

## SESSION

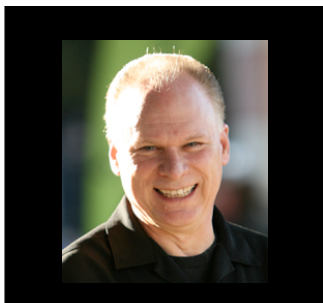
### Estimation, Education and Documentation that Drive Bottom Line Results

#### DESCRIPTION

Attendees will learn:

- Understanding the documentation requirements of the insurance companies
- An understanding of what documentation you need to keep for your business' protection.
- Understanding the importance of documenting procedures and attaching them to a customer file, with date and time stamping
- Learning how to document the damages so you get properly compensated for the work you performed.
- Why structural damage not identified and repaired can have an impact on how the ADAS systems perform – and why it needs to be documented.
- Review the theory of ADAS and Calibration, why it needs to be identified and documented. Why you should not assume your sublet will be “good enough”.
- Why some ADAS calibrations require a test drive of the vehicle, at specific speeds, and for specific lengths of time, and if not performed, why the customer may experience driving issues?
- Although there are more substrates on the vehicle becoming less repairable, you can increase your repair opportunities by considering plastic component repairs?

*Sponsored By*  
**ACCOUNTABLE AE<sup>®</sup>**  
**ESTIMATING**



**Educator: Roger Cada**