

2024 Indian Health Service Partnership Conference

# Standardization of Posting within Various Alternate Resources Codes and Methods

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PHOENIX INDIAN MEDICAL CENTER ACCOUNTS RECEIVABLE



# Introduction

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1. Daily Deposits – EDI/Lockbox
2. Medicare & AHCCCS Deposits
3. Medicare Posting
4. Medicaid Posting
5. Private Insurance Posting
6. Denial Management
7. Debt Management
8. Pharmacy POS Posting

For reference: PIMC's Revenue Goal for FY24: \$164 million



# Daily Deposits – EDI/Lockbox

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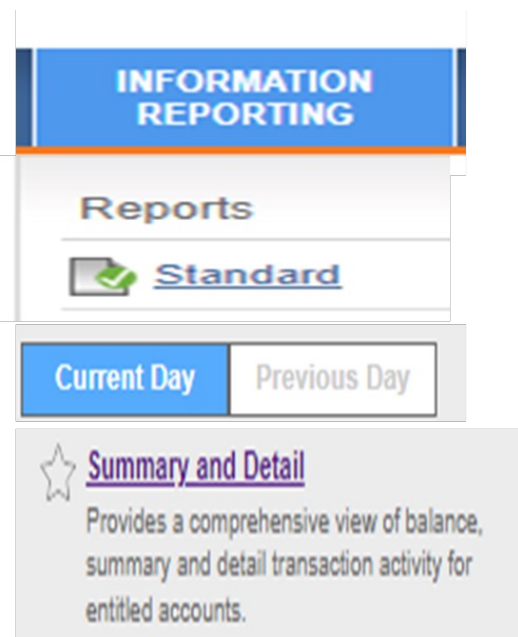


# EDI- Steps to saving the Current Day Summary report

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Login to PNC Bank--

[www.treasury.pncbank.com](http://www.treasury.pncbank.com)

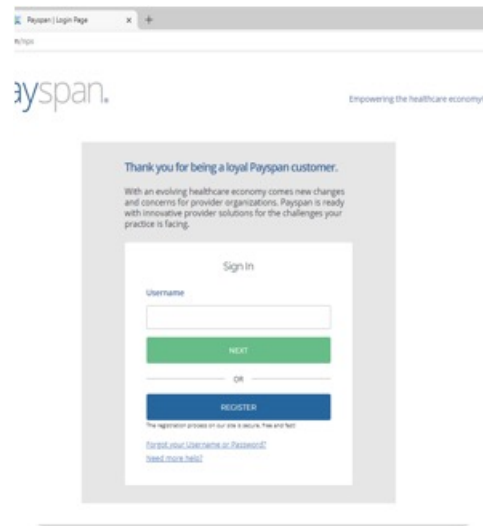
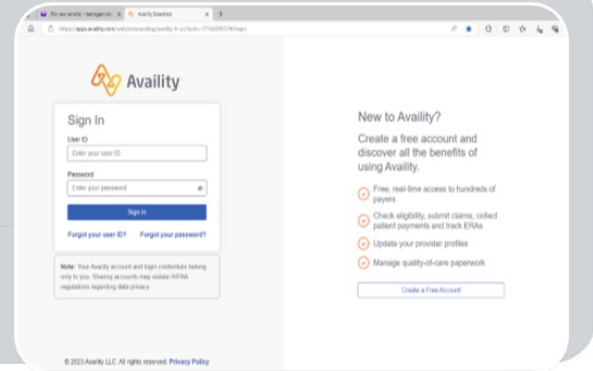
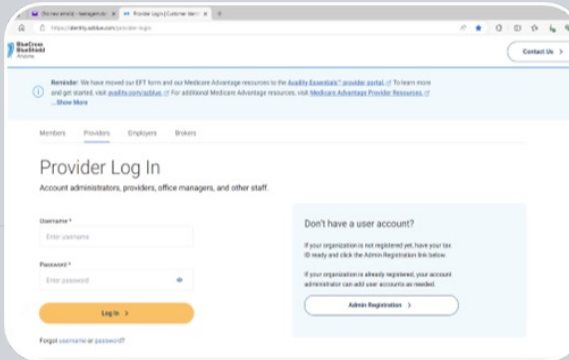
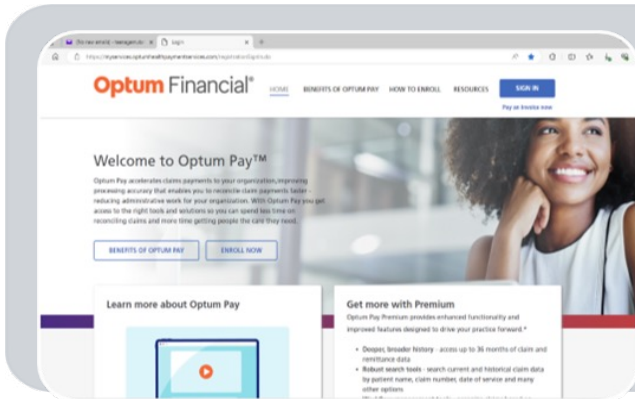


**Step 1-** click on “Information Reporting”

Then click on “standard”

Make sure it is on “Current Day”

Down below you then will click on “ **Summary and Detail**” also know as **CDS – Current Day Summary**

























These are just some of the websites we use at our Facility everyday.

- \*Optum
- \*BCBS
- \*Availity
- \*Echo
- \*Payspan






















## 835 files from PAO:

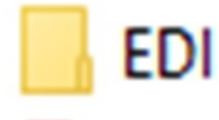
We also retrieve  
EOBS and NO-Pays  
from 835 files and  
they come from  
Area Office just like  
this in our share  
drive folder.

-  Aenta
-  Ahcccs
-  Anthem
-  BCBS OF AZ
-  BCBS OF MI
-  BCBS OF NC
-  BCBS OF NM
-  Champ
-  Cigna
-  Devoted
-  Medicare
-  Meritain Echo
-  Physicians
-  POS
-  Tricare
-  Trilife
-  UHC
-  pimc.aet.20240702
-  pimc.catam.20240702
-  pimc.cigna.20240702
-  pimc.trilife.20240702
-  pimc.uhc.20240702a

- We create folders by Payor name
- Drops in white below come twice a day
- Copy and paste the below white files in our share drive folder label 835

-  0041 VA
-  0222
-  0262
-  1754
-  2539
-  2577
-  3071
-  3303
-  3847
-  4225
-  4374
-  4955 NOVITAS
-  5207
-  5401
-  6613
-  7074
-  7092
-  8171 NOVITAS
-  CDS

**EDI REMITTANCES** from PNC Bank saving files



- Original files kept here
- PIMC saves these Remittances by the Trace # using the last 4 digits *see example.*

Trace Number:	954530222	<b>Regular payment/Remittance</b>
Trace Number:	EFT7064955	<b>Novitas-Medicare label w/last 4 digits of trace #</b>

- Novitas(Medicare), Ahcccs and VA Remittance are saved and label while all other Payments for our Facility are label only using the last 4 digits of the trace number



**Electronic Filing-** PIMC does not print Remits/EOB's **as of FY14 (2014)**

**TPB Storage-** A file in which we save all documentation received for our facility and separated by folders.

**FY24 AR DAILY BATCHES-** Sorted by month and then by day which then leads to labeling the batches based on how PAO finalizes our **“OKAY TO POST”** status. **Example below**

Name	Name	Name
April	05.01.2024	FY24 PVT 05.14.2024.1
December	05.02.2024	FY24 PVT 05.14.2024.2
February	05.03.2024	FY24 PVT 05.14.2024.3
January	05.06.2024	FY24 PVT 05.14.2024.4
July	05.07.2024	Medicare 05.14.2024
June	05.08.2024	
March	05.09.2024	
May	05.10.2024	
November	05.13.2024	
October	05.14.2024	
	05.15.2024	
	05.16.2024	

The final stage of batching we then have our last phase of printing our COLLECTION REPORT and then ITEMIZING

COLLECTION REPORT 05.14.2024.2	EDI
ITEM 1 \$ 48.50	COLLECTION REPORT 05.14.2024.4
ITEM 2 \$ 124.61	ITEM 1 \$ 56.45
ITEM 3 \$ 152.78	ITEM 2 \$ 239.51
ITEM 4 \$ 556.35	ITEM 3 \$ 14.29
	ITEM 4 \$ 63.29





