measurement traceability.
- Providing TMDE calibration and repair support to enable joint warfighter readiness.
- Maintaining, evolving, and applying metrology (science of measurement) expertise.
- Providing nucleonic and radiation dosimetry services.

Army Primary Standards Laboratory:

The Army Primary Standards Lab (APSL) is the Army's primary metrology and calibration laboratory. The lab provides calibration and measurement services in 71 measurement parameters for TMDE in the Army and Department of Defense. USATA calibrations are traceable to the National Institute of Standards and Technology or to fundamental natural phenomena. The APSL provides primary-level metrology and calibration services in its newly renovated state-of-the-art facilities located at Redstone Arsenal, Alabama.

The APSL is accredited to International Organization for Standardization/International Electrotechnical Commission 17025:2017 by American Association for Laboratory Accreditation. The Army Dosimetry Center is accredited to ISO/IEC 17025:2017 by National Voluntary Laboratory Accreditation Program.





OFFICE OF SMALL BUSINESS PROGRAMS

CONNECTING SMALL BUSINESSES WITH CONTRACTING OPPORTUNITIES



Mission: The Office of Small Business Programs delivers Army readiness by maximizing opportunities for small businesses.

Contact the AMCOM Office of Small Business Programs at
usarmy.redstone.amcom.list.osbp-all@army.mil

Useful Links

Redstone Arsenal, Alabama
<https://home.army.mil/redstone>

U.S. Army Aviation and Missile Command
<https://www.amcom.army.mil>

U.S Army SBIR/STTR
<https://www.armysbir.army.mil/>

System for Award Management
<https://www.sam.gov/SAM/>

DoD Office of Small Business Programs
<https://business.defense.gov/>

North American Industry Classification System
<https://www.census.gov/naics/>

Small Business Administration
<https://www.sba.gov/>

General Services Administration
<http://www.gsa.gov>

Procurement Technical Assistance Centers
<http://www.aptac-us.org/new/>

AMCOM Business Opportunities

AMCOM's Top 5 NAICS Codes:

- 336411 - Aircraft Manufacturing
- 336414 - Guided Missile & Space Vehicle Manufacturing
- 541330 - Engineering Services
- 488190 - Other Support Activities other than Aircraft Transportation
- 541715 - Research & Development

The Federal Business Opportunities Website:

ACC-RSA contracting opportunities are posted at SAM.gov.

Enter one of the AMCOM DODAACS in the Keyword/Solicitation # search field.

- | | |
|---------------------|---------------|
| W58RGZ — Aviation | W911W6 — AATD |
| W31P4Q — Missile | W912NW — CCAD |
| W9124P — Lab & Base | W911N2 — LEAD |
| W58FSN — SEC | |





OMBUDSMAN

FACILITATING AND CREATING BUSINESS DEVELOPMENT ACTIVITIES



MISSION: The command Ombudsman serves as the personal representative of the AMCOM commanding general and focal point for inquiries from individuals, or firms in the business community, expressing interest in conducting business with AMCOM.

The command Ombudsman is an independent, senior government official responsible for receiving, and acting upon, industry inquiries and complaints concerning AMCOM. It is the Ombudsman's job to serve as a neutral party and an advocate for fairness and ethical standards, and serve as an impartial problem-solver, by recommending corrective actions where needed. Other tasks performed by the Ombudsman include:

1. Facilitate communication between industry and contracting.

- Capability presentations, business opportunities, contractor payments, understanding the contracting process, status of actions and upcoming requirements
- Point of entry for small and large-business inquiries

2. Resolve problems with the contracting and acquisition process.

- Ensure contractors are afforded a confidential forum to ask questions and resolve acquisition issues
- Confidential intermediary between industry and government
- Protect contractor identity during complaint investigation and resolution
- Works issues at the lowest level

3. Primary point of contact for AMCOM major industry engagements.

- Team Redstone Advance Planning Briefings to Industry
- AMCOM Industry Days

Contractors and individuals are encouraged to use existing the communication channels. However, the Ombudsman program is available as an alternative, if needed.





