

Top Skills Lab

<http://topskillsdigital.smartlinkjobs.com/>



Gerald Gachuhi: Profile

Work Experience ; 15 years (13 in HR and business consulting)

Worked with KCB, AAR Healthcare, Nuevo, Megon Consulting, Baily Consulting, CHG, currently independent consultant and Managing Consultant, Topskills

Has Skills in;

Career Coaching, Compensations & Benefits , Management Consulting, Corporate Training, Startup Support.

B.AGBM(Egerton University), Cert. Compensation and Benefits (Cornell University)



Who are we?

- ✓ Top Skills Lab Ltd is a company incorporated in Kenya. We exist to coach people towards meaningful careers and offer advisory services to businesses for effectiveness in their service delivery .
- ✓ We do this because we are passionate about people and work . We are driven by a desire and a vision to see people empowered enough that they have options of careers to pursue, careers that give them joy and transform the world around them.
- ✓ We do this through Career Coaching , HR consulting and Corporate training.

The Origin

- ✓ Fact 1. Given, opportunities human being desire to grow in their careers. Progress in career results in employment opportunities and successful enterprises.
- ✓ Fact 2. Unemployment is a major problem in most economies and more severe with the current pandemic and the technological changes.
- ✓ Fact 3. Lack of skills is largely the reason for missed opportunities both in self employment and general labour market in formal and informal sector.
- ✓ Fact 4. These Skills can be and are acquired through and in systematic, guided way.

The Philosophy ...

- ✓ “Over 85% of the young people we have coached and mentored have successful careers today. Corporates and SMES mostly prefer job entry candidates who have interned over those who have not.
- ✓ Every successful businessman, employee, sports person, farmer clergy and all others attributes their success to among other factors; a supportive learning environment



The gap

- ✓ If all job seeking people were given an opportunity to intern in an supportive environment, over 75% will end up with good career life and successful businesses.
- ✓ Such support has traditionally been provided within existing structured business organizations.
- ✓ With the changing nature of organizations moving from large corporates to SMES , economic challenges, industrial actions and unforeseen pandemics, internship opportunities are becoming fewer and non supportive.

The Opportunity...

Technology and Innovation

- ✓ Technological advancement has changed the way things are done. With a smart phones its possible to write office mail, access organization's ERPS, attend a client virtually and close a sale.
- ✓ Utilization of such technology requires a good foundation of work processes and policies to ensure real work environment is mirrored.
- ✓ It also requires the user, in this case the learner, to have a clear understanding of what competencies are required for them and how to utilize the available learning platform to move from a learner (intern) to a competent individual able deliver value to organisations.

Competency Based Career Coaching and Talent Search



✓ This follows the typical coaching and mentorship with addition of simulated and real work performance and feedback system.

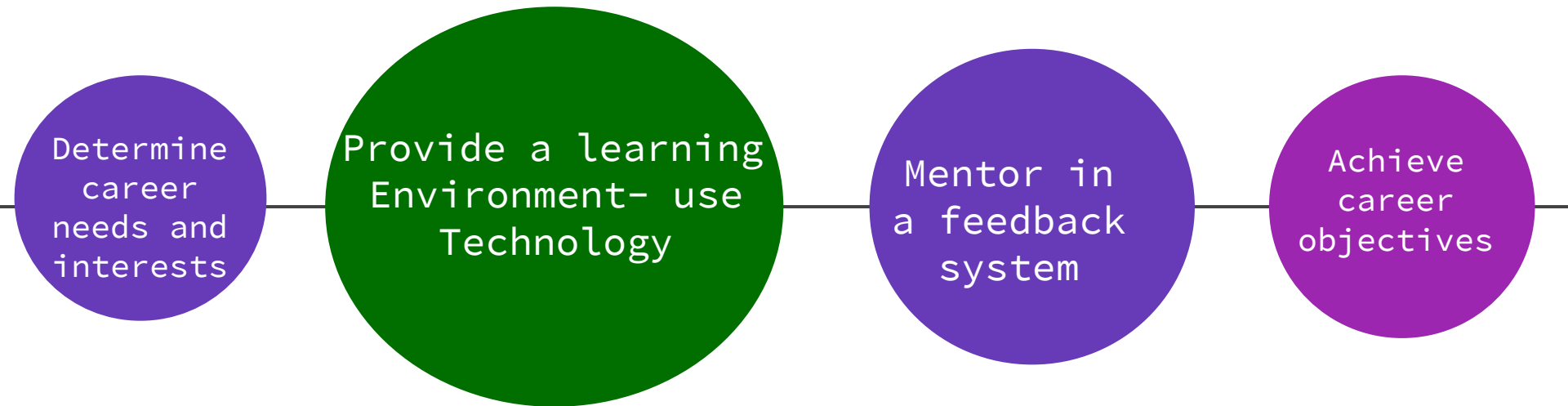
✓ In order to improve motivation a learner's journey report 'transcript' is shared with a potential employer or partners . The learner is made aware of this process before the programme begins.

✓ Our partners mainly corporates and SMEs have access to the clients journey.

✓ Top skills provides a platform for intentional coordinated career growth.



Clients's Journey



Determine
career
needs and
interests

Provide a learning
Environment- use
Technology

Mentor in
a feedback
system

Achieve
career
objectives

Partner 's Journey



Determine
Talent
needs

Provide a learning
Environment- use
Technology

Give
feedback
To
learners/
interns

Access
Talent
Pool

Success Stories ...



What they said...

“In 2017 I saw this advertisement on volunteering with Top Skills lab ltd and I was interested. I immediately sent my application and went for interview. At first I thought this would be just like any other volunteer work and touching other people’s lives. But volunteering with top skills lab was much more than touching other people’s lives because besides having an impact in my life it would turn out to be among the best decisions I have ever made.

I was poor at interviews, career planning and CV writing among others. I would say this was a blessing to me because it came at a time when I was already in the university and was looking forward to interviews and job applications when am done. My first interview went successful when I joined National Bank as sales person. I now understand what I need in my career path and everything has been falling into place ever since. Am really grateful to Topskills Management for giving me this opportunity”

- Bonface Oluoch

Our Target Client Sourcing Partners

CBO, FBO and Educational Institutions

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- Grace Chapel International – Kiambu
- Commission for Hope Chapel
- Maasai Mara university Christian union
- Kenyatta University Career Office and students associations
- Compassion International – Rironi and kiambu Centres
- Mwara Youth Group
- South Eastern Kenya University Christian union
- Worship Tabernacle, Westlands
- Laikipia Evangelistic Team
- Kilimambogo college and University students association
- Redeemed Church– Ruiru

Execution Partners

Corporates and SMEs

- AAR Healthcare Kenya Ltd
- Nile Appraisers (EA) ltd
- Lorenzo Drycleaners Ltd
- Synergy Gardens ltd
- Username Investment ltd
- Faulu Bank –Githurai branch
- Dira Immigration Consultancy
- Sun valley ltd
- Celcom Africa Ltd
- Ricasi consultancy
- Eden Bliss Ltd
- Jyothy Point ltd

✓ Next Steps..
Going Global

Let's Now Begin..

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➤ Our System;

`http://topskills.smartlinkjobs.com/`

➤ Contacts us;

■ `+254721743162`

■ `info@topskillsltd.com`

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TOPSKILLS