## CORRESPONDENCES

- April
- August
- December
- February
- January
- July
- June
- March
- May
- November
- October
- Other Service Unit EOBs
- PNC UPLOAD
- September
- Valerie EDI-LB

### FY24 CORRESPONDENCES BATCHES

#### PNC upload – folder for downloads

- Everything is kept by week in this folder and taken out
- EDI Zero Payments folder – Morning deposits for Correspondences

# Medicare & AHCCCS Deposits

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# Preparing Medicare Deposit

Folder created daily – Desktop

- Label with current paid date

835 file from PAO prior day/daily drop

- See file ending 627a & 628
- Utilized daily
- File included for EOB retrieval (2ndary payments)

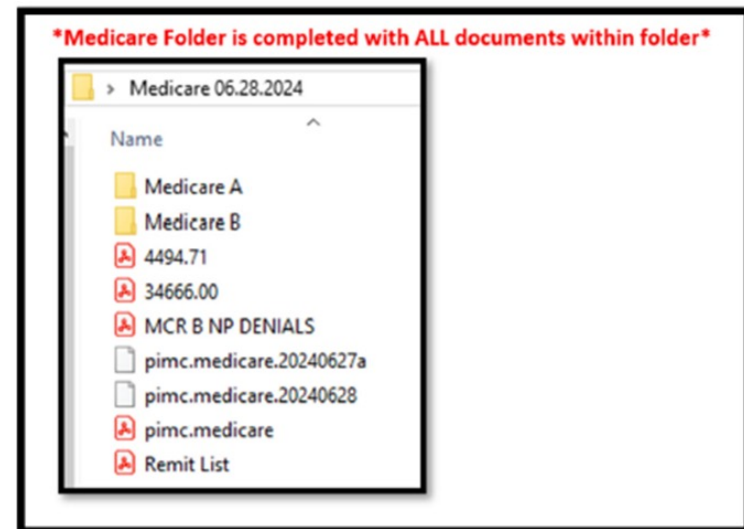
If no 835, utilize Current Summary & Detail report

- Locate facility Medicare PTAN #'s

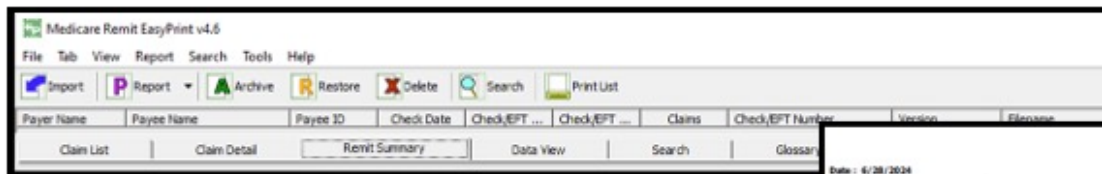
Log into PNC website (EFT receipts save PDF format)

- Label as dollar amount

Example Below:



# Continue – Medicare Deposit



Easyprint software used to obtain & save RA's as PDF

◦ Remit List (print list)

◦ Denials

Check Date	Check/EFT ...	Check/EFT ...	Claims
06/27/24	0.00	NON	10

◦ Remit Summary Tab

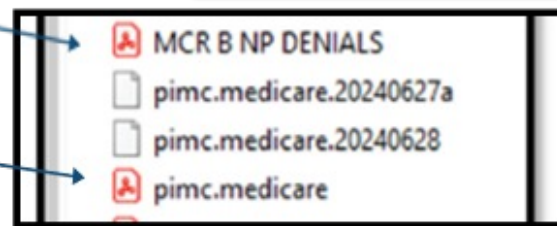
◦ Indicate: Interest, Forward Balance, With-hold etc.

Date: 6/28/2024

Payee	Check Date	Check Amt	Type	Claims	Check #
NOVITAS SOLUTIONS, INC. DREW IND HLTH SV KLTH SVS 4	06/27/24	0.00	NON	10	474
NOVITAS SOLUTIONS, INC. DREW IND HLTH SV KLTH SVS 4	06/27/24	4494.71	EFT	77	914
NOVITAS SOLUTIONS, INC. DREW IND HLTH SV KLTH SVS 4	06/27/24	34666.00	EFT	70	527

PAID 06/28/24

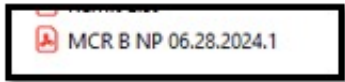
pimc.medicare.20240627a  
pimc.medicare.20240628 - EFT



# Continue – Medicare Deposit

No-pays batched same day of deposit. If no email sent from PAO by TOD ends, please batch before leaving.

- RPMS:
  - Copy, paste to notepad & save as PDF
- Email received from PAO ->EDI okay to Post
  - Reprint of Collection Reports (RFL) are now ready
  - Copy (rpms) / Paste (notepad)
  - Verify check #, payor (collection report) and amounts (EDI receipt)
  - Print to PDF (current day folder)
  - Attach EDI receipt (page 2) after Collection Report
  - Mark up done for both A/B



Example: Medicare A 06.27.24  
 Medicare B done same way  
 No pays only

ITEM RECEIVED	CHECK #	A/R ACCOUNT	DISTRIBUTION	AMOUNT
1	04/27/24 EPT7104750	MEDICARE PHOENIX INDIAN	30029.59	30029.59
<b>SUBTOTAL</b>				30029.59
<b>TOTAL</b>				30029.59

DATE: 06/28/24 COLLECTIONS REPORT -- FINAL (REPRINT) PAGE 1  
 PHOENIX INDIAN MEDICAL CENTER  
 BATCH: FY24 MCR A-06/27/2024-1  
 TEN/IPAC #: 765782  
 CHK/IPAC DEPOSIT DATE: JUN 27, 2024  
 TOTAL: 30,029.59

DATE: 28 JUN 2024 COLLECTIONS REPORT -- FINAL (REPRINT) SUMMARY

Collections listed above for Batch: FY24 MCR A-06/27/2024-1 totaling: 30,029.59 are transmitted herewith for appropriate action.

PRELAKAI TRICIA A  
 BUSINESS OFFICE  
 PHOENIX INDIAN MEDICAL CENTER

RECEIPT FOR \$ \_\_\_\_\_ IS HEREBY ACKNOWLEDGED.

PAO  
 FINANCIAL MANAGEMENT

BATCH COMPLETED: 00/00/24  
 DENIALS FWD: 00/00/24

Employee Init.

# Continue – Medicare Deposit

Completed Medicare Folder, consist of the following:

The image displays three overlapping file explorer windows. The top-left window shows the 'Medicare 06.28.2024' folder containing subfolders 'Medicare A' and 'Medicare B', and files 'pimc.medicare.20240627a', 'pimc.medicare.20240628', and 'Remit List'. The top-right window shows the 'Medicare 06.28.2024 > Medicare A' subfolder containing 'pimc.medicare' and 'MCR A 06.28.2024.1'. The bottom-left window shows the 'Medicare 06.28.2024 > Medicare B' subfolder containing 'MCR B 06.28.2024.1', 'MCR B NP 06.28.2024.1', and 'MCR B NP DENIALS'. The rightmost window shows the 'TPB Storage > FY24 AR DAILY BATCHES > June > 06.27.2024' folder containing files 'FY24 PVT 06.27.2024.1' through 'FY24 PVT 06.27.2024.4' and 'Medicare 06.27.2024'. A blue arrow points from the text below to the 'TPB Storage' path in the rightmost window.