U.S. ARMY

BUSINESS OPPORTUNITY LINKS

U.S. Army Aviation and Missile Command (AMCOM)

Ombudsman

Ms. Terri Schwierling	256-876-6659	terri.l.schwierling.civ@army.mil
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AMCOM AWCFC Investment Projects

<https://www.amcom.army.mil/Organization/Army-Working-Capital-Fund-Investment-Projects/>

Director, Office of Small Business Programs

Mr. Chris Evans	256-876-5441	usarmy.redstone.amcom.list.osbp-all@army.mil christopher.a.evans.civ@army.mil
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U.S. Army Materiel Command (AMC)

Ombudsman

Mr. Jesse L. Barber	256-450-7550	jesse.l.barber.civ@army.mil
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AMC Partnership Manager

Mr. Robert C. Sales	256-450-7808	robert.c.sales.civ@army.mil
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Director, Office of Small Business Programs

Mr. Thaddeus L. Martin	256-450-6590	usarmy.redstone.usamc.mbx.small-business@army.mil thaddeus.l.martin.civ@army.mil
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AMC Senior Business Analyst

Ms. Brittany (Abigail) Huffstatler	(O): 256-450-6261 (C): 256-210-7330	brittany.a.huffstatler.ctr@army.mil
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U.S. Army Security Assistance Command (USASAC)

USG to Industry Interface

Mr. Boone Ruffing	256-450-5875	john.d.ruffing.civ@army.mil
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Mr. Timothy Hanson	256-450-5737	timothy.d.hanson10.civ@army.mil
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U.S. Army Space and Missile Defense Command (USASMDC)

Office of Small Business Programs

Ms. Mary Birdsong	256-955-3412	www.smdc.army.mil/RESOURCES/SBO/ usarmy.redstone.smdc.mbx.small-business-office@army.mil mary.a.birdsong.civ@army.mil
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Mr. Austin (David) Wall	256-955-3412	austin.d.wall3.civ@army.mil
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U.S. Army Small Business Innovation Research (SBIR)

<https://www.armysbir.army.mil>

U.S. Army Combat Capabilities Development Command Aviation & Missile Center (DEVCOM AvMC)

Technical Development Directorate

Mr. Billy Gentle	256-924-2952	usarmy.redstone.devcom-avmc.mbx.orta@army.mil william.l.gentle.civ@army.mil
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U.S. ARMY

BUSINESS OPPORTUNITY LINKS

DEVCOM AvMC Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs

usarmy.redstone.devcom-avmc.mbx.sbir@army.mil

Corpus Christi Army Depot (CCAD)

Future Operations Office Chief

Mr. Israel Talamantez 361-961-5754 israel.talamantez.civ@army.mil

Sustainment Planning Specialist

Mr. Robert Martinez 361-961-5911 robert.s.martinez28.civ@army.mil

Sustainment Planning Specialist

Ms. Jennifer Canales 361-961-6411 jennifer.g.canales.civ@army.mil

U.S. Government Services Administration (GSA)

GSA Federal Acquisition Service

Director, Direct Client Support Division

Mr. Eddie Mills 256 759-0546 eddie.mills@gsa.gov

Army Customer Service Representative for Huntsville, AL

Mr. Joe Myers 256-326-0218 joseph.myers@gsa.gov

Letterkenny Army Depot (LEAD)

Chief of LEAD Future Systems Integration Office

Mr. Dale McClanahan 717-267-9658 dale.e.mcclanahan.civ@army.mil

LEAD Future Systems Integrator

Mr. Ronald O'Donnell 717-267-9659 ronald.r.odonnell.civ@army.mil

LEAD Small Business Specialist

Ms. Tanya Brown 717-267-5395 tanya.r.brown12.civ@army.mil

National Aeronautics and Space Administration (NASA)

<https://doingbusiness.msfc.nasa.gov/>

Marshall Space Flight Center (MSFC)

MSFC Small Business Specialist

Mr. David Brock 256-544-0267 david.e.brock@nasa.gov

7th Sense Consulting/Contract Administrator III

Ms. Esther Veras 256-544-8816 esther.veras@nasa.gov

7th Sense Consulting/Contract Administrator II

Ms. Cheryl Webb 256-544-6263 cheryl.l.webb@nasa.gov





U.S. ARMY

BUSINESS OPPORTUNITY LINKS

Missile Defense Agency (MDA)

<https://esbie.mda.mil>

Outreach Program Manager

outreach@mda.mil

Mr. Timothy Cole 256-450-4834

timothy.cole@mda.mil

PEO Aviation Headquarters (PEO AVN)