Name	Date modified
FY24 PVT 06.27.2024.1	6/26/2024 1:07 PM
FY24 PVT 06.27.2024.2	6/27/2024 7:10 AM
FY24 PVT 06.27.2024.3	6/28/2024 7:31 AM
FY24 PVT 06.27.2024.4	6/28/2024 7:35 AM
Medicare 06.27.2024	6/28/2024 1:16 PM

All completed, now move from Desktop to TPB Storage:



# Preparing AHCCCS Deposit

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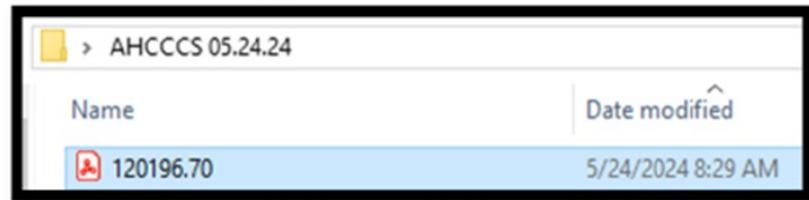
Folder created weekly - Desktop

- Label with current paid date

Log into PNC website

- Current Summary & Detail report
  - PIMC AHCCCS - Locate Provider #
- EFT receipt save/download
  - Current folder in PDF format
  - Label with \$ amount

Example of AHCCCS Folder for paid date 05/24/24  
EFT receipt saved



[Payment for current day use 835 files from PAO daily drop – AHCCCS file usually drop after 3pm](#)



# Continue – AHCCCS Deposit

Email & 835 received from PAO ->EDI okay to Post:

- Reprint of Collection Reports (RFL) are now ready
  - Copy (rpms) / Paste (notepad)
  - Verify check #, payor (collection report) and amounts (EDI receipt)
  - Print to PDF (current day folder)
  - Attach EDI receipt (page 2) after Collection Report
  - Mark up done
- Download 835 File ->PAO drop into PIMC folder
  - Highlight & put over into TPB storage
  - Copy into Folder created on desktop
  - Daily 835 Files Medicare (tracking purpose)
  - PAO folder ->835 file moved AHCCCS folder
  - Indicates transfer complete

ITEM RECEIVED	CHECK #	A/R ACCOUNT	DISTRIBUTION	AMOUNT
-----				
EOB CHECK				
1	05/24/24 202405223590254	MEDICAID PHOENIX INDIAN	1240233.42	1240233.42
SUBTOTAL				----- 1240233.42
TOTAL				----- 1240233.42

DATE: 05/29/24 COLLECTIONS REPORT -- FINAL (REPRINT) PAGE 1  
PHOENIX INDIAN MEDICAL CENTER

BATCH: FY24 MCAID-05/24/2024-1  
TDN/IPAC #: 744835  
CHK/IPAC DEPOSIT DATE: MAY 24, 2024  
TOTAL: 1,240,233.42

DATE: 29 MAY 2024 COLLECTIONS REPORT -- FINAL (REPRINT) SUMMARY

Collections listed above for Batch: FY24 MCAID-05/24/2024-1  
totaling: 1,240,233.42 are transmitted herewith for appropriate action.

PESHLAGAI, TRICIA A  
BUSINESS OFFICE  
PHOENIX INDIAN MEDICAL CENTER

RECEIPT FOR \$ \_\_\_\_\_ IS HEREBY ACKNOWLEDGED.

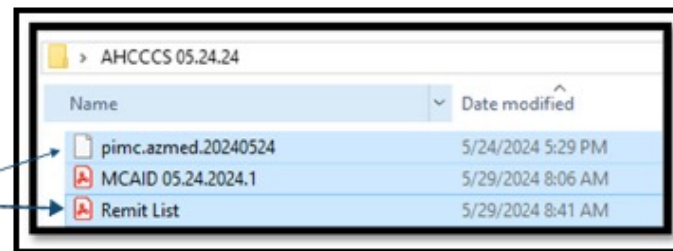
PAO  
FINANCIAL MANAGEMENT



# Continue – AHCCCS Deposit

-Easyprint software used to obtain & save as PDF format

- Open 835 file to verify
- Correct payment information
- Move 835 file from Daily 835 Files Medicare
- To AHCCCS 05.24.24
- Print List ->Remit List (example)

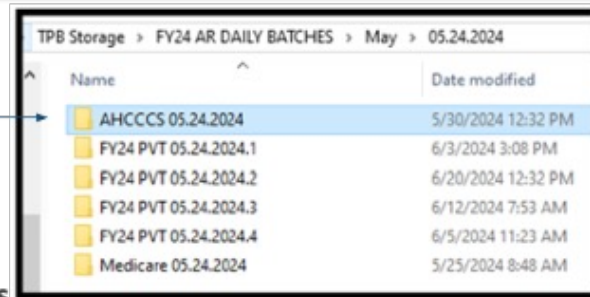


Complete AHCCCS folder consist of the three.

No pay for AHCCCS varies, if received same rule

- batch same day.

**AHCCCS batch all complete, now ready to move from Desktop to TPB Storage.**



**Ready for ERA Process**

*(PIMC start 08/2016)*



# Medicare Posting

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# Posting Medicare

- Check BSL for open batches
- Open Easy Print
  - Import > TPB Storage > FY24 AR DAILY BATCHES > Month > Date > Medicare 01.01.2024 >
    - Click on the pimc.medicare.20240711\_it will upload in Easy Print

- Medicare A
- Medicare B
- pimc.medicare.20240711
- pimc.medicare.20240712a
- Remit List

- We post right off Easy Print

Payer Name	Payee Name	Payee ID	Check Date	Check/EFT ...	Check/EFT ...	Claims
NOVITAS SOLUT...	DHEW IND HLTH SV HLTH ...	1083643738	07/11/24	0.00	NON	6
NOVITAS SOLUT...	DHEW IND HLTH SV HLTH ...	1083643738	07/11/24	6626.82	EFT	90

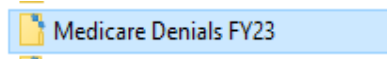
- Check Remit Summary Tab:
  - Forwarding Balances
  - Withholding Balances
  - Interest Payments
  - E3- Settlement withholding
  - C5- Cost Report-Temporary Allowance



# Medicare Denials

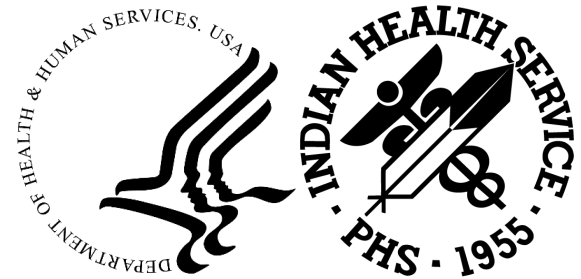
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- Some denials for Medicare- we check these and forward to Third Party Billing for review.
  - 109- Claim/service not covered by this payor
  - 16- Claim/service lacks information or has submission/billing error
  - 24- Charges covered under capitation agreement/managed care plan
  - 97- Benefit Included in payment for another service already adjudicated
  - B9- Patient is enrolled in Hospice
  
- A PDF format (denials only) are forward to TPB storage



# Medicaid Posting

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# AHCCCS - ERA Posting

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What software and RPMS access are needed?

- Access to CORE – file placed in a folder within server that is accessed by RPMS
- RPMS
  - ERA options
  - Capture/Log session function
- Easyprint/PCP (provided by CMS)
  - Allows converting an ERA file into a traditional remittance advice
  - 835 raw data file to be imported & displayed in a user-friendly readable format
- Third Party Billing Share drive



# AHCCCS – ERA Process

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1. Transfer 835 file using CORE
2. RPMS ERA Options – required for processing an ERA file
  - NEW – Load New Import
  - RPMS – ERA option: BPR – Review & Match ERA to Collection Batch
  - BLMT – AR Bill Matching
  - REVIEW – Claims
  - POST – Post ERA claims
3. Once Posting is done – start clean up
  - RPMS ERA option: RPT – Report ERA Claims --> Print reports within ERA: All Categories, Claim Unmatched, Exceptions
  - Add totals from Claim Unmatched and Exceptions (balance open)
  - Reports print to ADOBE PDF format
4. EasyPrint – print reports print to PDF format
  - Outpatient rollovers – to TPB
  - Profee section



# ERA Posting – Clean up

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Awareness:

Exporting multiples times – can result in payment/double payments AND multiple denials

Rollover payments –

- Medicare payments: ERA will sometimes post MCD payments to MCR payments that are pending posting (if not caught in Review)
- Private insurance payments: ERA will sometimes post to the secondary claim if claim was already created (exact bill/paid amount)

Private insurance denials: will sometimes come in through the 835 file (rare) accidentally mailed to AHCCCS

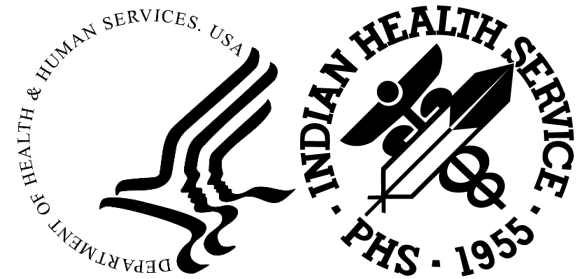
Yearly rate adjustments are posted manually – from Easyprint





# Private Insurance

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# Standardization of PI Posting Techniques

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- PIMC AR set out to update Accounts Receivable Posting and Denial Flow streamlines to ensure efficiency and accountability.
- Things to consider:
  - Receipt of denials from alternate resources
  - Correspondence storage
  - Denial recording
  - Denial streamline for follow-up

## Goal for standardization:

Updating processes to include standardization wherever possible to ensure accurate denial recording and streamline efficiency



# Accountability and Approach

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## Key aspects

- Return on effort ratios
- Separation of duties and clarifications
- Level of work accountability



# Denial Reason Entry Format – AR Message Field

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- Standardization of data entered in RPMS
  - Considering the spectrum of denials and our online e-filing system, PIMC AR standardized the format of how denials are to be recorded within the AR Account Messaging Field.
  - Includes pathway to look-up EOBs, quickly
    - At any point in the process, EOBs can be retrieved with reference to the A/R Transaction history and Message field.
  - Allows various department staff access
    - Billers
    - Contact Representatives



- Keep to the msg field format for noting Insurer biller denials in the following order.
  - Page Number
  - Insurance Name
  - Date of the EOB
  - Insurance Claim Number
  - Brief Synopsis of Denial
    - Example

**\*PAGE NUMBER\* \*PAYOR NAME\* \*EOB DATE\* \*INS CLAIM NUMBER\*  
'SYNOPSIS OF DENIAL REASON....\*POSTER INITIALS\***

- When posting a Debt Mgmt Denial, use appropriate the following to note the message field

**\*PAGE NUMBER\* \*PAYOR NAME\* \*EOB DATE\* \*INS CLAIM NUMBER\* "DEBT  
MGMT DENIAL.....\*POSTER INITIALS\***

- Posting of Refund information
  - Poster will post for documentation with general category 22 and code 723
  - Notation of refund in message field is as accordingly

**\*PAGE NUMBER\* \*PAYOR NAME\* \*EOB DATE\*  
'REFUND REQUEST – FWD TO VAL.....\*POSTER INITIALS\***



# Job Aides and References

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Job Aides and Reference material created for staff to have on hand to uphold the new standards.

These include:

- **Establishing a shared drive** for Accounts Receivable usage only
- Within the shared drive, a **Communications folders** for staff which is used to share EOB/PII pages (instead of using Secure Data Transfer)
- Within the shared drive, a **Resources folder** with reference material covering various aspects of AR tasks.
- Job Aides Created
  - PI Categorization reference sheet with posting guidelines and posting order.
  - Electronic refence sheet of current HIPAA compliant adjustment codes for usage
  - Denial code to RPMS conversion sheet
  - Mapping of F Key for faster entries and/or posting sequences



# Job Aide: Posting Categorization

1. Reference to common denials for posting any denials by categorization and subgroups
2. Posting Order
3. Posting Guide of denial follow up
4. Creation of tracking codes Specific for common denials for consideration and reporting

Billing Denials	Patient Reg Denials	Non Disputable Denials	Debt Mgmt Denials
332 Proc/Rev code inconst w/TOB	17 Clm Den Insured no Cov for NB	167 Lifetime max benefit reached	329 Svc not prov by network prov
604 Proc code inconst w/mod	166 Pt cannot be ID'd as insured	640 Criteria for ER/UC not met	334 Precert does not apply to srv
605 Proc Code/TOB inconst w/POS	626 Expnse Inccrd Prior to Coverag	655 Clm Srv deemed experimental	337 Referral exceeded
606 Proc/Rev Code inconst w/pt age	627 Expnse Inccrd Aft Cov Termnatd	656 Proc not deemed as effective	338 Referral absent
607 Proc Code inconst w/pt gender	632 Records Indicate Dep Not Elig	697 Pymt IncludeAllow for Diff Srv	639 Service denied at prior auth
608 Proc Code inconst w/Prov Type	633 Clm DenInsured No Depend Cove	719 Benefit maximum reached	797 Precert/Authorization absent
609 DX inconst w/pt age	740 Pt ID# & Name do not match	749 Lifetime benefit max reached	798 Precert/Authorization exceeded
610 DX inconst w/pt gender	930 DOS during lapse in coverage	760 Injury is a benefit exclusion	940 Pymt Adj Precert Not Timely
611 DX inconst w/proc	967 Clm spans elig/inelg cov-PT	964 Proc not paid separately	982 Svcs not provided by netwkw/pcp
612 DX inconst w/Prov Type	969 Clm spans elig/inelg cov-rebi	865 Pymt Adj Proc Not Pd Separate	983 Svcs not auth'd by network/pcp
658 Invalid/inappropriate POS	9506 UNDELIVERABLE	1196 Tribal Ins Coverage	
746 Diagnosis invalid for DOS		<b>Non Covered Services</b>	<b>Posting Order</b>
781 Pymt Adj Proc Code Inv DOS		19 Non Cov Srv PreExist Condition	1. Find correct claim
782 Pymt Adj Modifier Inv DOS		20 Non Cov Srv Routine Exam	2. Check history and msg field
789 NOC/Unlisted Proc Code Used		169 Non Cov Srv Not Medically Nec	3. Check bill type to establish Bulk/Itemized posting
799 Rev/Proc Code do not match		319 Anesthesia not cov for proc	4. Validate Posting Info
966 Proc/mod not comp,othr,NCCI		678 Non Covered Days/RoomChrg Adj	5. Post payment
980 Dx inconst w pt's birth wt	302 use for medical records request	767 Diagnosis(s) not covered	6. Sequestration
1003 Duplicate Claim/Srv	958 EOB request (any payor)	851 Non covered visit	7. Post Coinsurance
<b>Request for Information</b>	628 Eligibility non specfic coverage issues	934 Srv Not Cov Under Ben Plan	8. Post Copay
164 Pymt Den Prior Info Incorrect	1003 Duplicate Claim	696 Non covered charge(s)	9. Post Deductible
300 Incorrect attchmt/documnt rcvd		941 NDC not elg for rebate not cov	10. Post Close out amount
301 Incomplete or deficient docs			11. Post Denial
302 Doc reqd to adjudicate clm/svc			12. Note Claim Denial in Msg Field
616 Clm/Srv Lacks Info For Adjud			(13.) interest pymts
617 Pymt Adj Info Incomplete			
748 Clm/Srv Rej Info Incomplete			
764 Attachment/Doc not rec timely			
956 Info req from prov not rec/suf			
957 Pymt Adj Pat. Infor Incmplt			
958 Req info not prov for proc			
<b>Provider Denials</b>			
770 Type of provider not payable			
772 Pymt Adj Specialty Provider			
785 Rend Prov not Elig to Prvd Svc			
857 Prov not cert for proc/svc DOS			
870 PymtAdj Proc Prtly by DiffProv			
<b>COB</b>			
620 Clm Den Injry Covrd Liab Carr			
622 Covd by another payer per COB			
623 Chrgs pd/adj by another payer			
709 Clm not Covered by this Payer			
861 Clm transfer to proper payer			

Category	Code
Billor	< \$5k + C/O + ROLL + ADD > \$5K + OPEN + + ADD + MBL
PT Reg	OPEN + ADD + MTL
NonDisputable	C/O + ROLL
DCC	C/O + ROLL
Debt Mgmt	OPEN + TC + ADD

Code	Description
C/O	Close out Clm Billed Amt
Roll	'Y' to roll (except POS + WC)
MTL	Add to Master Term List
MBL	Add to Master Biller List
Open	Post as zero
\$5K	\$5,000.00 Threshold Amt
TC	Post Tracking Code 9511
ADD	Add Denial info in Msg Field



# Job Aide: Posting Categorization

1. Posting Guidelines
2. PIMC information
3. Reminders of standardized formats for Denial info entry
4. Reference to useful reports within RPMS
5. Payment Credit posting reminders
6. Spreadsheets example

## Posting PI Reminders

\*Be sure to Check both History and Msg field before posting.  
Reminder do not post to clms in Debt Mgmt Process, look for indications such as "1st letter sent" "2nd letter sent" "final letter sent" "PSC sent to collections"

\*Adhere to the message format for the msg field

Page Number, Name of Insurance on EOB, EOB date, Insurance Claim Number  
Brief Synopsis of denial code (If debt Mgmt denial note "DEBT MGMT DENAIL")

\*Be Specific as possible on posting code. To help be more specific refer to Resources available

Posting Reminder/Sequence/Categorization Cheatsheet  
Current HIPAA Compliant Adjustment Code Sheet  
Denial Code Number to RPMS Posting Code conversion Sheet

\*For claims with both Pt Reg and Biller denials, use 616 and note in msg field both denials type are found. Place on Master Biller List

\*On Clms with paid/DCC posting AND Debt Mgmt, leave Debt Mgmt lines open per posting sequence

\*After closing a claim amount or if re-posting new transactions and result is balance at "0". Be sure to Re-roll Clm for balance reflection in AR & TPB

\*Be sure enter "Y" for rolling over of claims after balance is C/O and re-rolling to secondary (except to POS & Wkers Comp). See flip side

\* Helpful Reports to expedite posting clms and closing batches

BPS - Bill Posting Summary    CPS - Check Posting Summary    BPP - Batch Posted Pymts    BLRP - Bills Listing    TAR - Transaction Report  
AR - PST - BPS    AR - COL - CPS    AR - RPT - BRM - BPP    TPB - RPTP - BLRP    AR - RPT - FRM - TAR

### Recoup Posting

After verifying reason for adjustment on 1st claim. Ensure postings reflect which pymt credits are moving within claims.