Plan, Programs, Resources & Procurement (PPR&P) Acquisition Division Chief

Ms. Tami Santoro 256-842-0664

tami.r.santoro.civ@army.mil

PEO Missiles and Space (PEO MS)

Deputy PEO

Ms. Miranda Oden 256-876-0871

miranda.h.oden.civ@army.mil

Chief of Staff

Dr. Charles Basham, Jr. 256-876-0871

charles.s.basham.civ@army.mil

Chief Engineer

Ms. Yolanda Alexander 256-842-0852

yolanda.y.alexander4.civ@army.mil

Redstone Test Center (RTC)

Contracts Office

Mr. Tommy Delaney 256-876-5642

thomas.b.delaney5.civ@army.mil

Security Assistance Management Directorate (SAMD)

Office of Business Management

Mr. Robert Sharp Jr. 256-694-2973

robert.b.sharp2.civ@army.mil

Mr. Sammie Hargrove 256-694-1616

sammie.l.hargrove.civ@army.mil

U.S. Army Engineering & Support Center, Huntsville

Small Business

Ms. Leander Young 256-895-7416

leander.r.young@usace.army.mil

Ms. Nicole Boone 256-895-1050

nicole.c.boone@usace.army.mil

Ms. Brandy Percell 256-895-1050

brandy.n.percell@usace.army.mil





U.S. ARMY

BUSINESS OPPORTUNITY LINKS

Procurement Technical Assistance Center (PTAC) UAH

<http://al-ptac.org/>

Senior PTAC Advisor

Mr. Marc Jacobson

256-824-6936

marc.jacobson@uah.edu

Business Advisor/Procurement Senior PTAC Advisor

Ms. Kris McBride

256-824-6936

kristen.mcbride@uah.edu

Mr. Mel Adams

256-824-6936

adamsm@uah.edu

Mr. Todd Steigerwald

256-824-6936

todd.steigerwald@uah.edu

North Alabama Finance Specialist, Alabama SBDC Network

<http://asbdc.org/>

Regional Manager

Ms. Heather Wright

256-824-6422

lwright@ua.edu





U.S. ARMY

FREQUENTLY ASKED QUESTIONS

Q: If I don't already have access, how can I get onto Redstone Arsenal to attend the briefings?

A: All personnel accessing Redstone Arsenal are required to be registered in the Automated Installation Entry (AIE) System. Personnel must register in AIE at the installation Visitor Control Center (VCC) outside Redstone Arsenal Gate 9. The registration process includes validating the individual's identity via their state- or federally issued photo ID, a background check, and photographing the individual. The AIE system allows for an individual to register their state-issued driver's license as an access credential to begin the betting process. Personnel may report no earlier than the day prior to the first day access is required.

Individuals with common access cards issued by other federal agencies will register into the AIE system at the Visitor Control Center (VCC) outside Redstone Arsenal Gate 9. Individuals will present their valid government agency-issued PIV card to the VCC registrar for validation and enrollment into AIE. Access will be granted for three years or until the expiration date on the ID, whichever is shorter.

The Redstone Arsenal Visitor Center, located en-route to Gate 9, is open from 7 a.m. to 3 p.m. Monday - Friday (closed on federal holidays and weekends.)

Q: When and how can I receive a copy of this year's Team Redstone CE-APBI presentations?

A: The presentations will be available on this website under the BRIEFINGS page until April 30, 2024. After this date, request copies of presentation by emailing this address: usarmy.redstone.amcom-ombudsman@army.mil

Q: After the event, who can help answer any questions I may have?

A: Send your Request for Information to usarmy.redstone.amcom.list.amcom-ombudsman@army.mil

Q: What are the dates for the FY25 Team Redstone CE-APBI?

A: The exact dates have not yet been set. The Team Redstone APBI is normally scheduled in the second quarter of the fiscal year, January through March.

Q: How can I stay informed about more opportunities like these?

A: It's common practice for government organization to publish Federal Business Opportunities in the Online application at <https://www.sam.gov> to include special announcement for the other APBI events.





U.S. ARMY

FREQUENTLY ASKED QUESTIONS

Q: How can I provide a constructive assessment of this event?

A: A survey will be available at the end of the conference. An email will be sent with more information.





U.S. ARMY

TEAM REDSTONE

APBI

MARCH 5-7, 2024