#### Posting Pymt Credit TO another clm

2    Adjustment  
\$    Amount of Pymt Credit  
20    Pymt Credit  
138    Credit To Other Bill

#### Posting Pymt Credit FROM another clm

2    Adjustment  
\$    Amount of Pymt Credit  
20    Pymt Credit  
139    Credit To Other Bill

Finish each posting with manual "R" to re-roll

## PIMC Info

LB Address	P
Phy Address	4
Tax Id	
NPI	
Phar NPI	
Profess NPI	
Fax	0

Use the running transmittal while posting to record all denials within the batch

For Pt Reg Denials, only use one of the 18 denial reason on the right

Termed							Denial
Upload Date	Claim #	FIN#	Amnt	DOS	Ins Co		
1/1/2024	XXXXXXKA	XXXXXX	\$1,999.99	1/1/2023	PI		No Cov for Newborns N1 Dep Coverage Clm spans #lg/ine/g cov-PT Clm spans #lg/ine/g cov-std Lapse in Cov Termed DOS before Cov start Invalid Grpt Invalid Adm Info Invalid Ins Address Info Invalid pol cmt info Invalid Sub info Contract ID-PT Invalid Pt ID & Name Exp Met Clg Return To Sender TRA Expired
Master Biller							
Entry Date	Claim #	Amnt	CODE	Insurance			
1/1/2024	XXXXXXKA	\$999.99	616	PI			





# Job Aide: HIPPA Claims Adjustment Codes Mapped to RPMS

1. Reference guide to specific adjustment codes to record denials.
2. PDF file format - using the search feature to find keywords assists in filtering adjustment/denial codes

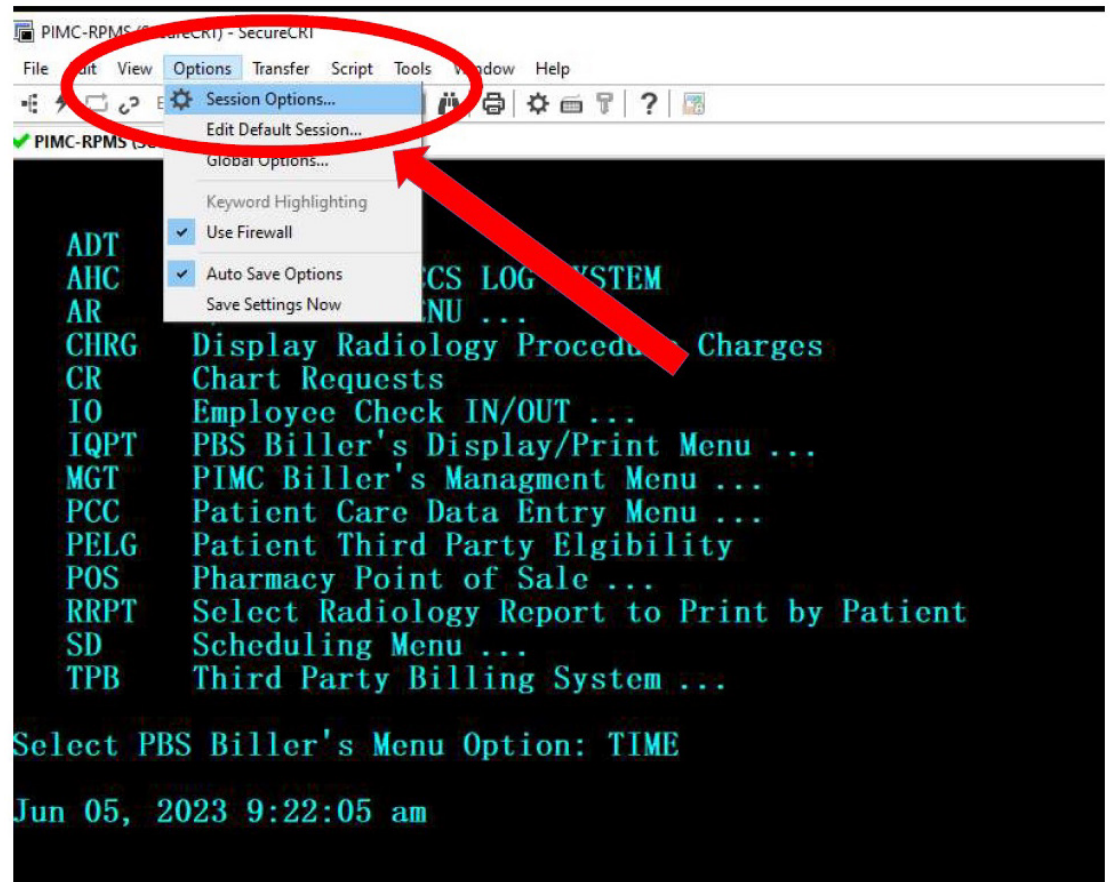
Phoenix Indian Medical Center  
Accounts Receivable  
HIPAA Claims Adjustment Reason Codes Mapped to RPMS  
(Current Codes)

HIPAA Claim Adjustment Reason Codes		RPMS Standard Adjustment Reason Codes			
Code Description		Category		Type	
1	<b>Deductible Amount</b> <i>Start: 01/01/1995</i>	13	DEDUCTIBLE	29	Deductible
2	<b>Coinsurance Amount</b> <i>Start: 01/01/1995</i>	14	CO-PAY	602	Coinsurance Amount
3	<b>Co-payment Amount</b> <i>Start: 01/01/1995</i>	14	CO-PAY	27	Co-payment
4	<b>The procedure code is inconsistent with the modifier used. Usage: Refer to the 835 Healthcare Policy Identification Segment (loop 2110 Service Payment Information REF), if present.</b> <i>Start: 01/01/1995   Last Modified: 03/01/2020</i>	4	NO PAYMENT	604	Proc code inconst w/mod
5	<b>The procedure code/type of bill is inconsistent with the place of service. Usage: Refer to the 835 Healthcare Policy Identification Segment (loop 2110 Service Payment Information REF), if present.</b> <i>Start: 01/01/1995   Last Modified: 03/01/2018</i>	4	NO PAYMENT	605	Proc Code/TOB inconst w/POS



# Job Aide: Keyboard F Key Mapping

- Reference to mapping keyboard F keys for faster entries of information
- Customizable for individual use
- Used for Denial sentences for common denials
- **SAVES KEY STROKES!**



Upon the window for RPMS, select the “Options” tab and scroll down to select the “Sessions Options” button.

# Accounts Receivable Private Insurance Denial Streamline

---

A/R Technicians post and record every claim payment, adjustment and denial transaction received.

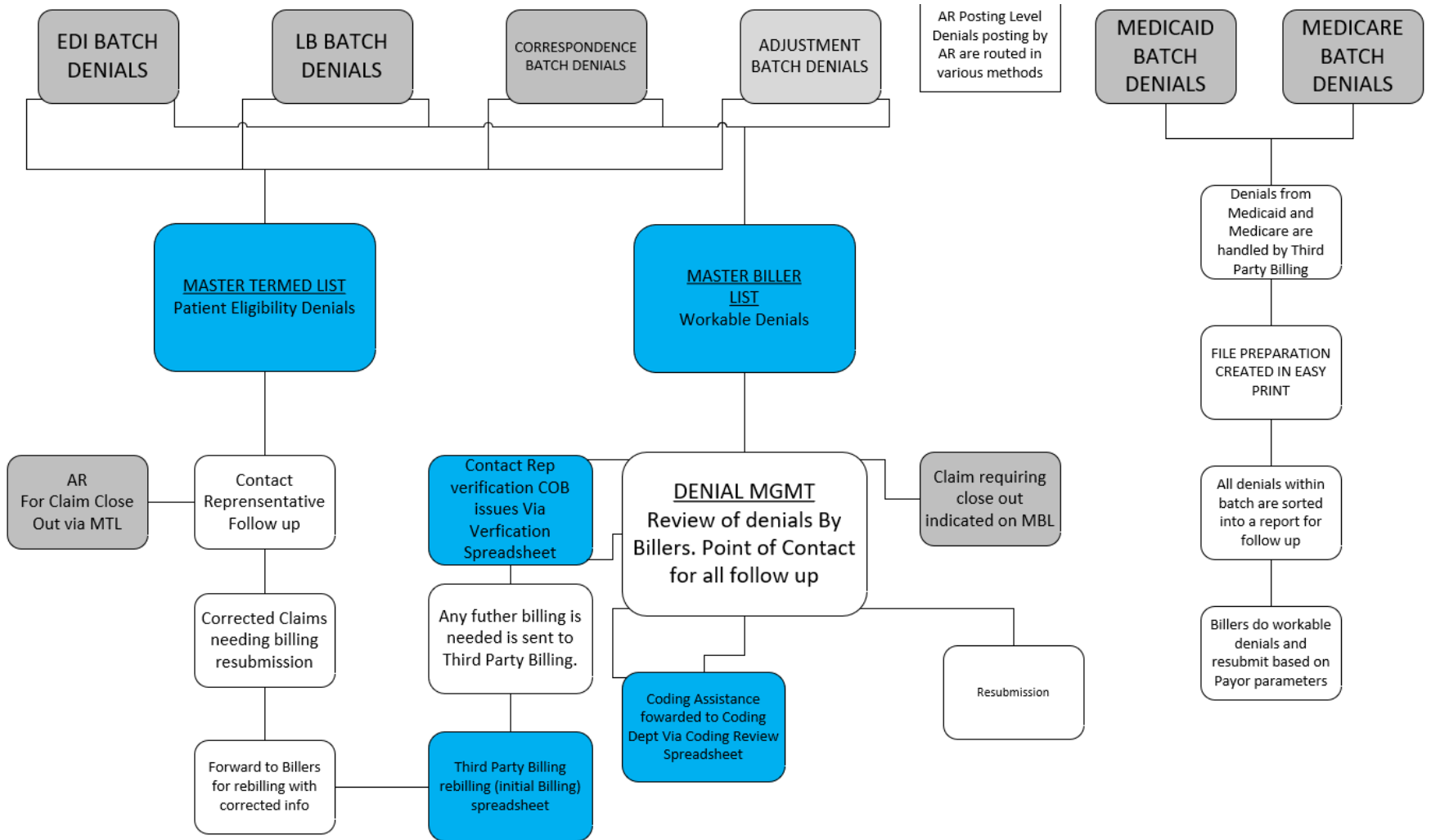
To proactively monitor and address the occurrence of private insurance denials we've categorized similar related denials.

## Prime Focused Denial Categorization sets

- Patient Registration
  - Policy related issues (ID#, Group#, Effective dates of coverage)
  - Patient Demographic Issues
- Billing and Coding
  - Missing/invalid claim information
  - Incorrect/invalid code(s)
  - Medical record request



# Denial Flow



# Patient Registration

Point of Contact: Contact Reps

---

Patient Registration denials are recorded and consolidated into an Excel worksheet-  
**Master Term List.**

- Excel Log is streamlined to Senior Patient Registration Contact Representatives (CR's)
- Excel log accessible via Shared drive
- Data entry includes: Claim#, HRN, Bill Amount, Date of Service, Insurer name, Standardized denial description
- CR's review and complete all action items, as assigned.
  - CR sign-off entry includes: Verification date, CR initials, Action Taken, Closure indicator (Y/N)
- A/R Lead(s) monitor for patient registration completion updates to finalize and clear the closure requests and completed entries.



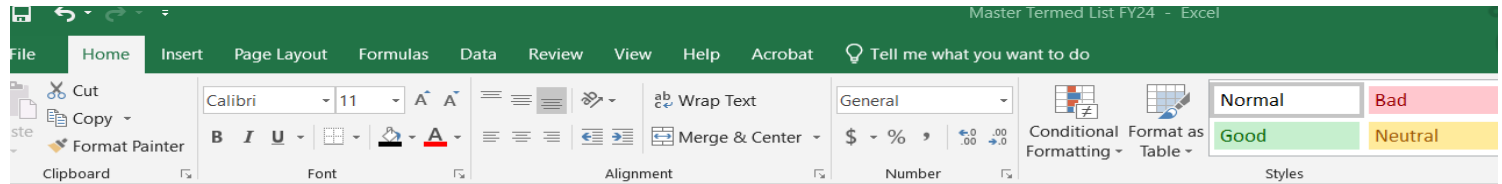
# Master Term List

	A	B	C	D	E	F	G	H	I	J
	Date	Claim#	HRN	Billed Amt	DOS	Insurance Name	Denial	Verified Date	CR	CR Action Taken
2	4/15/2024			\$ 606.39	7/12/2023	AETNA	Other payer info	5/7/2024	JCT	PI VRFD/PG4 UPD
3	3/29/2024			\$ 1,991.00	1/6/2024	GEHA	Claim must be sent to UHC Shared Services			
4	6/6/2024			\$ 230.00	2/14/2024	MERITAIN	COB			
5	4/15/2024			\$ 725.00	4/27/2023	HEALTHSMART	Other payer info	5/7/2024	JCT	PI VRFD/PG4 UPD
6	4/15/2024			\$ 595.00	4/20/2023	HEALTHSMART	Other payer info	5/7/2024	JCT	PI VRFD/PG4 UPD
7	1/5/2024			\$ 230.00	6/14/2023	HEALTHSMART	Other payer info	5/7/2024	JCT	PI VRFD/PG4 UPD
8	1/5/2024			\$ 230.00	7/17/2023	HEALTHSMART	Other payer info	5/7/2024	JCT	PI VRFD/PG4 UPD
9	4/15/2024			\$ 595.00	5/8/2023	HEALTHSMART	Other payer info	5/7/2024	JCT	PI VRFD/PG4 UPD
10	4/15/2024			\$ 398.00	4/18/2023	HEALTHSMART	Other payer info	5/7/2024	JCT	PI VRFD/PG4 UPD
11	2/5/2024			\$ 595.00	5/26/2023	HEALTHSMART	Other payer info	5/7/2024	JCT	PI VRFD/PG4 UPD
12	2/5/2024			\$ 360.00	8/10/2023	HEALTHSMART	Other payer info	5/7/2024	JCT	PI VRFD/PG4 UPD
13	6/5/2024			\$ 230.00	7/3/2023	HEALTHSMART	Other payer info	5/7/2024	JCT	PI VRFD/PG4 UPD
14	4/15/2024			\$ 852.00	4/17/2023	HEALTHSMART	Other payer info	5/7/2024	JCT	PI VRFD/PG4 UPD
15	4/8/2024			\$ 426.00	9.25.2023	UHC	INCRRED PRIOR COV	4/22/2024	JCT	REVER PI/UPDATD ELIG DATES/NO COVG C
16	2/2/2024			\$ 323.44	10/28/2023	Caremore	TERMED	4/21/2024	JCT	PG 4 UPDATED, NO COVG ON DOS
17	1/18/2024			\$ 340.85	10/16/2023	Delta Dental	Not Elig on the DOS	4/21/2024	JCT	PG 4 UPDATED, NO COVG ON DOS
18	4/8/2024			\$ 852.00	12/26/2023	GEHA	Primary Payer Info	4/22/2024	JCT	REVER PI ONLY/ACTIVE COVG
19	5/17/2024			\$ 590.00	10/21/2020	HUMANA	DOS before Cov start			
20	6/10/2024			\$ 250.00	6/29/2021	HUMANA				
21	6/10/2024			\$ 370.00	6/20/2021	HUMANA				
22	3/30/2024			\$ 230.00	1/17/2024	GEHA	Claim must be sent to UHC Shared Services			
23	6/9/2024			\$ 258.37	11/30/2023	BCBSAZ	No record of ID# on file, home plan cannot locate membership			
24	6/6/2024			\$ 148.00	1/26/2024	MERCY CARE	COB			
25	1/2/2023			\$ 160.00	2/24/2022	MERITAIN HEALTH	CANNOT ID PT	2/29/2024	JCT	PI VRFD, RVWD CLAIM HAS ID/GRP
26	6/6/2024			\$ 322.00	1/10/2024	MERCY CARE	COB			
27	6/6/2024			\$ 145.00	10/18/2022	MERCY CARE	COB			
28	6/6/2024			\$ 322.00	1/17/2024	MERCY CARE	COB			
29	6/25/2024			\$ 230.00	2/13/2024	BCBS	TERMED			
30	1/2/2023			\$ 852.00	12/2/2023	TRICARE WEST REGION	DEP NOT ELIGIBLE	3/14/2024	JCT	COV TERMED, PG4 UPDATED, FRWD TO AR
31	1/2/2023			\$ 159.00	12/2/2023	TRICARE WEST REGION	DEP NOT ELIGIBLE	3/14/2024	JCT	COV TERMED, PG4 UPDATED, FRWD TO AR
32	1/11/2024			\$ 571.34	12/13/2023	UNITED HEALTH CARE-1	Coverage termed	4/21/2024	JCT	PG 4 UPDATED, NO COVG ON DOS
33	1/11/2024			\$ 230.00	12/13/2023	UNITED HEALTH CARE-1	Coverage termed	4/21/2024	JCT	PG 4 UPDATED, NO COVG ON DOS
34	3/4/2024			\$ 571.34	12/13/2023	UHC	TERM	4/21/2024	JCT	PG 4 UPDATED, NO COVG ON DOS



# Master Term List

- Glossary of Terms started for understanding between front-end and back-end of the Patient Business Office.
- Previous version had over 200 different ways to say the same 17 different denials.
- Next phase: complete standardization of Glossary of Terms



A	B	C	D	E	F	G
<b>AR Glossary of Terms</b>						
No Cov for Newborns	No coverage for the newborn					
No Dep Coverage	No coverage for dependent					
Clim spans elig/inelig cov-PT	Claim spans eligible and ineligible periods of coverage					
Clim spans elig/inelig cov-rebi	Claim spans eligible and ineligible periods of coverage					
Lapse in Cov	Expenses incurred during lapse in coverage					
Termed	Expenses incurred after coverage terminated					
DOS before Cov start	Expenses incurred prior to Policy effective date					
Invalid Grp#	Patient's group number info is invalid					
Invalid Id# info	Patient's ID number info is invalid					
Invalid Ins Address Info	Billed Insurance Address is invalid					
Invalid Policy# info	Patient's Policy Number is invalid					
Invalid Sub info	Patients Insurance Info is invalid					
Cannot ID PT	Patient cannot be identified as our insured					
Invalid Pt ID# & Name	Patient/Insured health identification number and name do not match					
Dep Not Elig	Our records indicate the patient is not an eligible dependent					
Return To Sender	Undeliverable/Returned envelope letter					
TPA Expired						
<b>CR Glossary of Terms</b>						



# Billing and Coding Denials

Point of contact: Denial Management Billers

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Billing and Coding related denials are recorded and consolidated into an Excel Worksheet- **Master Biller List**

- Excel log is streamlined to Denial Management Biller(s).
- Excel log is accessible by all via Shared drive
- A/R Techs denial entry includes: Date of Entry, Claim#, Claim Amount, A/R Adjustment code, Insurer name
- Denial Management biller(s) manage, analyze and evaluate each claim along with the health plans reason for denial to validate and/or determine any further actions needed.
- Denial Management billers complete claim corrective actions and facilitate any further streamline needed to other departments.
- Prevalent and frequent claim denials and issues are regularly communicated to relevant billing staff.





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Calibri 11 A A Wrap Text General

B I U Merge & Center \$ % .00 .00 Conditional Formatting Format as Table

Normal Bad Good Neutral

AutoSum Fill Clear Sort & Filter

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
1	Entry Date	Claim #	Amt	CODE	INSURER	DM Wk Date	DM Initials	Comments	C/O						
8	5/5/2024		\$ 450.73	983	ALLWELL WSCC MEDI REPL	6/3/2024	MMB	Submit Notice Ltr 2/ins	NO						
9	5/5/2024		\$ 10,558.00	329	AMBETTER AZ COMPLETE HLTH	6/3/2024	MMB	Submit Notice Ltr 2/ins	NO						
10	5/5/2024		\$ 1,071.47	329	AMBETTER AZ COMPLETE HLTH	6/3/2024	MMB	Submit Notice Ltr 2/ins	NO						
11	5/5/2024		\$ 635.44	329	AMBETTER AZ COMPLETE HLTH	6/3/2024	MMB	Submit Notice Ltr 2/ins	no						
12	5/5/2024		\$ 110.43	329	AMBETTER AZ COMPLETE HLTH	6/4/2024	MMB	Submit Notice Ltr 2/ins	NO						
13	5/5/2024		\$ 322.00	329	AMBETTER AZ COMPLETE HLTH		MMB								
14	5/5/2024		\$ 321.00	329	AMBETTER AZ COMPLETE HLTH		MMB								
15	5/5/2024		\$ 230.00	329	AMBETTER AZ COMPLETE HLTH		MMB								
16	5/5/2024		\$ 1,275.30	329	AMBETTER AZ COMPLETE HLTH		MMB								
17	5/5/2024		\$ 1,000.20	329	AMBETTER AZ COMPLETE HLTH		MMB								
18	5/5/2024		\$ 369.19	329	AMBETTER AZ COMPLETE HLTH		MMB								
19	5/5/2024		\$ 154.78	329	AMBETTER AZ COMPLETE HLTH		MMB								
20	5/5/2024		\$ 80.00	709	AMERIBEN SOLUTIONS	6/4/2024	MMB	FWD 2/CR ELIG STTUS	NO						
21	5/5/2024		\$ 230.00	329	AMERIBEN SOLUTIONS	6/4/2024	MMB	Submit Notice Ltr 2/ins	NO						
22	5/5/2024		\$ 700.00	329	AMERIBEN SOLUTIONS	6/4/2024	MMB	Submit Notice Ltr 2/ins	NO						
23	5/8/2024		\$ 405.22	329	AMERIBEN SOLUTIONS										
24	5/1/2024		\$ 624.23	302	BANNER	5/28/2024	MMB	SUBMIT MED-NOTES`	NO						
25	5/1/2024		\$ 110.43	302	BANNER	5/28/2024	MMB	SUBMIT MED-NOTES`	NO						
26	5/1/2024		\$ 855.00	302	BANNER	5/28/2024	MMB	SUBMIT MED-NOTES`	NO						
27	5/15/2024		\$ 20,630.00	301	Banner		MMB								
28	5/5/2024		\$ 148.00	956	BANNER AETNA		MMB	TO LATE 2/CORRECTION	YES						
29	5/5/2024		\$ 7,635.83	302	BANNER AETNA	6/4/2024	MMB	IN/PT FWD TO AMBER	NO						
30	5/8/2024		\$ 322.00	329	BANNER AETNA		MMB								
31	5/1/2024		\$ 1,273.00	938	BCBS										
32	5/1/2024		\$ 852.00	628	BCBS										
33	5/1/2024		\$ 852.00	616	BCBS										
34	5/1/2024		\$ 8,296.00	302	BCBS										
35	5/1/2024		\$ 8,463.25	302	BCBS										
36	5/5/2024		\$ 463.00	616	BCBS										
37	5/5/2024		\$ 652.80	302	BCBS										
38	5/5/2024		\$ 135.00	329	BCBS										
39	5/5/2024		\$ 659.00	616	BCBS										
40	5/5/2024		\$ 418.11	616	BCBS										

PI Master Biller List FY24 - Excel

Boye, Derek T. (IHS/PHX)

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MMB

	A	B	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y
1	<b>Code</b>	<b>Description</b>																		
2	17	Clm Den Insured no Cov for NB																		
3	19	Non Cov Srv PreExist Condition																		
4	20	Non Cov Srv Routine Exam																		
5	21	Chrgs Excd Max Allowable Amt																		
6	23	Pymt Made to PT/Insrd/Res Prty																		
7	122	Services Not Covered																		
8	125	Clm Adj Spans Elig/Inelig Date																		
9	134	Time Limit for Filing Expired																		
10	141	Regulatory surcharge/allowance																		
11	164	Pymt Den Prior Info Incorrect																		
12	165	Primary Payer Amount																		
13	166	Pt cannot be ID'd as insured																		
14	167	Lifetime max benefit reached																		
15	168	Disc Agrmt Pref Prov Contract																		
16	169	Non Cov Srv Not Medically Nec																		
17	178	Prov Not Elig to Provd Serv/BI																		
18	180	Svc not furnished direct to pt																		
19	300	Incorrect attchmt/documnt rcvd																		
20	301	Incomplete or deficient docs																		
21	302	Doc reqd to adjudicate clm/svc																		
22	304	No bnfts-Submit svcs to med pl																		
23	306	Not payable per mngd care cont																		
24	308	Clm not cvrd - pt incarcerated																		
25	311	Proc/Srv incnsistnt w/PtHisty																		
26	312	Adj for delivery cost(RX only)																		
27	313	Adj for shipping cost(RX only)																		
28	314	Adj for postage cost (RX only)																		
29	315	Adj for admin cost (RX only)																		
30	316	Adj, compnd prep cost(RX only)																		
31	317	Rebill sep clm/sv for month sv																		
32	318	Resub one clm per cal year																		

JULY 2024 | JUNE 2024 | MAY 2024 | **CODE DESCRIPTIONS** | APRIL 2024 | MAR 2024 | FEB 2024 | JAN 2024 (New ...)

# Debt Management

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# Debt Management

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Targeted on unpaid PI claims denied by health plans for reasons related to:

- Non-Network providers
- Non-contracted providers
- Prior-Authorization/pre-certification absence
- Health plan payment remittance issues.

The claim identification process incorporates work completed by both the AR Technicians and Denial Management Billers.

- AR Techs post a Non-Pay Tracking adjustment code after posting any 'Debt Management' eligible denials/adjustments (i.e. Non-network, Prior-Authorization, etc.) to help with claim identification and reporting.
- Denial Management Biller(s) review and validate the health plans denial.
  - If approved for Debt Management, the claim is streamlined over to Debt Management's working spreadsheets for notice letter processing and tracking.



# Debt Management -Process Flow

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- Debt Management worksheet:
  - All identified Debt Management requests for debt notice letter processing are centralized into this Excel worksheet.
  - Claims are reviewed extensively by Debt Management Biller
    - If further research is needed --> returned to Denial Management Biller
- Debt Notice Letters are created
  - Excel Claim Data- Patient Name, Policy Holder, ID#, Insurer Name/address, Insurer Claim#, DOS, Amount Due, reason for debt notice.
- Debt Notice Letter creation dates are recorded and tracked for consistent/timely follow-up.
- Excel worksheet is continuously monitored and updated to reflect all changes and updates as they occur for each claim
  - ceased notices due to payment receipt
  - PSC packet file name, etc.



# Debt Management –PSC Packet

---

P.I. and Non-Ben only

Debt Packets are created no earlier than 31-days from the Final Notice letter mailing date.

Packet Documentation includes the following:

- Excel Debtor Log (All claims listing)
- Claim File (PDF)
  - DHHS Memorandum
  - Demand Letter (Final Notice)
  - Claim (Reprint)



# Debt Management –PSC Packet cont...

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## Review of PSC Packets:

1. Prepared by Debt Management Biller
2. 1st Review by AR Lead
3. Final Review by AR Supervisor

Upon Supervisor approval, the A/R Lead then forwards the debt packet to PAO Finance via Secure Data Transfer.

PAO-Finance personnel submits the packet to Program Support Center (PSC) on behalf of PIMC.



# Debt Management Packet

MEMORANDUM

TO: \_\_\_\_\_

DATE: \_\_\_\_\_

SUBJECT:  Public Insurance or  Private Insurance

CLASS: \_\_\_\_\_

SERVICE UNIT NAME is requesting further verification for the claim & reference as documented to all the information required to process this debt collection request.

A. Debtor information which includes:

- Debtor Social Security or Tax ID
- Debtor Name
- Debtor Address

B. At time of service, was Debtor 18 years of age or older?  YES  NO

1. Underage Patient Name: \_\_\_\_\_

C. Is Debtor a current (or S) Employee?  YES or  NO

D. One (1) copy of SR supporting info:

- Claim with date of service

E. One (1) copy of each Demand Letter:

- 1<sup>st</sup> Demand Letter and Date
- 2<sup>nd</sup> Demand Letter and Date
- 3<sup>rd</sup> Demand Letter and Date

F. One (1) copy, 1 page with complete history:

- APMS History Report with approval date of bill

G. Was the demand letter requested?  YES or  NO

H. Balance Due: \_\_\_\_\_

I. Type of Service: \_\_\_\_\_

J. Comments: \_\_\_\_\_

Please contact \_\_\_\_\_ at \_\_\_\_\_ for further information.

Completed by: Patient Business Office  
Name: \_\_\_\_\_ Title: \_\_\_\_\_

HEALTH INSURANCE CLAIM FORM

Insurance Company Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
Payer ID: \_\_\_\_\_

03 12 1999

Schwartz, John  
4433 Pub Street  
Anytown, CA 94301  
33777 444 44-4444

ABC444333  
Schwartz, John  
4433 Pub Street  
Anytown, CA 94301  
33777

Signature on file: \_\_\_\_\_

Signature: \_\_\_\_\_

125.00

Thompson Name: \_\_\_\_\_

**Exhibit H: Example of a Service Unit Debt Schedules (Business Office)**

**Non-Beneficiary Example:**

Phoenix Area Office  
Service Unit Debt Management Submittal

UPRS No. Location	Individual Company	Date of Service	Social Security Number/Tax ID or Non U.S.	Type of Debtor (U.S. or Non U.S.)	Principal Amount Due	EOI Date	Debt Act # Invoice/Claim	Date of 1st Demand Letter	Date of 2nd Demand Letter	Date of Final Demand Letter
1	Service Unit	June 2015	123-45-6789	Non US	300.00	4/30/2015	12345678	2/20/15	3/20/15	4/20/15

Info sent to PEO on (Date): \_\_\_\_\_

**Third Party Insurers/Guarantor(s) Example:**

Phoenix Area Office  
Service Unit Debt Management Submittal

UPRS No. Location	Individual Company	Date of Service	Social Security Number/Tax ID or Non U.S.	Type of Debtor (U.S. or Non U.S.)	Principal Amount Due	EOI Date	Debt Act # Invoice/Claim	Date of 1st Demand Letter	Date of 2nd Demand Letter	Date of Final Demand Letter
1	Service Unit	July 2015	987654321	Non US	150.00	6/30/2015	98765432	4/30/15	5/30/15	6/30/15

Info sent to PEO on (Date): \_\_\_\_\_

BLUE CROSS BLUE SHIELD  
PO BOX 3747  
DENVER COLORADO 80217

Re: Facility NPI: 1234567890

BLUE CROSS BLUE SHIELD

This letter is to inform you that the above described account is overdue. Our records show you are indebted to the United States Government and this account is seriously delinquent.

This notice is to inform you of our intent to refer this debt to Department of Treasury pursuant of administrative offset under the Debt Collection Improvement Act of 1996, Law 104-134. Should the offset process occur, interest and administrative fees will be applied to the outstanding debt.

You have the right to inspect and copy the Agency's records relating to the debt. You also have the right to present evidence that all or part of the debt is not past due or is legally not enforceable. If applicable, you may have the opportunity to enter into a payment agreement. To exercise these rights, the Agency must receive in writing, at the address below, the name and evidence within 30 days from the date of this letter.

Payment in full will terminate administrative offset action.

Please submit payment in full to the following address:

NA CARDIOLOGY PROG FLAGSTAFF  
PO BOX 31001-0706  
PASADENA, CA 91110-0706

If you have any questions, you may contact DIANE STUART at 5206930287.

Sincerely,

DIANE STUART  
BUSINESS OFFICE MANAGER





# Pharmacy POS Posting

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# Pharmacy POS

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Manual posting of all pharmacy related claim payments and adjustments.

Required standardizing the POS process separately

- Has improved our efficiency in reducing posting errors
- Staying informed of future deposits and faster turnaround -all in an effort to enhance the quality of our A/R work performed.
- Daily BSL Run- To identify open balance POS related batches
- Collection Report overview
  - To identify batching errors prior to posting
- 835 - Electronic Remittance Advice
  - Easy Print Software file retrieval
- Standardized Adjustment Category/Type Code set usage –Job Aide Reference
  - Deductible/Copay/Coins/Payment Credit/No payment
- Standardized Posting Order
  - Reversals, Prior Payment Adjustment(s), Negative Paid, Transmission Fee, Payments, Patient Responsibility

**POS is a beast in itself! Way too much to include in this presentation...**



# Any Questions?



# Contact Information

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